

**WORK
LEARN
LIVE**

CONTENTS

BEDFORD VISION	1
HONORARY LIFE MEMBERS	1
HIGHLIGHTS OF THE YEAR	2
PATRON'S MESSAGE	5
VICE PATRONS	5
CHAIRMAN'S FOREWORD	6
CHIEF EXECUTIVE'S REPORT	8
BEDFORD BOARD OF DIRECTORS	10
BEDFORD EXECUTIVE TEAM	12
BEDFORD FOUNDATION	15
BEDFORD AMBASSADORS	16
COMMUNITY SUPPORT	18
ACHIEVEMENT AWARD RECIPIENTS 2011	21
YEARS OF SERVICE 2011	22
WORK	24
APG	26
HOSPITALITY	26
FURNITURE	28
PACKAGING	28
PORT LINCOLN	31
PORT PIRIE & KADINA	31
SOUTH EAST	31
CAREERSYSTEMS	32
LEARN	36
TRAINING	38
YOUTH SERVICES	39
ABILITIES FOR ALL	40
LIFE SKILLS TRAINING	40
LIVE	42
DAY OPTIONS	44
INDEPENDENT LIVING	46
GOVERNANCE STATEMENT	49
SUMMARY FINANCIAL REPORT	50
AUDITOR'S REPORT	59
THANK YOU	60
CONTACT DETAILS	IBC



PURPOSE

Making the community stronger
by ensuring everyone can participate

VISION

To change lives

WORK

- We create jobs and opportunities
- We find people work in the community
- We foster aspirations and respect choice

LEARN

- We unlock potential
- We break the barriers to learning
- We believe everyone has the right to learn and develop

LIVE

- We support people to live independently
- We advocate for those who do not have a voice
- We believe that everyone has the right to participate and belong

Honorary Life Members

Mrs E R Atwell
Ms A Bolkus
Mr E M Byrt
Mr B L Cornish OAM
Mrs R Davison
Mr R Domaschenz
Mr M D Downer
Mr J F Dunkley
Mr F F Fairthorne
Mrs L Fuss
Mrs S Hateley
Mr R D Hill-Ling AO
Mr M A Kinnaird AC

Mrs B King
Dr N H Kirby
Mr D Knight
Mrs S Kuchta
Mr S Leibhardt
Mr B P Martin AO
Mrs J Martin
Mrs M D Marshall
The Hon R G Matheson QC AM
Mrs J MacFarlane
Mrs B C Mudge
Sister M O'Connell
Mr H D O'Connor AM

Mrs H Pitt
Mrs N Pullen
Mrs T M Pye
Mrs M Shannon AM OAM
Mrs E Shaw
Mr A Somerville
Mrs J Von Stanke
Mr L T Sykes AM †
Mrs A Tiddy
Mr J A Uhrig AC
Mrs B E Worley AM

HIGHLIGHTS OF OUR YEAR

CEO Changeover

The Board of Bedford was delighted to announce the appointment of Sally Powell as the new Chief Executive in September 2011. After nine years with Bedford, Sally began her new role following the retirement of the highly respected outgoing Chief Executive, Max Dyason.



Prime Minister's Visit

Prime Minister Julia Gillard visited Bedford in May 2012 to reinforce the Federal Government's commitment to the National Disability Insurance Scheme. The Prime Minister took a tour of Bedford's Panorama site and enjoyed meeting with employees and seeing firsthand our capacities and services.

Pictured: Prime Minister Julia Gillard, Daniel Maddern, Andrew Norman, Craig Gower



Awards Day

In December 2011, we acknowledged outstanding members of the Bedford community at our annual Achievement Awards, held in Adelaide, Port Lincoln, Wallaroo and Mount Gambier. The esteemed Heart and Soul award was presented to Bedford employee of 40 years, Helen Smith.

Pictured: Steve Tonkin, Helen Smith, Colin Dunsford



Big BBQ

The Bedford Big BBQ took place in March at the Morphettville Racecourse, with special guest Poh Ling Yeow of ABC1's Poh's Kitchen. Over 500 corporate supporters of Bedford joined us in a relaxed, social setting for a two-course BBQ, fine wines and beer.

Pictured: Big BBQ Volunteers from William Buck Chartered Accountants

Pedal for a Purpose

Fourteen motivated cyclists left Melbourne in January last year to ride more than 1000 km to raise vital funds for Bedford. Inspired and coordinated by real estate agency Smallacombe, the amateur cyclists rode for nine days to assist Bedford's supported accommodation, housing and youth services projects.

Abilities for All Graduation

Bedford celebrated in June 2012 when a record number of South Australians with diverse needs entered the open workforce as qualified graduates in Business and Community Services, through the unique Abilities for All program.

Pictured: Tricia Murphy, Lily Bozdarova, Michelle Quick, Jane Wilkinson, Donna Dalwood



New Homes

In July last year, three brand new homes for people with disability were opened in Port Lincoln, followed by a five-bedroom house in Millicent in August. In the same month, Bedford announced another five-bedroom home for high support clients in Port Lincoln. The program has now housed some 74 people in 33 homes across the state.



City-Bay 2011

The 2011 City-Bay Fun Run motivated 245 participants to run and walk for Team Bedford, helping fundraise towards literacy and numeracy skills training for people with disability or disadvantage.

Pictured: Charlotte Grigg, Robbie Hunt, Sally Powell



Let's Go Program

The expanded Let's Go driving program was launched in 2011, with our sponsor Holden generously providing two vehicles and funding for 25 Bedford students to obtain their P's. This highly successful program has been helping people obtain their L-plates for six years, with a remarkable 97% success rate.

Pictured: Jessica Dart-Paul and Paul Gaertner



Kumi Araki, Adelaide Day Options Member



PATRON'S MESSAGE

VICE PATRONS

Mr F F Fairthorne

MR R D Hill-Ling AO

Mr M A Kinnaird AC

The Hon R G Matheson AM QC

Mr J A Uhrig AC

As Governor of South Australia and Patron of Bedford I offer my congratulations for yet another successful year of providing diverse opportunities for South Australians with disability or disadvantage.

At the inspirational Bedford Achievement Awards in December, the impact Bedford has made in South Australia was clear to see. It is always a highlight for me to share the celebration and I was reminded of the life changing success stories of people at Bedford.

During the year, Bedford has continued to provide employment, recreational and day activities, training, life skills, community housing and support services to almost 4,000 people with disability or disadvantage.

One of Bedford's undeniable strengths is the provision of personal learning and career pathways, enabling each individual to choose the best range of services and opportunities for their evolving needs. I commend Bedford on their unwavering commitment to meeting the needs of South Australians with disability or disadvantage and enabling positive change in people's lives.

I would also like to take this opportunity to farewell Max Dyason and thank him again for his exceptional contribution over many years. Whilst Max will be missed, I am delighted to welcome Sally Powell, who has taken over the reins to guide Bedford into the future.

I sincerely thank everyone who has supported Bedford over the past year; the services and programs provided are of great importance and are increasingly embedded in our community.

Rear Admiral Kevin Scarce
AC CSC RANR
Governor of South Australia

CHAIRMAN'S FOREWORD



I continue to be truly inspired by the profound impact of Bedford within South Australia – its growth, diversity and the life-changing nature of the organisation. I am delighted to witness the personal transformation our services offer and know that Bedford is supporting more people than ever before, in employment, training, recreation and life skill programs or in their own homes.

The variety and quality of our businesses and support programs and the ongoing development of our regional services have been reaffirmed to me over the period. I feel reassured that all areas of the diverse Bedford portfolio have been managed effectively and passionately; and are always led by the genuine drive to improve the lives of people with disability and disadvantage in our state.

I would like to thank each of my fellow Board members for their valued, considered input and their diverse expertise. These committed Directors undertake many visits to our various sites, in addition to attending regular Board meetings and Bedford events; for their direction, commitment and generosity in time and knowledge, I am very thankful.

My gratitude is also extended to all our Board sub-committee members for volunteering their time to our cause. In particular, Dean Bowley, David Bridges, Ted Byrt, Greg Carey, Christo Hall, Neil Kirby, Brian Martin AO, Henry O'Connor AM, Thelma Pye, Barb Smith and Philip Speakman for their hard work and dedication.

I must mention Bedford's internal audit processes which, in January 2012, identified an error in the calculation of employee wages. Following further investigations and a team

of experts processing thousands of records from the prior four years, we were able to ensure that every affected employee received their full entitlement.

The matter has been rectified and processes changed to ensure it does not occur again. The increased wages figure, which can be seen in our financial statements provided in this report, are reflective of this error.

I am particularly proud of the way Bedford addressed this situation quickly and effectively. It is important to mention that we received a letter of commendation for our approach from a statutory body involved in ensuring equity for all in these matters.

The executive team has implemented necessary austerity measures to ensure Bedford continues to prosper into the future. Two such decisions include the closure of the Port Lincoln Egg Farm and the Salvage Yard at Mount Gambier, which were kept operational longer than financially viable. While all endeavours were made to keep these sites going, the continuing operational losses could not be rectified and it was clearly in the best interest of the affected employees as well as the wider Bedford community that the sites were closed and more suitable work was provided.

I believe these occurrences will not impact upon our forward momentum. While the economic environment has been difficult, there are some promising signs. Our relationship with our stable of blue chip customers has strengthened further with contract wins across a number of our businesses and services. I am reassured by the excellent financial management and decisions of the Board, its committees and our executive team.

Bedford's housing program, Homes for 100, has had another successful year, with the project nearing the completion of its final two properties. This initiative has been jointly funded with the South Australian Government - with Bedford's contribution of more than \$5 million since 2007 for the construction of purpose-built accommodation for people most in need. The personal stories of many individuals who have gained self determination and independent living skills through this program are very encouraging.

We continue to provide employment and training in the community through CareerSystems, now supporting thousands of people in Federal Government Employment programs in metropolitan Adelaide and regional South Australia.

I acknowledge and thank the Federal Government for the recurrent funding for these programs. Without ongoing financial support from the Department of Families, Housing, Community Services and Indigenous Affairs and the Department of Education, Employment and Workplace Relations, we would be unable to deliver these essential, far reaching services.

I also thank the State Government of South Australia for assisting with funding toward our Day Options and Accommodation Services. I would also like to mention the Hon Ian Hunter MLC, Minister for Disabilities, and his predecessor the Hon Jennifer Rankine MP for their clear commitment to people with disability within South Australia. We are also grateful to the Department of Further Education, Employment, Science and Technology for funding our flagship Abilities for All training program and the Department for Education and Child Development for awarding Bedford significant contracts to deliver services to young people.

In addition to Government funding for such programs, the broad scope and quality of Bedford's service offering is highly dependant on the support of many South Australian businesses, community bodies and individuals. There are many I would like to thank:

- Our Patron, His Excellency Rear Admiral Kevin Scarce AC CSC RANR, Governor of South Australia, for your support of Bedford and South Australians with disability or disadvantage. Your attendance at our Awards Day celebration is of great significance to our employees, their families and the Bedford community and for this we are very appreciative.
- The many and varied business customers who support Bedford by purchasing our goods and services or employing our job seekers through CareerSystems.

- Our many donors, sponsors, lottery ticket buyers, fun run competitors, event supporters and others who join our cause, including those individuals who have left a lasting legacy to Bedford through their bequests and the remarkable individuals who initiate and host their own fundraising activities.
- All the generous corporate and individual volunteers across South Australia, who have given their time to Bedford within our services or at events.
- Our passionate Ambassadors, Jane Reilly, Amanda Blair, Mark Aiston and Andrew Costello for their great work and I welcome the hard working and much loved Faye Packham as an Ambassador. Faye is the mother of Lauren Packham who works in our cleaning team at Panorama and has been a tireless supporter of Bedford for many years.
- The Bedford Foundation members, for their fundraising, commitment and profile raising activities during the year.
- The media, for their positive and helpful exposure in print, TV and radio across South Australia and the nation.

In September 2011 we farewelled our Chief Executive, Max Dyason - who I thank for his excellent service and unwavering commitment to Bedford over his 11 years with us. Max's drive, passion and determination to reach so many South Australians with disability and disadvantage has undoubtedly steered Bedford into a new era of business and service activity, ultimately offering benefit to a greater and more diverse body of South Australians.

This year we say goodbye to Board member John Birkill, OAM JP, who played a key role on Bedford committees including Audit and Risk Management, Residential and Property and Chair of the Housing Cooperative Association. We sincerely thank John for his six years of service and his dedication to this organisation, which will be greatly missed.

My appreciation is extended to our expert, caring and focussed executive team and indeed all Bedford staff, who continue to act and advocate with great energy and purpose for people with disability and disadvantage.

And finally, I was delighted to announce Sally Powell's appointment as the first female and the youngest ever Bedford Chief Executive last year. Sally's passion and understanding for the sector, combined with a tireless drive for results have seen her establish herself and Bedford in a new light. We look forward to working in collaboration with Sally to maintain and enhance the strategic direction and vision of this important organisation and I have every confidence in her and the dedicated team.

I remain honoured to be the Chairman of such a vital and important organisation.



Colin Dunsford
Chairman



CHIEF EXECUTIVE'S REPORT

Thank You

Bedford's ability to change the lives of so many South Australians with disability or disadvantage is dependent on the efforts of many dedicated, passionate people.

I am fortunate enough to have stepped into this role following the footsteps of one such person. I wish to thank Max Dyason for his commitment to this wonderful organisation for more than a decade. Max's many years of passion and hard work sees Bedford rich in opportunities for the people who need them most and reaching more people than ever before.

Since my appointment, I have been overwhelmed by the generous support of everyone at Bedford, the Board and committee members as well as our customers and the community. To take over the custodianship of Bedford is an honour and you have made the transition all the more meaningful; I feel strengthened by the qualities of this extensive support network.

I must thank our staff who continue to work tirelessly and our voluntary, professional Board which provides invaluable support and guidance, as well as our executive team, who have offered so much of themselves to this organisation, I thank you all.

I also thank our Bedford Family Network for their active and keen interest in all things Bedford and for being such a motivated group of people with much to contribute.

And to everyone who accesses our services, enrolls in training, moves into their own home, joins a day option program, fills a job in our community or works in a one of our many supported businesses; I say thank you for your trust, commitment and willingness to make a contribution to Bedford and our community.

National Disability Insurance Scheme (NDIS)

In April, Bedford employees, family members, carers and supporters participated in *Make it Real: NDIS 2012* Adelaide rally, which was held simultaneously in six capital cities around Australia. It was the largest rally of people with disabilities the country has ever seen, with over 15,000 people publicly campaigning for the proposed National Disability Insurance Scheme to become a reality.

We were delighted when Prime Minister Julia Gillard then demonstrated her commitment to the NDIS on a tour of our Panorama facility in May this year. Ms Gillard reinforced the Federal Government's commitment to the NDIS, and gave us hope that the many individuals and families who have been struggling for years would finally get the support and services they need.

We anxiously watched the televised Council of Australian Governments meeting a few months later, feeling victorious when South Australia was announced as a launch site for the NDIS for children aged 0-14. We hope the Government ensures the NDIS truly becomes a valuable national scheme in the near future and we tentatively await further information and implementation details.

Activities

This past year has seen Bedford enhance the quality of services and pathways for people with disability or disadvantage across metropolitan and regional South Australia.

Our Homes for 100 program has continued to offer people with disability the chance to live independently, with new homes opened in Port Lincoln and Murray Bridge in the past year, and a house in Millicent under construction. Since its inception six years ago the Homes for 100 program has created 33 houses and provided homes for 74 people from Bedford and Disability SA waiting lists – a feat I am very proud of.

It was also the year where we made the difficult decision to close two of our operations which were not providing the best outcomes for people with disability and that were in significant financial deficit, despite varying, ongoing attempts to restore viability. I am pleased to say that the affected workers will have greatly improved employment and training opportunities as a result, moving to jobs in manufacturing, commercial packaging, asset maintenance and horticulture.

At our Abilities for All graduation in June, we saw a record number of South Australians with diverse needs gain qualifications and enter the open workforce. The only course of its kind, this unique collaboration with the Department of Further Education, Employment, Science and Technology and Community Centres SA, is continuing to address the training needs of South Australians with barriers to learning.

Our Big BBQ this year was another remarkable success, with host of ABC 1's *Poh's Kitchen*, Poh Ling Yeow, joining over 500 of Bedford's corporate supporters for a wonderful afternoon. I wish to again thank our major sponsor NAB for your support, particularly in our move to the new venue at Morphettville Racecourse.

We welcomed a new partnership with Smallacombe Real Estate following their self-initiated and highly successful Pedal for a Purpose fundraising ride in January this year. A team of 14 cyclists departed the Melbourne Cricket Ground and rode the nine day, 1100 kilometre journey along the Great Ocean Road en route to Adelaide. We are truly grateful for the efforts, organisation and dedication of all involved as well as the significant financial support raised towards Bedford's housing and youth services projects.

Our supported employment businesses are strengthening, offering a variety of work and skills through contracts with some of Australia's best known brands. The diversity, skills, state-of-the-art equipment and high profile work sets the benchmark for supported employment in Australia. I am particularly pleased to be able to share this opportunity with other supported employers across Australia who act as subcontractors to Bedford for our national contracts. In the last year alone, nearly \$2M in work was subcontracted, providing employment for more than 300 people with disability in other services. It is a remarkable feat and sees Bedford playing an important role in the disability sector across Australia.

CareerSystems continues to support people across metropolitan and regional South Australia to access meaningful work in their community. Delivering Job Services Australia and Disability Employment Services on behalf of the Federal Government, Bedford helps people with disability or disadvantage to realise the dream of employment and independence. Through education, training and tailored employment preparation, CareerSystems works with people, businesses and industry to ensure that everyone has the opportunity to work and contribute to the South Australian economy.

Our varied and vibrant regional sites offer valuable options for people living outside of Adelaide, and we are encouraged by Bedford's far reaching impact. It is no secret that many regional areas of South Australians are doing it tough and it is particularly difficult for people with disability or disadvantage to access relevant and reliable employment and disability support services. We are proud that Bedford can, in part, address this need.

Awards

The annual Bedford Achievement Awards are always a highlight of the year. It is a special day where we recognise and celebrate the achievements of people across Bedford's many services and businesses. It is a day to remind ourselves of the life changing opportunities Bedford provides and be motivated and inspired by the many stories of growth and success.

The Achievement Awards and our highest honour, the Bedford Heart and Soul Award were supported by our new sponsor Maxima and I am deeply grateful for their generosity. Maxima continued to show genuine commitment to Bedford's cause and we look forward to being able to work together in the future.

Farewell

We bid farewell and wish good luck to John Birkill OAM JP, whose participation on our Board will be greatly missed. John's involvement over the past six years has been invaluable and we thank him for his guidance and involvement in various committees over the years.

We sincerely thank those generous individuals who have left a lasting legacy to Bedford through their bequests; many of Bedford's programs do not receive government funding and we rely on the generosity of others to be able to provide the full range of supports and services people need. It is these services that quite often make the difference to people with disability or disadvantage being able to work, learn and live successfully.

Our philosophy at Bedford is based upon a simple yet powerful principle – to ensure that everyone, regardless of their circumstance can participate and thrive; we exist to change lives. It is an important vision; a vision that drives our values, programs and most of all our people. It is the vision that will drive the year ahead and we very much look forward to sharing it with you.

Thank you for taking time to read this report and for your ongoing support.

Kind Regards



Sally Powell
Chief Executive

BEDFORD BOARD OF DIRECTORS

The Bedford Board of Directors consists of a respected team of business, education and community leaders; committed to the principles of corporate governance, self-regulation, prudent financial management and commitment to best practice in all areas.



Colin Dunsford, Chairman

Chair, Ernst & Young South Australia

Bedford Committees: Chair, Corporate Governance, Remuneration; Investment

Other: Chairman, Independent Gaming Corporation; Chairman, Leaders Institute of South Australia; Chairman, Adelaide Symphony Orchestra; Chairman, Audit Committee for the Department of Further Education, Employment, Science & Technology (DFEEST); Board Member, Aboriginal Foundation of South Australia; Board Member, Peter Couche Foundation; Member, Finance Committee at University of Adelaide; Non-executive Director, Papyrus Australia Limited; Member, Ernst & Young, SA Advisory Board; Fellow, Institute of Chartered Accountants in Australia; Fellow, Australian Institute of Company Directors; Bachelor of Economics

Ray Grigg, Deputy Chairman

Consultant, Chairman & Non-Executive Director

Bedford Committees: Audit & Risk Management, Corporate Governance, Remuneration, Regional Advisory Committee, South East

Other: President, RAA South Australia and Australian Automobile Association - AAA; Fellow, Society of Automotive Engineers, International and Australasia; Australian Institute of Company Directors; Australian Institute of Management

John Birkill OAM JP

Bedford Committees: Audit & Risk Management; Residential & Property

Other: Chair, Bedford Housing Association; Fellow, Australian Institute of Management; Fellow, Australian Institute of Company Directors; Board Member (Retired May 2012)

Dr Verity Bottroff

Adjunct Associate Professor, Disability and Community Inclusion, School of Medicine, Flinders University

Bedford Committees: Chair, Strategic Service Development Committee

Other: Chairperson, Grandparents for Grandchildren SA Inc; Board Member, Professional Practice Autism SA; Member



Elizabeth Clare

Consultant

Bedford Committees: Chair, Residential & Property; Strategic Service Development; Regional Advisory Committee, Port Lincoln; Chair, Balyana Development

Other: Member, Prominent Alumni University of South Australia; Graduate Diploma in Communications (Public Relations); Graduate Certificate in Management



Teresa Colliver JP

Financial and Commercial General Manager, Adtrans National Truck Division

Bedford Committees: Chair, Audit & Risk Management; Investment

Other: Fellow, CPA Australia; Bachelor of Business (Accountancy)



Greg Connor JP

General Manager, Employers Mutual SA

Bedford Committees: Investment, Strategic Service Development

Other: Senior Fellow, Financial Services Institute of Australia; Fellow, Australian Institute of Company Directors; Fellow and Life Member, AIM SA; Board Member, National Pharmacies; Graduate Diploma in Business Administration; Bachelor of Education



Andy Ford

Director, Woods Bagot Pty Ltd

Bedford Committees: Residential & Property, Balyana Development

Other: Director, South Australian Motor Sport Board; Board Member, AC Arts Advisory; Member, Property Council of Australia SA Chapter, Australian Institute of Architects; Bachelor of Architecture



Stephen Hains

Bedford Committees: Residential & Property, Balyana Development

Other: Council Member, Flinders University; Deputy Chair, Board of the Environment Protection Authority; Presiding Member of the Northern Adelaide Health Network Governing Council; City of Charles Sturt Development Assessment Panel; Chair, Clare and Gilbert Valleys Development Assessment Panel; Chair, Adelaide Hills Council Development Assessment Panel; Fellow, Australian Institute of Company Directors; Life Fellow, Australian Planning Institute; Fellow, Local Government Managers Association; Master of Philosophy in Urban Design and Regional Planning; Bachelor of Arts (Hons – Economics)



Richard Hockney

State General Manager, Westpac

Bedford Committees: Chair, Bedford Foundation

Other: Regional Councillor, FINSIA & CEDA; Council Member, PAC; Treasurer, Adelaide Festival Centre Foundation; Advanced Management Program, Harvard Business School; Graduate Diploma in Applied Finance & Investment; Bachelor of Business

BEDFORD EXECUTIVE TEAM



Sally Powell

Chief Executive

Training & Skills Commission Deputy Board Member; Business SA Workforce Development Advisory Group; Graduate Diploma in Human Resource Management; Bachelor of Arts (Psychology); Certified Professional, Australia HR Institute



Grant Archer

Executive Manager, People & Strategy

Board Member, Leader's Institute of South Australia; Sinosteel Uranium South Australia Pty Ltd; Carclew Youth Arts; Bachelor of Law; Graduate Diploma of Legal Practice



Andrew Boeyen

Executive Manager, Corporate Services and Chief Financial Officer

Fellow, Financial Services Institute of Australasia, CPA Australia; Graduate Diploma in Applied Finance & Investment; Bachelor of Economics



Tori Chistian

Executive Manager, Human Services

Bachelor of Science (Psychology); Graduate Diploma in Social Science (Rehabilitation Counselling)



Phil Farrow

Executive Manager, Government & Sector Relations

Chair, NDS SA Employment Services Committee, Fellow, Australian Human Resources Institute; Member, NDS National ADE and Work, Health & Safety Committees; NDS SA Accommodation, Respite and Social Participation Committee; Associate Diploma in Personnel and Industrial Relations; Diploma of Quality Auditing; Graduate Diploma in Further Education



Steve Jones

Chief Operating Officer

Member, Urban Development Institute of Australia (SA); Master of Business Administration



Trevor Harris, CareerSystems



Jordan Morris-Rowe, Bedford Café

BEDFORD FOUNDATION BOARD

The Bedford Foundation is dedicated to raising the profile of Bedford and initiating fundraising activities towards our many programs and services.



**Richard Hockney,
Chairman**

**State General Manager,
Westpac**

Regional Councillor, FINSIA & CEDA; Council Member, PAC; Treasurer, Adelaide Festival Centre Foundation; Advanced Management Program, Harvard Business School; Graduate Diploma in Applied Finance & Investment; Bachelor of Business



Marc Allgrove

**Chief Executive Officer,
Chapel Hill Winery**

Deputy Chair, Contemporary Collectors Art Gallery of SA; Deputy Chair, McLaren Vale Grape Wine & Tourism Association; Board Member, Fleurieu Art Prize; Member, Winemakers Federation of Australia Future Leaders Committee; Executive Committee South Australian Wine Industry Association; Bachelor of Economics



Sascha Detmold Cox

**Group General Manager –
Sales, Detmold Group.**

Director, Detmold Group; Board Member, Mind Australia, Starlight Foundation SA; Member, Entrepreneurs Organisation; Bachelor of Business (Marketing)



Jill Hains

Member, Archbishop's Appeal Committee, Anglicare; Member, Bachelor of Education (Hons)



Sam Hayes

**Managing Director,
Cornerstone Stud**

Director, Blue Sky Thoroughbreds; Member, Young Presidents Organisation Inc.; Bachelor of Agricultural Business



Paulette Kolarz

**Director, PK Bespoke
Human Resources**

Chair, Urban; Member, SA Business Development Council, 2008 Telstra Business Women, 2008 SA PricewaterhouseCoopers Young Business Women, 2008 SA Hudson Private and Corporate Award Winner; Associate Diploma in Human Resources & Industrial Relations; Bachelor of Management (Hons)



Yvonne Martin-Clark

**Deputy Director – Development,
University of South Australia**

Member, University of South Australia Foundation, Member, Catherine House Trust; Graduate Member of Australian Institute of Company Directors; Master of Marketing, MBA in progress



Andrew O'Connor

Managing Director, O'Connors

Director, Tinmen SA Pty Ltd, SMAC Technologies Pty Ltd; Member, Institution of Engineers Australia; Master of Business Administration; Bachelor of Engineering (Mechanical); Chartered Professional Engineer



Darren Thomas

**Chief Executive Officer,
T & R Group**

Board Member, T&R Murray Bridge, Lobethal Australia, Lobethal Food Processors, T&R Cattle Co., T&R WA, First Tuesday Racing; Committee Member, Australian Meat Industry; Council Member, Member, Economic Development Board; Member, SAROA; SA Beef Industry Ministerial Advisory Board, Australian Institute of Company Directors; Chief Executive Officer Institute; Master of Business Administration; Bachelor of Accounting

OUR AMBASSADORS

We are truly appreciative of the iconic and much loved South Australians who represent Bedford within the local community; highlighting the important work of Bedford and the achievements of our people.



Mark Aiston

Network Ten and Mix 102.3 breakfast presenter Mark Aiston has notched up another wonderful year as a Bedford Ambassador. Mark continued his support of Bedford through his MC role at high profile fundraising events, including the Bedford Big Battle in 2011. While stepping down from the Bedford Foundation due to his increasing business commitments, we are delighted Mark has been able to remain as an Ambassador of our organisation.



Amanda Blair

We thank Amanda Blair for her continued support of Bedford and raising our profile in the community. While Amanda is no longer broadcasting, her ability to connect with listeners about Bedford and take the time to discuss relevant issues on her show was of great benefit. We are also thankful for her launch of the extended Let's Go program in 2011.



Andrew 'Cosi' Costello

Well known South Australian media identity Andrew Costello lends his vibrant MC skills to Bedford events and is a welcome, friendly face at our Bedford Bingo events.



Faye Packham

Faye continued her steadfast support of Bedford in her first year as an official Ambassador, in particular with her Mystery Quilt fundraising. As the mother of Lauren Packham, who works for our cleaning team at Panorama, Faye also shares her family's stories through countless speaking engagements and media opportunities.



Jane Reilly

Network Ten's Jane Reilly has been a valued Bedford Ambassador since 2010. Jane showed her support of Bedford when she hosted the Abilities for All graduation in June 2012 and used her profile to broadcast live the return of the Pedal for a Purpose cyclists in February. Jane was also MC of another important Bedford event – the Achievement Awards in Adelaide in December 2011.



James Oehm, CareerSystems

COMMUNITY INVOLVEMENT

Bedford remains exceptionally grateful for the significant support afforded by the South Australian community. With the generous contributions made by individuals and organisations, Bedford can continue to offer vital employment, training and lifestyle development - helping to change the lives of nearly 4,000 people with disability or disadvantage.

Fundraising Events

Bedford's high profile fundraising events form the core of the organisation's fundraising and awareness program; raising the profile of people and activities as well as raising vital funds.

In March this year, Bedford's foremost annual fundraiser, the Bedford Big BBQ, entertained more than 500 guests in the relaxed new setting of the Panasonic Pavilion at the Morphettville Racecourse. We were very grateful for the fantastic support provided by Poh Ling Yeow of ABC1's Poh's Kitchen, serving pre-lunch treats to attendees and adding further to the profile of this well established corporate event. Gratitude is extended to NAB, Optus Business, Holco, The Good Guys Edwardstown, Bluescope Distribution and City Holden for their generous support of Bedford through this event.

Adelaide's premier quiz event, the Bedford Big Battle, engaged more than 250 Adelaide business people and media personalities to compete in high-spirited fun in October 2011. Bedford thanks sponsors Optus Business, Bluescope Distribution and Phil Hoffman Travel for supporting the event, which raised significant funds towards Bedford activities. Thanks also to Nova, The Good Guys, Grahams and Chapel Hill for their generous donations to the live auction and our Ambassador Mark Aiston as MC. Congratulations are extended to the enthusiastic winners on the night, Westpac.

Community Support

Over the year, Bedford was humbled by the results of initiatives developed and led by individuals from the community. In March, Bedford Ambassador Faye Packham, Lessa Siegele and their friends at the Quilters Guild of SA inspired some 120 volunteers across South Australia to participate in their mystery quilt workshops or contribute to the beautiful finished quilts through kits sent in by mail.

Every dollar raised was donated directly to Bedford, resulting in a phenomenal \$75,000 contribution, all raised through the enterprise and hard work of these individuals. Bedford is so very grateful to Faye, Lessa and the Quilters Guild of SA for these outstanding efforts.

In another exceptional initiative driven through community support, a 14-strong team of novice cyclists embarked on the 1,100 kilometre Pedal for a Purpose bike ride from the Melbourne Cricket Ground to Adelaide via the Great Ocean Road. Led by Smallacombe Real Estate agent Andrew Friebe and his colleagues, the team raised an extraordinary \$70,000 through sponsorship and donations, helping fund Bedford's supported accommodation projects across metropolitan and regional South Australia.

Bedford extends sincere gratitude to Smallacombe Real Estate, Internode, Connect Now, Mitcham Rotary, Blue Sky, Conveyancing Matters, PL Flooring, Mitcham Traders, Australian National Couriers and Sarah Constructions for their efforts and sponsorship. Thank you also to Cops for Kids for their very generous donation, and all participants on the ride.



Poh Ling Yeow and Sally Powell at the Bedford Big BBQ

Bedford also owes thanks to the Women in Agriculture and Business of SA (WAB) for their support over 2011-2012. Every year, WAB elect a charity to support, with branches across the state learning about the organisation and its activities while fundraising. Fundraising events from which Bedford benefited included a raffle and cocktail night organised and run entirely by the ladies of WAB.

The longstanding Bedford Bingo has maintained profile and popularity, with crowds of regulars and novices attending the Thursday, Friday and Saturday night games. Ambassador Andrew Costello continued to lend his support as a celebrity host at games through the year.

Regular fundraising appeals retain their importance in generating essential fundraising income throughout the year. We are truly humbled by the generosity of regular and one-off donors who enable real change and opportunity in the lives of people with disability or disadvantage, through both appeals and other independent donations and bequests.

The 2011-2012 lotteries delivered outstanding results, with each of the four lotteries in this period boasting 'best in ten year' results. The benefits of our successful lotteries are twofold, raising crucial funds as well as providing meaningful employment to a dedicated team of couriers who deliver the tickets across metropolitan Adelaide. Organisations providing generous ongoing support to our lotteries include City Holden, Grahams, Phil Hoffman Travel and The Good Guys, Edwardstown.



Above left:
Abilities For All
Graduation,
Kerryn Tansell,
Louis Dunstan, Bedford
Ambassador Jane Reilly,
Lily Bozdarova

Above right:
Qantas and Bedford
Volunteers at the
Big Battle



Team Bedford

The 2011 Sunday Mail City-Bay fun run inspired nearly 250 people to join Team Bedford and help raise both funds and awareness of Bedford's extensive support for people with disability or disadvantage. Enthusiastic participants walked and ran the 12 km distance to the finish line, where they enjoyed refreshments and celebrations with Mr Fruchoc. Once again, our sponsors helped make this event a great success, we are very grateful to Bluescope Distribution, NAB, Yellow Corporation, The Good Guys Edwardstown, Optus Business and Transfield Services.

Our Partners

The generous corporate partners who provide in-kind services, donations of goods for auctions and prizes, volunteered services and event sponsorship offer critically important support to Bedford; ultimately enabling real change in many lives of people with disability or disadvantage in our state.

The Bedford Achievement Awards were held in four locations across the state in December 2011 and were once again a truly rousing celebration of the spirit of Bedford. In Adelaide, new platinum sponsor Maxima delighted guests with an inspirational video presentation, revealing a genuine appreciation of the momentous event. Thanks also to Carter Holt Harvey, Nyrstar, Viterra, Bluescope Distribution, EPAC Salary Solutions, JLT, Cameron Interstate, Haighs, McCracken Homes and City Holden for their vital support and commitment. Thanks also to the local communities in Port Lincoln, Wallaroo and Mount Gambier for their generosity in helping promote the outstanding achievements of our regional award winners.

At the Abilities for All graduation at the Adelaide Convention Centre in June, nearly 200 proud graduates received their Certificates in Business, Customer Contact and Community Services. To help provide this opportunity and inspire the remarkable achievements of these dedicated people, Bedford acknowledges the Department of Further Education, Employment, Science and Technology for their continued support of this essential training program.

The ongoing and steadfast support shown by Vince Santoro of The Good Guys in Edwardstown must also be recognised; for the many years of donations and the assistance with the Let's Cook program, Bedford is very grateful.

In addition, thanks to Holden for their support of the expanded Let's Go program and the strong partnership forged over more than 40 years of generous sponsorship and assistance.

Volunteers

In November each year, an enthusiastic group of volunteers from Deloitte join our employees in packaging and hospitality to demonstrate their ongoing commitment and understanding of Bedford. Thanks to this hardworking group, as well as the volunteers from Westpac who also join our employees on site to assist for a day. Additional gratitude is extended to Bank SA, Qantas and NAB for their invaluable assistance at our various events and activities, including the Big BBQ and the Big Battle.

We are also truly grateful for the army of individual volunteers across the state who help Bedford in so many ways; many of our dedicated helpers have made dependable weekly appearances for more than a decade. It is this remarkable community support that contributes so greatly to the atmosphere and purpose of Bedford.

ACHIEVEMENT AWARDS



Jane Reilly, Colin Dunsford, Sally Powell



Award Winner Leanne McInnes and Family

Bedford's 44th Achievement Awards celebrated the outstanding accomplishments of our employees. This unique tradition recognises the significant contributions made by individuals and teams throughout the Bedford community; with 63 awards presented at four celebrations across South Australia. We congratulate all recipients from the December 2011 celebrations:

Heart and Soul Award

Sponsored by Maxima

Helen Smith

Encouragement Award

Sponsored by City Holden

Matthew Blight
Daniel Bone
William Goodenough
Fiona Graham
Kayla Houltham
Margaret Johnson
Shane Jones
Alexandro Karidis
Fiona McKay
Heidi Sherriff
Michael Stam
Joshua Welsh
Urmila Winter

Achievement Award

Sponsored by Haighs Chocolates

Cameron Clark
Deborah Cowdrey
Sarah D'Cruz
Aaron Dennis
Laurence Dunn
Daniel Eglington
Brenton Forsyth
Zoia Franklin
Leanne Harris
Rachael Hillier
Kylie Johnson
Rowan Laubsch
James Looby
Leanne McInnes
Wesley Merrett
Brian Murphy
Willis Rowe
William Rye
Judy Whelan
Michael Williams
Leah Yanner

New Ideas Award

Sponsored by McCracken Homes

Hannah Hill
Lesley Simpson
Neil Worden

Teamwork Award

Sponsored by Cameron Interstate

Scott Altschwager
James Fielding, Faron Hammill, John Heggblum, John Lind, Justin Smith and James Williams
Andrew Howard, Sebastian Todd
Robert Evans, Jennifer Gittos, Stacey Jesson, Ingrid Milligan, Gino Rafanelli, Annie Short and Sharon Young

Education Award

Sponsored by JLT

Melissa Bierman
Lily Bozdarova
Hayley Carter

Community Involvement Award

Sponsored by Bluescope Distribution

Paul Hammer
Cameron Otto
Jason Thiele

Leadership Award

Sponsored by EPAC Salary Solutions

Jacqueline Childs
Jenny Degiglio
Christine Fazekas

YEARS OF SERVICE



Left to right: Allan Dix,
Gary Conlon, John Moody

Bedford celebrated the exceptional efforts of its many long-serving employees in December 2011.

This year, 171 people were congratulated for their Years of Service, including 45 year recipients: Gary Conlon, Joyce Cotton, John Moody and Allan Dix and 40 year recipients: Russell Curtis, Imelda Seal and Michael Virgo.

We thank all Years of Service recipients again for your amazing commitment and dedication.

**BEDFORD IS PROUD TO
PROVIDE THOUSANDS
OF SOUTH AUSTRALIANS
WITH EMPLOYMENT,
TRAINING AND
LIFESTYLE SUPPORT -
BROADLY WORKING
TOGETHER TO HELP
PEOPLE WITH DISABILITY
OR DISADVANTAGE
WORK, LEARN AND LIVE
WITH MEANING AND
OPPORTUNITY.**

WORK LEARN LIVE

Bedford provides employment for people with disability across Adelaide and regional South Australia through its diverse portfolio of Australian Disability Enterprises. In addition, Bedford's employment service, CareerSystems, offers assistance with job placement, work experience and training in varied work settings across the state.



Levi Adams,
CareerSystems

APG

Adelaide Property and Gardens, APG, has reinforced its reputation for providing high quality landscaping and horticultural grounds maintenance services. Proudly employing over 150 people with disability, APG services government departments, property developers, businesses and local councils across the Adelaide metropolitan area, as well as in Mount Gambier, Millicent, Port Lincoln, Port Pirie, Kadina and their surrounding areas.

In addition to retaining numerous contracts with local councils, business and defence, APG also secured a competitive tender for commercial paving and landscaping services for Cox Construction. Employees working at this high-profile site were provided with additional training in vehicular and pedestrian paving. Landscaping contracts in the Playford area were strengthened, with a number of property developers engaging APG in the new homes landscaping market, supplementing a slower than expected construction period in this region.

Employee skills have been further enhanced, with 16 employees successfully completing their Certificate II in Horticulture (Landscaping) and another two completing their final unit. This training enhances both the quality of the APG offering and the long-term vocational independence of the individual employees.

Hospitality

Bedford's outstanding hospitality team has grown from strength to strength, offering stimulating employment to 38 people with disability across two kitchens, two cafes and in an extensive mobile catering service. The Clapham and Panorama based kitchens continue to provide comprehensive catering services across Adelaide to conferences, corporate functions and special events. Numerous city councils contribute to the high demand for these services, as does a new partnership with RAA, who have engaged Bedford to provide morning teas at member events across Adelaide.

The Balyana Conference Centre has maintained its offering of dependable function and catering services in its idyllic setting and the busy team provides daily meals to the 82 residents living onsite in Balyana Housing Services. In Panorama, the cafe team also continues to provide nutritious and varied meals and refreshments to over 400 employees working on site through the Bedford Cafe.

In November 2011, Bedford partnered with Can:Do at Townsend House in Hove to provide cafe services to 170 residents and staff in the facility. This followed the success of Entwich Cafe at Enterprise House, with the 'public cafe' model providing an excellent opportunity for employee development and a pathway into community based employment.

Event catering has broadened in scope, with the provision of catering moving from single day to multiple day functions and with further support provided to the ever popular Big BBQ. Employees were excited to work alongside Poh Ling Yeow of Poh's Kitchen and look forward to a strengthening relationship with the popular celebrity.

BEDFORD PEOPLE > SHANE MOUSLEY

Shane is a familiar face around Bedford's APG, having worked in grounds maintenance and landscaping for almost 20 years. Before joining the APG team, Shane occasionally worked with his Dad, mowing lawns. He enjoys working at a variety of sites across metropolitan Adelaide and nearby regions and thinks 'the best places are Victor Harbor and the Adelaide Hills.' In his time at APG, Shane has successfully completed

his Certificate II in Horticulture and learnt to be a leading hand. He likes working outdoors, but says he has to be 'extra careful in the wild weather because of the big trees.' The best thing about working at Bedford, according to Shane, is 'working with friends and having a laugh'. Outside of work, Shane enjoys spending time with his daughter.



Furniture

Bedford Furniture remains a major national manufacturer of ready to assemble melamine furniture, employing more than 70 people at the Panorama factory and a further team of 63 based in Mount Gambier.

The Bedford Furniture team offers an established range in Bunnings, with products including general storage units, pantry units, cupboards, washing machine stands, drawer units and the recently introduced DIY wardrobe range; Wardrobe Solutions. In early 2012, a portion of Bedford Furniture's contract cutting division was relocated from Panorama to Mount Gambier. Significant investment in the expanded Mount Gambier site ensured facilities met the quality and capacity requirements to accommodate this additional throughput.

The level of skills developed by employees within Bedford Furniture and contract cutting offer genuine pathways for vocational development and greater personal independence.

Packaging

Bedford is renowned for its commercial packaging and light assembly services, provided to an impressive body of national and international companies. Bedford Packaging now offers employment and training opportunities to some 350 people with disabilities from two major operations in Adelaide as well as regional services in Kadina, Mount Gambier and Port Lincoln. Work was also completed in NSW, VIC, QLD and WA, with Bedford project managing large contracts and engaging the disability service sector to complete contracts. Across these operations, Bedford Packaging processed a remarkable 23,600,000 individual items for the year.

Bedford's commercial packing operations reached their highest capacity to date over the period. Growth resulted from increases to Bedford's food packing capacity, now HACCP certified, and from greater quantities of alcohol related work utilising customs and excise licenses.

The division also increased airline related work by 20%, with further growth predicted as an Emirates contract starts in late 2012. Combined with the renewal of two major national contracts and with preferred supplier status reinstated with other significant national accounts, the department anticipates the ensuing financial year will be stronger again.





Page left: Top – Scott Leaning, Furniture.
Bottom – Sam Toop, Packaging

Page right: Top – Nikita Praolini, Mount
Gambier. Bottom – Jaana Uotila, Millicent

BEDFORD PEOPLE > JANE JENNINGS

Jane is based at Panorama, working for the industrious and essential cleaning team. She recently returned to Bedford after working in open employment for eight years and has noticed many changes, including 'way more' occupational health and safety guidelines and the absence of the sewing department, where she worked for a short stint many years ago. Jane suggests the best things about working

at Bedford are the security and the supportive environment; it's also good 'not having people looking over your shoulder all the time.' Jane recognises many familiar faces but has enjoyed meeting new people since returning and has made new friends in her team. Outside of work Jane likes to 'hang out with friends and take it easy.'



Port Lincoln

The Port Lincoln Bedford team remains committed to providing employment and training to people with disability in the region. Services available include grounds maintenance, landscaping, flour packaging, fish-box lining and most recently, a successful car cleaning venture; a concept suggested and developed by an employee.

At the completion of the financial year, Bedford made the difficult decision to close the Port Lincoln Egg Farm, following a review of the overall viability and employment offering. The decision was made following recurrent financial losses and numerous attempts at improving revenue and refining operating systems. The five employees affected by the decision were reassigned to other services within Bedford in Port Lincoln and have thrived with the new opportunities presented to them.

Bedford retains a strong presence in Port Lincoln and aims to maintain and develop sustainable initiatives and opportunities for people with disability in the region.

Port Pirie & Kadina

The Port Pirie and Kadina teams are engaged in diverse employment in packaging and light assembly, contract cleaning services, grounds maintenance as well as light timber and metal fabrication. The two centres work together, with the majority of the machinery work performed in Kadina and the assembly duties executed in Port Pirie.

The team supplies Bunnings with a range of garden planters, sandpits and activity kits which are distributed on a national basis. The developing product range is expanding the skill base of the employees, who continue to grow in confidence as they see the range of manufactured products expand and sell.

The two sites have developed stronger ties with local business Nyrstar, who have recently increased their newspaper shredding requirements and continue to provide respirator cleaning and grounds work. Nyrstar continue to be a significant customer and a great supporter of people with disability in the region, including their sponsorship of the Bedford Achievement Awards.

South East

Bedford provides employment for people with disability in the South East, in Millicent and Mount Gambier. In Millicent, the team offers a range of services including cleaning, grounds maintenance, and commercial laundering as well as running a public laundromat facility. In Mount Gambier, diverse employment is provided in cleaning, grounds maintenance, packaging services and in a plant nursery.

Over the year, the Mount Gambier site underwent significant redevelopment to accommodate relocated contract cutting equipment from Adelaide. The upgraded facility offers enhanced operational facilities, car parking and on-site green waste processing and now houses the cleaning and gardening operations. While the Mount Gambier salvage yard was closed due to an ongoing lack of sustainability in the current operating environment, employees are benefiting from the significant additional contract cutting work, a diversified product range and the improved facilities.

Bedford's Mount Gambier business also manufactures a range of quality wooden products, including wine packaging for a number of established boutique wine labels as well as restaurant menu boards, gift boxes, display cabinets and donation boxes.

The Mount Gambier and Millicent teams were proud to attend the graduation ceremony for 13 employees obtaining their Certificate II in Customer Contact. An additional highlight was the visit by the Pedal for a Purpose team in January this year on their ride from Melbourne to Adelaide.

CAREER SYSTEMS

CareerSystems is an innovative employment service, supporting people with disability or disadvantage to source satisfying employment opportunities through the provision of effective training and development activities.

CareerSystems provides services from 15 sites across the metropolitan area, Adelaide Hills, Murraylands, Gawler, Port Pirie and Kadina, supporting job seekers, workers and employers with their employment needs.

CareerSystems delivers two federally funded employment services, Job Services Australia (JSA) and Disability Employment Services - Employment Support Service (DES -ESS):

Job Services Australia (JSA)

A number of positive developments occurred through the year, including a partnership with Northern Futures to provide pre-employment programs to Indigenous job seekers to gain employment with Woolworths. Staff also worked with the Aboriginal Health Centre at Hillcrest to provide employment assistance to people experiencing impaired health.

In collaboration with Maxima Joblink, a program was developed to assist long term unemployed; focusing on both vocational and non-vocational skills. We have also been working with Sudanese community leaders to support the growing number of newly arrived families in transition to their new home and work.

Positive partnerships with Miller's Transport in Port Pirie created free driving lessons for job seekers to improve prospects of gaining and sustaining work. A further partnership with Maxima Group Training saw the delivery of Certificate II in Business Administration from the Modbury site. Newly acquired online learning tools have enabled job seekers to access training from home, delivering great benefit to our early school leaver cohort. Staff have benefited from further workplace development, including the provision of Certificate IV Training and Assessment.

BEDFORD PEOPLE > COREY ROETERS

Corey has received assistance with job placement and vocational support through Bedford's employment service CareerSystems, after a period with some personal difficulties and limited ongoing work. He was initially offered a trial at a local manufacturing firm and was successful in obtaining the role. After three months, another position offering more hours at Baker's Delight became available and Corey has

also been successful in obtaining and retaining this position. Corey's workplace restrictions are understood and supported by this employer and he is provided with regular assistance through his Employment Consultant at CareerSystems. Corey's financial situation has improved and his bills are under control. He has also recently become engaged and is planning to marry next January.



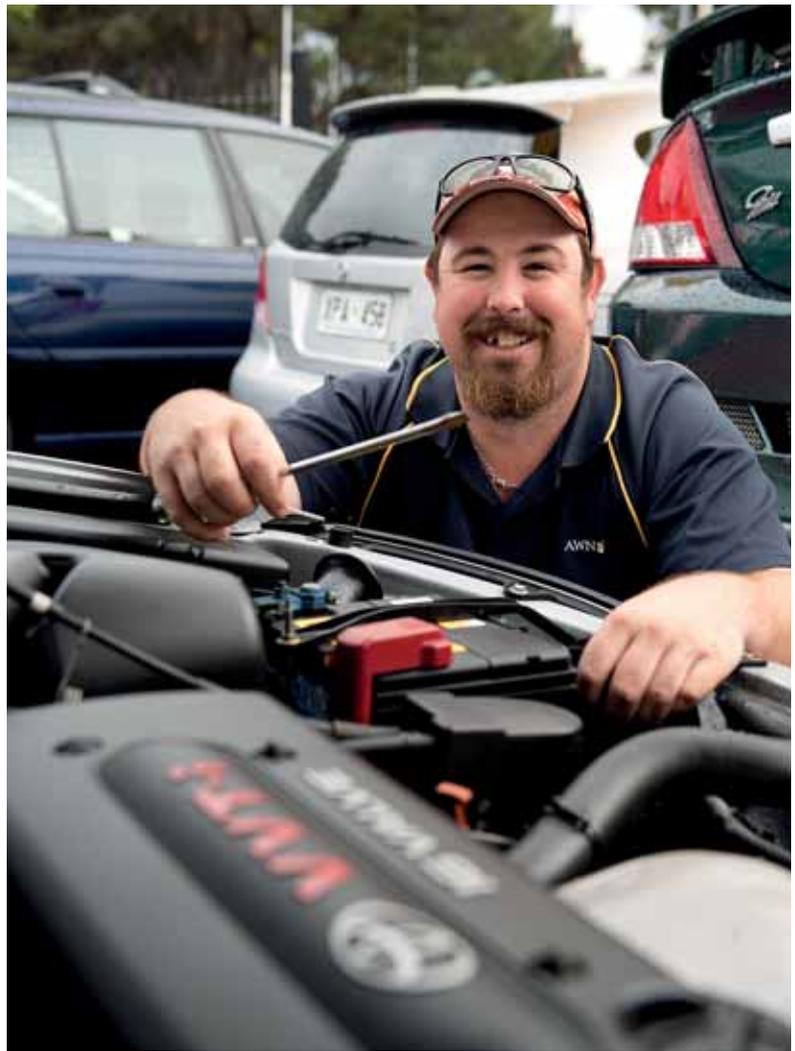
Disability Employment Services – Employment Support Service (DES-ESS)

CareerSystems is a generalist DES-ESS provider supporting hundreds of people with disability across South Australia.

Throughout the year we implemented significant changes across the program to drive innovation and continuous improvement. Strategic alliances were developed to strengthen our service offering to job seekers and workers and to promote seamless pathways for career development. Such relationships include Spina Bifida and Hydrocephalus Association of SA, Relationships Australia (SA) and ParaQuad SA.

A new business development approach delivered significant benefits to job seekers and employers alike, with a tremendous boost in repeat placements from several employers.

CareerSystems DES-ESS offer specialist knowledge in supporting job seekers and workers with mental health and intellectual disability. Formal partnerships with community organisations and local support agencies enable effective and efficient services for job seekers with varying needs.





Page left: Top – Steven Lawson, CareerSystems. Bottom – Adam Giles, CareerSystems

Page right: Top – Jason Pickett, CareerSystems. Bottom – Mary Bartlett, CareerSystems

WORK LEARN LIVE

As a Registered Training Organisation, Bedford offers an impressive range of programs delivered to an increasingly diverse mix of the South Australian community.



Edward Lang,
CareerSystems



Bagster Community
Centre Trainees:
Kayla Huntley,
Lavinia Kwon

Training

Bedford's community based training offers a broad and exciting range of courses for the wider South Australian community. The external training scope includes the outstanding Abilities for All program; continuing to grow with some 197 graduates in 2012, in a range of courses run across the state.

Bedford's training arm has an extended reach across regional South Australia, with training programs now offered from new centres in Berri and Glossop as well as in Taperoo, Bagster, Reynella, Lonsdale and Kadina. Exciting e-learning courses are also in development, offering isolated regional participants further opportunity to benefit from courses offered.

A range of customised accredited and non-accredited courses are also offered through Job Services Australia (JSA) providers, including Bedford's CareerSystems. Areas of study include business administration, employability, retail skills and horticulture. In addition, work experience offered through CareerSystems enables individuals to develop hands-on experience in work settings before committing to training or job searches in the field.

Bedford also offers significant internal training to employees; in both vocational development and Life Skills programs. Finally, a strong culture of professional development for Bedford support staff is evident through a range of accredited and non-accredited programs.



Youth Services

Bedford's Youth Services has continued to grow in profile within the South Australian community. Support services are provided to students at risk or disengaged from education, using a combination of work within schools and case management. Steady growth of services across the state resulted in tailored services now being offered to over 400 students, within 16 primary and secondary schools.

Youth Service staff were grateful for ongoing grant income over the financial year, enhancing programs which offer practical support and assistance in sexual health, parenting, mental health, drug and alcohol use, juvenile justice and numeracy and literacy.

Over the year, significant investment was made to provide transport for young people to access services. This is a considerable issue in rural areas, where a lack of public transport is often a major barrier to accessing alternative education. Bedford has demonstrated a commitment to responding to this issue.

Bedford's Youth Services team maintained strong partnerships with local community organisations and are pleased with an increase in community volunteer participation. Volunteers offer highly valued assistance; helping develop skills in sewing, numeracy and literacy, music, recreation and life skills.

Parenting programs for young parents are now to be offered in the southern metropolitan region. By providing case management with role modeling, parenting information, access to midwives and partnerships with medical centres, these young, disadvantaged parents have access to resources and support.



Toby Sutherland,
Bedford Furniture

BEDFORD PEOPLE > TIM CAHALAN

Tim has been an active employee of Bedford since 2007, working in roles at Bedford as well as in open employment at the Hon. Kate Ellis' office, the Minister for Employment Participation; Early Childhood and Child Care. He now works in packaging part time and is widely known as a diligent and focused person who takes great pride in his work. Tim is also an active advocate for disability issues; campaigning for the National Disability Insurance Scheme and raising awareness of disability in our community. Tim says he enjoys working as it 'takes him out of the house and gives a sense of purpose and fulfilment.'

In his time at Bedford, Tim has benefited from training such as the Let's Go program as well as completing his Certificate II in Business, which he graduated with in 2009. Since this training, his drive and passion to improve himself has led to further studies in the 'Up the Hill' program at Flinders University and he hopes to return to pursue formal qualifications in his area of passion – politics. Tim says he is particularly driven to take on these challenges 'because of the many people underestimating my ability because I have a disability.'

Abilities for All

The highly successful Abilities for All program provides a vital boost in skills and confidence to job seekers facing barriers to training and work across South Australia. The program is led by Bedford's training division in collaboration with the Department of Further Education, Employment, Science and Technology and a network of individually managed local community centres.

Aiming to provide for people who have missed opportunities within the traditional education system, a key strength of the program is the provision of customised employment and training plans for students.

In June 2012, 197 students attended the Abilities for All graduation ceremony, representing some 215 participants, including many from Bedford's regional centres. Courses cover vocational skills, life skills, language, literacy and numeracy in a supportive environment, with participants graduating with Certificate II in Business Customer Contact or Certificate II in Community Services.

Life Skills Training

Bedford is proud to assist its supported employees develop life skills in areas such as road safety, financial awareness and anger management. Internal, non-accredited training courses such as these total more than 1100 hours per month and dramatically improve the life and work of employees.

Bedford is very grateful to Holden for their most recent support, enabling an extension of the successful Let's Go course. Since 2005 Let's Go has aided people with disability or disadvantage to obtain their L's, and in the 2011-2012 period some 100 young people participated with a 97% success rate. In August 2011, Holden generously provided the use of two Holden Barinas and helped fund 25 participants to take the extended Let's Go, which offers individualised driver training for participants to obtain their probational license.

The enjoyable Let's Cook program continues to provide new skills to help people with disability or disadvantage live healthy and independent lives. This program is run with the generous support of The Good Guys Edwardstown and provides shopping, planning and cooking advice from the comfort of residents' homes. Participants from Balyana and the community are given hands on, fun instruction in cooking; learning basic skills, food hygiene and developing the confidence to shop alone and make healthy dietary choices. These are vital skills that empower people and help them live independently.



WORK LEARN LIVE

Bedford's Day Options programs offer recreational and developmental activities for people with moderate to high support needs in five centres across South Australia.

Bedford also offers a number of community based housing options to meet the independent living needs of people with disability or disadvantage.

Tracy Lawrence, Adelaide
Day Options Member



Day Options

Bedford's Day Options services provide stimulating recreational, leisure and developmental activities for over 100 people with moderate to high support needs. The varied programs encourage independence through the development of social and life skills in a caring and supportive environment. Programs are available in Adelaide, Millicent, Port Lincoln, Port Pirie and Wallaroo.

Members at the Adelaide Day Options centre in Panorama are looking forward to the completion of work on their new sensory room, following a generous grant commitment from the Diocesan Association for Intellectually Disabled Persons. During the year, a popular Boccia team was established, which subsequently competed in the Inaugural 2012 SA Boccia Tournament. Adelaide members also attended monthly music workshops in electronic music and enjoyed regular visits within the community.

The Adelaide Day Options staff team has also reviewed standard daily processes and procedures to ensure continuous improvement in areas such as duty of care, dignity of risk and OHS&W standard and that there is a transparent reflection of quality of service.

The Millicent Day Options team has enjoyed activities around Millicent and the South East, including attending Special Olympics activities in Mount Gambier, visiting the Penolaraya Train Museum in Penola and monthly visits to the Seniors Citizens and activity centre in Mount Gambier for singing and dancing.

In Port Lincoln, highlights for the year included members observing Southern Right Whales and the Endeavour sailing ship, birthday celebrations in the community as well as regular dance and music programs. Port Lincoln staff are proud to offer individual personal programs which reflect the needs, skills and interests of their members.

The Port Pirie Day Options site was rejuvenated during the year, with an extension and enclosure of the pergola facility which allows all year access and the relocation of the carport to improve access. Members have initiated a very successful friendship group with Wallaroo Day Options, enabling the two sites to keep in contact to swap news, share activities and meet socially. Members are looking forward to the revitalised garden and enjoyed an active program throughout the year incorporating craft, cooking, socialising and activities in the community.

Wallaroo Day Options now provides services to 26 members who have settled into their new building and have focused on further developing their vibrant garden. Members also continued to learn how to grow and prepare meals with vegetables and fruit grown in the garden. Members and staff were grateful for the provision of an additional van providing greater access to community programs. The centre also appreciated an additional monthly Meals on Wheels provision, which offers more community inclusion for members. Gratitude is also extended to the Kadina Lions Club for their ongoing support with grounds maintenance and the Wallaroo Lions Club for their support of the fishing program. The 'Chat N Chew' program proved very popular and members were able to attend a variety of venues and become familiar with local facilities.

BEDFORD PEOPLE > NYREE SAUNDERS

Nyree attends Bedford Day Options in Port Pirie five days a week and has been a loved member of the team for almost 15 years. She is regarded as a happy, friendly lady who is quick to lend a hand to new members and visitors at the centre. Nyree often rises to the challenge of mentoring and supporting other members as a staff assistant or volunteer as she strives toward her ultimate goal of greater independence within

her local community. Highly involved within the centre, Nyree's favourite activity is drama and she is renowned for her role in the end of year production, in which she sings and dances her heart out in front of family and friends. It is easy to know when Nyree is really enjoying herself as she is regularly heard proclaiming 'this is the best day of my life' and 'I am having the time of my life.'





Mary Mercer,
Balyana Resident

Independent Living

Bedford offers community based housing options in different models to meet the diverse needs of people with disability across South Australia:

Balyana

Bedford's supported residential centre in Clapham, Balyana, offers support to more than 80 people with disabilities in on-site independent housing and in a communal facility which provides semi-furnished private rooms.

The popular recreation program at Balyana assisted residents to achieve personal recreational goals and offered a range of entertaining group activities. Residents in the craft group developed ornamental items for their own rooms and to decorate Balyana.

In total, 20 new paintings adorned the Balyana walls and two large tile mosaics now hang in pride of place in the dining room. Additional recreational activities available at Balyana include gardening, arts and crafts, photography, walks, coffee mornings and movies.

Let's Cook continued with great success in the houses at Balyana, providing support and improving skills for residents in food hygiene, food preparation and safety, menu planning and food purchasing.

All eight Balyana Houses have had their communal areas repainted as part of the ongoing maintenance plan.



David Barnes and Rowan MacKenzie, Independent Living Residents

Housing

Bedford provides further independent living options through the Homes for 100 program, Community Housing and through the Housing Association. By the end of the financial year, Bedford provided homes for as many people in the community as in the Balyana facility - offering residential security and support to more than 160 people.

Homes for 100 now provides housing for some 74 people with disability in 33 homes across the state. The two remaining houses in the project are under construction, one in Millicent and another in Port Lincoln, and both are due to be completed in late 2012.

Of the 33 properties built, 15 properties are managed directly by Bedford for 30 clients requiring low-medium levels of support. The remaining properties are managed under a lease agreement with various external support providers for 44 residential clients with higher support needs.

All homes were designed to meet the specific requirements of residents without drawing attention to additional modifications necessary to accommodate people with disability. In addition, homes were built to energy efficient standards incorporating solar passive designs.

The ten million dollar program has been funded equally by Bedford and the State Government and on a per-person basis is considered highly cost effective. Support cost for homes within the Homes for 100 program are funded by Disability SA.

Bedford also provides tailored support and assistance to help people develop fundamental independent living skills. The difficulties faced by people with disability or disadvantage in both obtaining and maintaining independent living are significant, and Bedford's independent living focus has assisted many people to achieve this transformative goal.



BEDFORD PEOPLE > LOREDANA MAIOLO

Loredana is a shining example of how opportunities at Bedford, combined with the right attitude can really turn lives around. Loredana started at Bedford less than a year ago and has moved through a range of roles to find one she both loves and suits. Initially in packaging, Loredana now works in hospitality at Balyana. Her activities include cleaning, polishing, serving and delivering food across Adelaide. Delivering is her favourite role as she can put on the music and enjoys the freedom and responsibility of driving the van and getting there on time.

Loredana's list of new friends at Bedford is too long to include. She cites the best things about working at Bedford as 'driving the van and the nice, friendly people.' Outside of work Loredana enjoys TV, walking, reading and occasionally going out. Loredana previously worked in a fruit and veg shop, but prefers her new job as it's more reliable and regular and she has more responsibility. Also, the food is 'really yummy.'

CORPORATE GOVERNANCE STATEMENT

The Bedford Board is committed to the principles of corporate governance in terms of responsibility, self-regulation, prudent management of funds and commitment to 'best practice' in all areas. The Board's commitment to good governance is evidenced through the Bedford Group Inc. Corporate Governance Charter. This Charter is to be read in conjunction with the 'Rules of Bedford Group Inc.' which state the legal capacity and powers of Bedford as an incorporated body.

The Corporate Governance Charter details the various roles and responsibilities of the Bedford Board and Senior Management, as well as a Code of Conduct which is to be observed by all Officers of Bedford. The Committee of the Bedford Foundation also adheres to the standards prescribed in the Charter.

The Board consists of up to ten elected members, all of whom are non-executive and volunteer their services. Members are elected to provide an appropriate mix of skills and experience and retire according to the Rules of the Association.

The Board is responsible for setting strategic direction for the organisation, accepting budgets and monitoring achievement of objectives and goals.

Responsibility for the daily running of the association is delegated to the Chief Executive, who reports directly and regularly to the Board.

Subcommittees assist the Board to perform its duties. Membership of these subcommittees is reviewed annually and upon retirement of Directors. The memberships shown on page 10 of this Report reflect those at 30 June 2012.

The subcommittees include *Corporate Governance, Remuneration, Audit & Risk Management, Investment, Residential & Property*, and *Strategic Service Development*. Board Members represent an integral part of each of these committees, with the remaining members comprising past Board Members, representatives of Bedford Management and external representatives as and when required.

The *Corporate Governance Committee* ensures that internal and external relationships are effectively managed and that sound governance principles are applied to all facets of Bedford's operations.

Functions of this Committee include:

- Considering and recommending changes to Board membership in line with the Rules of the Association, ensuring an effective and appropriate mix of skills
- Establishing and monitoring of procedures to protect the organisation's ethical standards

The *Remuneration Committee's* role is to oversee and approve the organisation's remuneration policies and practices.

The *Audit & Risk Management Committee's* role is to work with external auditors to monitor and review internal controls and the reliability of financial information and to investigate aspects of significant business risk.

This includes:

- Reviewing corporate policies relating to compliance with laws and regulations, including occupational health, safety and welfare, ethics, conflicts of interest and the investigation and prevention of misconduct and fraud
- Requiring the internal audit function to report, in writing, on a view of corporate governance and any significant findings
- Corporate control and an understanding of key financial reporting areas and systems of internal control
- Regular communication with external auditors
- An effective risk management program, including maintenance of adequate insurances

The *Investment Committee's* role is to invest and manage funds, in line with established policies and guidelines, to secure Bedford's operations for future generations of people with disability or disadvantage.

The *Residential & Property Committee's* role is to recommend property holdings that maximise the economic, employment and accommodation goals of the organisation. Three members of this Committee also act as Bedford's representatives on the 'Homes for 100' program committee.

The *Strategic Service Development Committee* aims to ensure that Bedford continually improves its services to people with disability or disadvantage, support staff employed by the organisation and external stakeholders.

Our *Regional Advisory Committees* ensure Bedford is engaged in its communities.

Ethical Standard

Bedford is committed to maintaining the highest ethical standards. The Board and Management also demonstrate a strong commitment to the health and safety of employees and the wider community, as well as social equity, quality and environmentally sound work practices. All Board members, staff and employees of the Association are expected to act, at all times, with the utmost integrity to enhance the reputation and performance of the organisation.

Environmental Policy Statement

Bedford cares for the environment and strives for continual improvement in environmental practices. The Environmental Committee meets regularly to ensure that the organisation is aware of and compliant with legislative requirements and its ethical responsibilities in this area.

Privacy Policy Statement

Bedford values support from the community and is committed to ensuring the privacy of the personal information that is entrusted to the organisation. The respect for privacy forms part of the ongoing trust the organisation wishes to maintain with stakeholders.

SUMMARY FINANCIAL REPORT

For the year ended 30 June 2012

Revenue From All Sources

	2008	2009	2010	2011	2012
	(\$'000s)	(\$'000s)	(\$'000s)	(\$'000s)	(\$'000s)
Sales	23,895	25,385	31,815 *	31,178	32,988
Fundraising & Investments	5,371	5,796	5,340	6,626	4,586
Fee for Service - Government Grants	10,608	10,534	12,210	14,462	14,722
Total	39,874	41,715	49,365	52,266	52,296

* Sales in this year inflated by the Heritage gain on acquisition of \$3,734,209

The financial statements and other specific disclosures are an extract of, and have been derived from, the Bedford Group Incorporated full financial report for the financial year. Other information included in the summary financial report is consistent with the Association's full financial report.

The summary financial report does not, and cannot be expected to, provide as full an understanding of the financial performance, financial position and financing and investing activities of the Association as the full financial report.

Commentary on Bedford's Financial Statements for 2012

To better assist the interpretation of the financial accounts, the following details are provided. Please note, further financial information can be obtained from the full financial report. The financial report is available, free of charge, on request from the Association.

As with many businesses, Bedford experienced difficult trading conditions in 2012. Notwithstanding this, there was still considerable upside experienced throughout the year. The Contract Cutting business enjoyed sales growth on the prior year to help drive the increase in Sale of Goods, while the Ready to Assemble Furniture business held sway. The strengthening relationship with Packaging's stable of blue-chip customers led to growth in revenue from rendering of services, with the continuing expansion of the Training and Youth Services team's activities also contributing to this. The Lottery team also enjoyed success, with three record results from the four lotteries conducted during the year.

With Government Fee for Service income available to many of Bedford's operating areas, it was pleasing to see the total income from this source increase. Minor indexation in two particular programs assisted this, however did not fully offset the cost increases experienced in the organisation.

The mix of products in Furniture, together with cost increases from suppliers, saw manufacturing costs increase. The continued strength of the Australian dollar has meant customers are unwilling to accept price increases for Australian-made products when cheaper alternatives are available overseas. Bedford's quality and supply chain efficiencies have ensured we remain a valued supplier to our customers and are under no immediate threat from import competition other than the price pressures mentioned above.

In our continued drive for quality and fairness, Bedford adopts a strong internal audit focus. In January 2012 one such audit identified a potential error in the calculation of employee wages. Further investigations confirmed this, with the organisation engaging a team of experts to sift through thousands of records over the previous four years to ensure that every affected individual received their full entitlement. As an organisation, we are proud to have addressed this situation front-on and to have received a letter of commendation for our approach from a statutory body whose task it is to ensure equity for all in these matters. The situation has been corrected and processes modified to ensure there can be no repeat of this occurrence. The results of this – a back pay adjustment of \$737,469 (2012: \$262,606; 2008-11: \$474,863) – are included in the increased wages figure shown in the financial statements.

Bedford remains committed to providing high quality services for our stakeholders and ensuring all people with disabilities employed by the organisation receive fair wages. Accordingly, the wages bill has grown year on year as annual increments are passed on. In addition, a small number of new high-calibre staff appointments have been made in order to assist with the implementation of the austerity measures required to ensure Bedford continues to thrive for years to come and capitalises effectively on the sales growth experienced over the years.

Commentary on Bedford's Financial Statements for 2012

The implementation of two such measures were made towards the end of the financial year, with decisions reached to close the Port Lincoln Egg Farm and the Salvage Yard at Mount Gambier. The financial statements reflect the impact of providing for closure costs, with \$291,565 reported in Other Expenses in the Income Statement. These closure decisions were made after careful consideration of the best interests of the employees most affected and after assessing the individuals to ensure more suitable employment was available and welcomed. Management kept both sites operational longer than financially sustainable while all endeavours were explored to preserve them, as they maintained a link to the organisations that have helped Bedford grow to what it is today, especially in regional South Australia. Importantly, all employees are now settled in their new employment and have acquired the new skills necessary to ensure success.

Management have fully embraced the measures required to ensure Bedford remains viable and relevant for future generations. In addition to the closures identified above, a full strategic review of the organisation is currently being undertaken. This review is intended to challenge and re-examine all existing ideas and processes with a view to eliminating internal red tape, ensuring resources are directed towards core activities, and achieving efficiencies within the organisation. Ongoing viability remains one of the key pillars of Bedford's Strategic Plan.

As many people will be aware, the world financial markets have been erratic for some years now. Through the careful management of Bedford's investments, the yield from the organisation's portfolio has been largely unaffected during this time. The year on year reduction in Financial Income and cash flows from Dividends shown in the financial statements is not a reflection of a fundamental change, but rather highlights the opportunities realised in the previous year when the Investment Committee participated in large-scale share buy backs to increase overall returns. The Balance Sheet has been impacted by this recurring market volatility with more than \$1M in capital value eliminated from Bedford's Net Assets, however the investment portfolio remains strong. The Board have determined the portfolio will be used to provide increased opportunities for Bedford's stakeholders in future years.

An example of the use of these funds is Bedford's housing program. The 2012 year saw completion of all but two properties (which are due for completion before the end of the calendar year) under the Homes for 100 program, a joint initiative with the South Australian Government. This initiative has seen Bedford invest over \$5 million since 2007 into the construction of purpose built accommodation for people most in need.

While 2012 proved challenging, Bedford remains strong and ready to address the future.

Statement of Comprehensive Income

	2012	2011
	\$	\$
Continuing Operations		
Revenue from sale of goods	14,429,924	13,834,173
Revenue from rendering of services	18,144,651	17,115,644
Revenue from fundraising and lotteries	2,596,044	2,497,921
Revenue from bequests	459,924	517,429
Total revenue	35,630,543	33,965,167
Other income		
Gain on sale of property, plant and vehicles	173,914	69,285
Fee for Service - Federal and State grants	14,721,735	14,462,377
Other income	239,083	158,803
Total other income	15,134,732	14,690,465
Expenses		
Materials and consumables used	(13,078,021)	(12,209,027)
Staff and employee expenses	(25,696,426)	(23,573,771)
Depreciation expense	(2,622,700)	(2,529,975)
Distribution expense	(2,087,812)	(1,953,235)
Occupancy, IT, building and plant maintenance	(4,434,675)	(4,081,256)
Other expenses	(5,011,863)	(4,929,695)
Total expenses	(52,931,497)	(49,276,959)
Results from operating activities	(2,166,222)	(621,327)
Financial income	1,529,729	3,610,999
Financial expenses	(52,865)	(286,555)
Net financial income	1,476,864	3,324,444
Profit / (Loss) for the year	(689,358)	2,703,117
Other Comprehensive Income		
Net change in fair value of financial assets classified as fair value through other comprehensive income	(1,149,161)	0
Change in fair value of financial assets available for sale	0	(1,400,049)
Other comprehensive income for the period	(1,149,161)	(1,400,049)
Total comprehensive income for the period	(1,838,519)	1,303,068

The notes on page 57 are an integral part of these consolidated financial statements.

Statement of Financial Position

	2012	2011
	\$	\$
ASSETS		
Current assets		
Cash and cash equivalents	2,463,156	1,762,922
Trade and other receivables	6,667,083	5,395,347
Inventories	2,045,493	1,855,404
Financial assets	4,493,186	2,569,236
Assets held for sale	190,129	474,617
Total current assets	15,859,047	12,057,526
Non-current assets		
Financial assets	13,496,470	16,804,175
Property, plant and vehicles	23,258,370	22,998,232
Total non-current assets	36,754,840	39,802,407
Total assets	52,613,887	51,859,933
LIABILITIES		
Current liabilities		
Trade and other payables	6,393,733	3,854,282
Employee benefits	1,823,700	1,846,797
Lease liability	298,219	387,103
Total current liabilities	8,515,652	6,088,182
Non-current liabilities		
Employee benefits	2,564,397	2,168,645
Lease liability	456,662	687,411
Total non-current liabilities	3,021,059	2,856,056
Total liabilities	11,536,711	8,944,238
Net assets	41,077,176	42,915,695
EQUITY		
Association funds		
Reserves	(122,037)	1,027,124
Accumulated funds	41,199,213	41,888,571
Total equity	41,077,176	42,915,695

The notes on page 57 are an integral part of these consolidated financial statements.

Statement of Changes in Equity

	Fair Value Reserve	Accumulated Funds	Total Equity
	\$	\$	\$
Balance as at 1 July 2010	2,427,173	39,185,454	41,612,627
Total Comprehensive income for the period			
Profit for the year	0	2,703,117	2,703,117
<i>Other comprehensive income</i>			
Increase/(Decrease) in fair value during the year	138,482	0	138,482
Disposal of equities	(1,538,531)	0	(1,538,531)
Balance as at 30 June 2011	1,027,124	41,888,571	42,915,695
Balance as at 1 July 2011	1,027,124	41,888,571	42,915,695
Total Comprehensive income for the period			
Loss for the year	0	(689,358)	(689,358)
<i>Other comprehensive income</i>			
Net change in fair value of financial assets classified as fair value through other comprehensive income	(1,149,161)	0	(1,149,161)
Balance as at 30 June 2012	(122,037)	41,199,213	41,077,176

The notes on page 57 are an integral part of these consolidated financial statements.

Statement of cash flows

	2012	2011
	\$	\$
Cash flows from operating activities		
Cash receipts in the course of trading operations	37,292,158	34,986,768
Cash payments in the course of trading operations	(51,921,578)	(51,031,950)
Net cash available/(used) in the course of trading operations	(14,629,420)	(16,045,182)
Fee for Service - Federal and State grants	16,193,908	15,908,615
Bequests	459,924	517,429
Net cash (used in)/from operating activities	2,024,412	380,862
Cash flows from investing activities		
Dividends received	933,142	1,543,443
Interest received	221,302	253,784
Imputation credits received	375,285	646,965
Proceeds from sale of shares/redemption financial assets	3,423,953	11,178,994
Proceeds from sale of property, plant and vehicles	1,141,862	677,177
Payments for property, plant and vehicles	(3,857,865)	(5,297,403)
Acquisition of financial assets	(3,189,357)	(9,820,335)
Net cash from/(used in) investing activities	(951,678)	(817,375)
Cash flows from financing activities		
Finance lease payments	(319,635)	(346,129)
Interest paid	(52,865)	(66,878)
Net cash from/(used in) financing activities	(372,500)	(413,007)
Net increase/(decrease) in cash and cash equivalents	700,234	(849,520)
Cash and cash equivalents at 1 July	1,762,922	2,612,442
Cash and cash equivalents at 30 June	2,463,156	1,762,922

The notes on page 57 are an integral part of these consolidated financial statements.

NOTES TO THE FINANCIAL STATEMENTS

1. Basis of Preparation of Summary Financial Report

The summary financial report has been prepared based on the Group's full financial reports. Other information included in the summary financial report is consistent with the Group's full financial report. The summary financial report does not, and cannot be expected to, provide as full an understanding of the financial performance, financial position and financing and investing activities of the Group as the full financial report.

The financial report is prepared on the historical cost basis except that financial instruments classified as available-for-sale are stated at their fair value.

A full description of the accounting policies adopted by the Group may be found in the Group's full financial report.

The presentation currency is Australian dollars.

2. Comparative Figures

Where necessary, comparative information has been reclassified to achieve consistency in disclosure with current financial year figures.

STATEMENT BY THE BOARD

In the opinion of the Board of Bedford Group Incorporated, the attached summary financial report for the financial year ended 30 June 2012 set out on pages 50 to 56 has been derived from or is consistent with the full financial report for the financial year.

Dated at Adelaide this day of 2012

Signed in accordance with a resolution of the Board.



C W Dunsford



R G Grigg



Report of the independent auditor on the summary financial statements to the members of Bedford Group Incorporated

The accompanying summary financial statements, which comprises the summary statement of financial position as at 30 June 2012, the summary statement of comprehensive income, summary statement of changes in equity and summary statement of cash flows for the year then ended, and related notes 1 to 2, are derived from the audited financial report of Bedford Group Incorporated for the year ended 30 June 2012. We expressed an unmodified auditor's opinion on that financial report in our report dated 5 October 2012.

The summary financial statements do not contain all the disclosures required by the Australian Accounting Standards. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial report of Bedford Group Incorporated.

Directors' responsibility for the summary financial statements

The directors are responsible for the preparation of a summary of the audited financial report on the basis described in Note 1.

Auditor's responsibility

Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with Auditing Standard ASA 810 *Engagements to Report on Summary Financial Statements*.

Auditor's opinion

In our opinion, the summary financial statements derived from the audited financial report of Bedford Group Incorporated for the year ended 30 June 2012 are consistent, in all material respects, with that audited financial report in accordance with the basis described in Note 1.

KPMG

Paul Cenko
Partner

Adelaide

5 October 2012

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THANK YOU

1st Choice	Contours	Inclusive Recreation, Inclusive Sport (IRIS)	Peats Soil and Garden Supplies
5CC Eyre Peninsula	Coopers	Jane Hutchinson	Phil Hoffmann Travel
Aboriginal Foundation of SA	Copyworld	Janelle Pearson and Family	PIRSA
Adelaide 36ers	Cornes Toyota	Jardine LLOYD Thompson	Printak
Adelaide Entertainment Centre	Cricket Australia	Kelly & Co Lawyers	Purely Essential
Adelaide Hills Magazine Adelaide Shores	David Holst	Kemp Real Estate	Queen's Head Hotel
Adelaide United Football Club	Delacolline Estate Wines	Kensington Financial Services	Quilters Guild of SA
Alison Semple	Department for Education, Employment & Workplace Relations (Commonwealth)	KMart	Rachel's Model Management
Allianz	Department for Communities & Social Inclusion	KPMG	Ralph Kloss and Family
Ann Burke	Department for Families, Housing, Community Services and Indigenous Affairs	Lakes Resort Mount Gambier	Reece Irrigation
Anthony Dunton and family	Department for Further Education, Employment, Science & Technology	Leading Edge Jewellers	Robern Menz
Arkaba Hotel	Dennis of McLaren Vale	Lee Boyd, TAFE SA	Robert Walters
Art & Frame	Detmold Packaging Group	Libelay	Rory O'Neill
Austral Tree Services	Ernst & Young	Lincoln Estate Wines	Rotary Club of Adelaide
Australian Executor Trustees	Edinburgh Hotel & Cellars	Lion Nathan	Ruth Evans Photography
Australian Hotels Association	Elite Sports	Little Luv	SA Life
Australian Publishing Resource Service	Epac Salary Solutions	Macquarie Private Wealth	Sammie McTeare
Avoca Hotel	Event Cinemas	Magic FM	Samuel Smith & Son
BL Shipway	Eyre Imports	Maggie Beer	Samsung Communications
Balemar Marketing Services	FIVEaa	Mark Forbes Sleepzone	SANFL
Bank SA Staff & Charitable Fund	Foodbank	Mark van der Pennen	Smallacombe Real Estate
Bead Bugs	Foundation for Regional Renewal	Matthew J Hale Jeweller & Silversmith	Spice Kitchen
Bird in Hand	Frame Connection	Maxima	Sportspower
Blackbocks	Frames & Finishes	McCracken Homes	Staging Connections
Bladerunners Hair Designers	Freestyle Surf and Skate	McMahon Services	St Vincent de Paul, Morphett Vale
Bluescope Distribution	Freedom	Merridyne Hore Glass Artist	TAFE SA
BoxSALicious	Fruitalicious	Michels Warren	Terry White Chemists
Buckingham Arms Hotel	GM Holden	Mistique On Eyre Massage Therapy	The Bay Room
Bunnings	Grahams Jewellers	Mitcham City Council	The Edge Landscape & Garden Design
Cameron Interstate	Grant Burge Wines	Motiv Brand Design	The Frame Connection
Canberra Investment Company (CIC)	Groovy Grape Getaways	Mount Lofty Golf Club	The Good Guys Edwardstown
Capri Theatre	Hafele	NAB	The Goody
CarterHoltHarvey Wood products	Hages Bakehouse	National Pharmacies	The Investors Club
Casella Wines	Haigh's	Nestle	Toop & Toop
Castle Tavern	Harris Scarfe	Network Ten	Transfield Services
Channel Ten	Highway Hotel	Next Generation Health & Racquet Clubs	Victory Hotel
Chapel Hill	Hilton Adelaide	Nova	Viterrra
Charlesworth Nuts	Holco Fine Meat Suppliers	Novatech Creative Event Technology	Watson Fitzgerald
Christies Beach Hotel	Home Hardware	NWA Pro	Wild Fusion
Classic Elegance	Hood Sweeney	Nyrstar	Wilderness Wanders
Clean Advice	House of Verseau	Ocea Beauty Bar	William Buck Chartered Accountants
City Holden	Hoyts	Old Timer's Mine	Yellow Corporation
City of Port Lincoln	IML	OPSM	ZEN Home Energy Systems
City of Port Lincoln Community Fund		Optus Business	Zoos SA
Colin Dunsford		Palace Nova Cinemas	Zwar Beauty
Community Benefit SA		Paxton Vineyards	
Community Centres SA			

SOUTH AUSTRALIA



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Adelaide

Day Options
CareerSystems
Furniture
Grounds Maintenance
Hospitality
Packaging
Support Services
Training

Berri

Training

Gawler

CareerSystems

Kadina

CareerSystems
Cleaning
Grounds Maintenance
Light Manufacturing
Packaging
Training

Millicent

Cleaning
Day Options
Grounds Maintenance
Laundry
Training

Mount Barker

CareerSystems

Mount Gambier

Cleaning
Grounds Maintenance
Packaging
Timber Production
Training

Murray Bridge

CareerSystems

Port Lincoln

Cleaning
Day Options
Grounds Maintenance
Training

Port Pirie

CareerSystems
Cleaning
Day Options
Grounds Maintenance
Packaging & Assembly

Wallaaroo

Day Options

Victor Harbor

Training

