

# We're Celebrating 65 Years

BEDFORD ANNUAL REPORT 2010



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**Front Cover:** Gary Whitty, Kimberley Waters & Wayne McGrath

**Below:** Paul Jarrett, Cherie Ellingford & Lauren Packham



**Purpose** To provide the best options and opportunities for people with disability or disadvantage

**Vision** Bringing the best out of people with diverse needs

**Culture** One Bedford - One Team, shared passion

### Values

- Being inclusive
- Embracing diversity
- Continuously improving
- Developing relationships
- Being innovative
- Striving for success

# Bedford Heart & Soul

## Honorary Life Members

### Adelaide

Ms A Bolkus  
Mr D E Byrne †  
Mr E M Byrt  
Mr B L Cornish OAM  
Mr E V Cox  
Mr M D Downer  
Mr J F Dunkley  
Mr F F Fairthorne  
Mr R D Hill-Ling AO  
Mr D Knight  
Mr M A Kinnaird AC  
Dr N H Kirby

Mr B P Martin AO  
The Hon R G Matheson AM QC  
Sister M O'Connell  
Mr H D O'Connor AM  
Mrs T M Pye  
Mr R M Ranford  
Mr T B Simpson †  
Mr L T Sykes AM  
Mrs A Tiddy  
Mr J A Uhrig AC  
Mrs B E Worley AM

### Port Lincoln

Mrs R Davison  
Mrs L Fuss  
Mrs B King  
Mrs S Kuchta  
Mrs J Martin  
Mrs N Pullen  
Mrs M Shannon AM OAM

### Port Pirie / Kadina / Wallaroo

Mrs E R Atwell  
Mr S Leibhardt  
Mrs M D Marshall  
Mrs B C Mudge

### Mount Gambier

Mrs J MacFarlane  
Mrs H Pitt  
Mrs D Shaw  
Mr A Somerville  
Mrs J Von Stanke

### Millicent

Mr R Domaschitz  
Mrs S Hateley

# Celebrating 65 years

In 2010 Bedford celebrates its 65th year of creating a brighter future for people with disability.



**1920**

Bedford started out as the Civilian Tubercular and Cancer Comforts Fund, before changing its direction in 1943 to become the South Australian Tuberculosis Association Incorporated (SATAI).

**1945**

Bedford was born, with the focus on creating a brighter future for people with disability through providing work, training and other life opportunities.



**1983**

Residents moved into Bedford's first 'community house' in Panorama.



**1983**

Bedford Bingo was launched at Panorama. Bingo remains a vital fundraiser today, with games played every Thursday, Friday and Saturday evening.



**1994**

Club Contact was formed, providing recreational activities and social networks for people with disability.

**1996**

Bedford's Australian Disability Enterprises (our commercial business areas) achieved ISO 9002 accreditation.

**2002**

For the first time, Bedford supported people with disability in finding community based jobs through Bedford Work Placement.



**2007**

Bedford merged with CareerSystems, providing increased opportunities for people with disability or disadvantage in community based employment.

**2006**

Bedford merged with the Diocesan Association for Intellectually Disabled Persons (DAIDP). This was followed by a merger with Living Skills in Port Pirie, Kadina and Wallaroo in 2007.



**2007**

Bedford's new furniture factory at Panorama was opened by then Prime Minister John Howard. Today, Bedford supplies flat pack melamine furniture to Bunnings across Australia.

**2008**

Bedford merged with Millicent Work Option Centre (MWOC) in Millicent, Gambier Contracts in Mount Gambier and Compass in Port Lincoln.

**2008**

For the first time ever, regional Achievement Awards celebrations were held around South Australia with the first event in Wallaroo.

## 1950

Bedford moved from its original Glenelg premises to its current head office on Goodwood Road, Panorama.

## 1968

Bedford held its first Awards Day. The Achievement Awards remain the highlight of the Bedford year, where the achievements of many members of the Bedford family are celebrated with friends, family and supporters. Holden has generously sponsored the event every year.

## 1972

Bedford launched its first fundraising lottery. The Bedford Foundation lottery continues to offer supporters a fantastic chance of winning an amazing range of prizes.

## 1982

The community supported Bedford in the first Seal Appeal. Bedford Foundation Appeals continue to provide essential funds to support South Australians with disability.

## 1974

The Honorable Gough Whitlam, former Prime Minister, opened Balyana, Bedford's supported residential centre in Clapham. Today, Balyana is the happy home of 86 people with disability.



## 2003

The first Bedford Big BBQ fundraiser was held at Balyana. This event has become a major feature on Adelaide's corporate calendar with a sister event now held in Port Lincoln.



## 2004

The Enterprise Bargaining Agreement (EBA) was ratified – bringing increased employment rights to people with disability.

## 2006

Bedford's 'Abilities for All' training programme was launched in partnership with DFEEST. A first of its kind in Australia, this programme provides tertiary training opportunities to people with disability.

## 2006

Bedford and the State Government announced the 'Homes for 100 programme', which aims to provide community based housing for 100 people with disability, with 1 in 5 homes being built in regional SA.

## 2005

Bedford adopted its new logo, featuring the Bedford butterfly.

## 2009

CareerSystems, Bedford's community based employment division, won the Job Services Australia contract, which for the very first time saw Bedford supporting more people in community based activities than elsewhere.

## 2010

Bedford merged with Heritage Industries in Mount Gambier and now operates from 24 sites across South Australia, supporting over 3,000 people with disability or disadvantage.

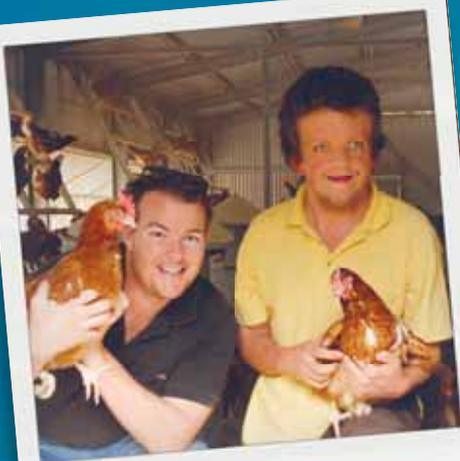


# Highlights of our 65th Year

↓ After the eighth Bedford Big BBQ fundraiser in Adelaide, we launched the Bedford Big BBQ - Port Lincoln in April. Bedford employee Wes McKessar shared his story with over 100 guests at our first fundraiser in regional South Australia, hosted by Bedford Ambassador Andrew 'Cosi' Costello. Wes is pictured here showing Cosi around Bedford Farm.

↓ People with disability in Port Pirie can look forward to a brighter future as we near the completion of our community based housing development. Part of our 'Homes for 100' programme, the site will be officially opened in November and house 11 people with disability. Pictured below are Bedford Chief Executive Max Dyason and Gino Bria, Manager - Property Development and Asset Services.

↓ Bedford supplies a range of ready to assemble furniture to major retailers across Australia. Our Panorama furniture factory received a major upgrade this year, allowing us to offer even more jobs and training to people with disability. Employee Richard Bateman is pictured below.



Bedford Farm - Port Lincoln



Community Housing - Port Pirie



Bedford Furniture



Heritage Joins the Bedford Group



Bedford Big Battle



Community Based Training

↑ Heritage Industries in Mount Gambier became part of the Bedford family in June 2010. Known for its production of pine pallets, cases, crates and timber processing operation, Heritage is our third site in the South East. Pictured here are Heritage Industries employees Peter, Barrie and Robbie Jones with their Mum Dorothy and brother David. Peter, Barrie and Robbie recently celebrated 92 years between them at Heritage!

↑ Mark Aiston hosted the inaugural Bedford Big Battle in October. 350 Adelaide business people raised funds by testing their sporting prowess in a fun, high-tech format, but it was KPMG's team 'The Beancounters' who claimed the winners' trophy!

↑ 128 participants graduated from 'Abilities for All' in February. This community based programme provides a vital link between education and employment for people with disability or disadvantage, with participants gaining new skills to join the workforce. Bedford Foundation member Mark Aiston hosted the ceremony, where proud graduate Kareena Aspinall told the audience how the course totally changed her life.

↓ Our day options team in Wallaroo look forward to their new centre, due for completion by the end of the year. Pictured here are members Adam Combe, Steven Giesecke, Tracy Lawrence, Paul Paterson, Nigel Freer and Cindy Taylor.



Day Options - Wallaroo

↓ The 2010 Bedford Big BBQ fundraiser saw more than 600 guests enjoy a gourmet BBQ, fine wines and networking at the Adelaide Oval Pavillion. This year's event saw guests take on some of SA's favourite sports personalities at a game of Nintendo Wii, whilst employee Tammie Alchin told guests how Bedford's training programmes have changed her life. Tammie is pictured here with host Mark Aiston



Bedford Big BBQ

↓ Lessa Siegele, Faye Packham and friends on the Quilt Encounter Committee held two fantastic fundraisers for the Bedford Foundation. Participants joined two 'mystery quilt' workshops in Adelaide to make a quilt with a mystery pattern designed by Lessa. People from across Australia also purchased mail order kits to join in the fun.



Mystery Quilt Fundraiser



Go Team Bedford!



Bedford's 'Let's Cook' programme



Celebrating 65 years

↑ More than 200 people joined Team Bedford for the Sunday Mail City-Bay in September, running or walking up to 12kms in the iconic Adelaide fun run to raise funds for the Bedford Foundation.

↑ Our 'Let's Cook' programme was developed to address the cooking skills shortage amongst people with disability. Ongoing support from The Good Guys – Edwardstown is used specifically to fund the programme, which has so far helped over 90 people with disability including Janette Hoen and Vicki Ellis, pictured above with 'Good Guy' Vince Santoro.

↑ In 2010 Bedford celebrates its 65th year of creating a brighter future for South Australians with disability. We now support over 3,000 people by offering employment, recreational and day activities, training, life skills, community housing and support services. Bedford Ambassador Amanda Blair and Chairman Colin Dunsford are pictured here at Bedford's 65th Anniversary Dinner held at the InterContinental, Adelaide.



**Top left:** David Smith lives at Balyana, Bedford's supported residential centre.

**Top right:** CareerSystems, Bedford's employment services division, helped Cherie Ellingford find her job at Adelaide Convention Centre.

**Main image:** Daniel Crane works in Bedford's salvage and recycling team in Mount Gambier.

## Patron's Message



Bedford's 65th anniversary marks a time of incredible growth for this impressive organisation.

As Governor of South Australia and as Patron of Bedford, I am delighted to hear that 2010 sees Bedford support more people than ever before. Over the past year, Bedford has not only increased its client base from 1,800 to over 3,000 people; it is also offering an increasingly diverse range of services to meet the evolving needs of people with disability or disadvantage.

It is wonderful to see the organisation further expand its work in regional South Australia, with a second site in Mount Gambier following the merge with Heritage Industries and the construction of community based housing in Port Pirie, Port Lincoln and Murray Bridge.

Bedford's programmes are increasingly embedded in the wider South Australian community, with more and more people supported in community housing and undertaking training programmes and community based employment through CareerSystems.

Since 1945, Bedford has made an invaluable contribution to our State. Over its proud 65 year history, Bedford has touched innumerable members of the South Australian community.

I would like to take this opportunity to thank all those who have made Bedford the inspiring organisation that it is today.

A handwritten signature in black ink, appearing to read 'Scarce', with a long horizontal line extending to the right.

**Rear Admiral Kevin Scarce AC CSC RANR**  
Governor of South Australia

### **VICE PATRONS**

Mr F F Fairthorne  
MR R D Hill-Ling AO  
Mr M A Kinnaird AC  
The Hon R G Matheson AM QC  
Mr J A Uhrig AC

## Chairman's Foreword

Presenting the 2009/10 Annual Report

**Personally, I am regularly inspired by many things about Bedford; in particular its recent growth, diversity and the positive nature of the organisation and the great care displayed by all our people.**



We now operate from 24 employment sites and support over 3,000 South Australians in need.

In the past year, my fellow Board members and I have enjoyed visiting our diverse activities. In June we met at the Heritage Industries site in Mount Gambier, where we welcomed our latest merge partner into the Bedford family. We also took time to visit the centre at Millicent and the Mount Gambier salvage yard. I congratulate the Heritage Industries Board for their decision to merge with Bedford and for their legacy of the strong financial position of the organisation. We will repay the confidence they have shown in Bedford.

Board members have also visited our northern region sites in Port Pirie, Kadina and Wallaroo, as well as Port Lincoln.

I note that during the year we have committed or spent significant capital funds to improve most areas of Bedford, including the regions, employment areas, day options and housing.

In the housing area, I am so pleased to report that our developments are coming to fruition and that by early 2011, we will have provided significant additional housing for people across the State to take the number of people we support in accommodation to well over 200. Once again, I thank Bill Cossey for his stewardship of this initiative and the State Government, for its capital and support funding.

We are excited at the opportunities presented by new housing initiatives such as our social landlord trial, where we are inviting private investors to partner with us to provide disability housing.

The Board is determined to build upon the legacy that is our Balyana residential centre. To that end we have established a Balyana Redevelopment Committee which is focused on determining a broad range of potential improvements possible at this wonderful site.

We are also committed to helping reduce our environmental impact and are ensuring that an appropriate focus is placed on this important area.

With our ongoing expansion and development, we are asking more of our dedicated, professional, voluntary Board members, who I sincerely thank. This group gives generously of their time and expertise to Bedford, over a broad range of activities, including Board and committee meetings and many fundraising and other activities in support of our great cause.

I welcome to the Board Stephen Hains, who joined us in August 2009 and Teresa Colliver, who joined us in November 2009. Teresa has agreed to Chair our Audit and Risk Management Committee and Stephen is providing valuable input to the Balyana Redevelopment Committee.

With great sadness we farewelled Deputy Chair Ted Byrt in November 2009, after 15 years of Board membership and another three as a member of the original Bedford Foundation. Ted was also Chair of the Bedford Housing Cooperative Association; we thank Ted for his tireless contribution to Bedford over 18 years.

Whilst Ted will be greatly missed by the Board and indeed everyone at Bedford, he has volunteered to remain on the Corporate Governance Committee, where his expertise and knowledge will be of great value to the organisation in this important area.

I am pleased to advise that Ray Grigg has assumed the Deputy Chair role and John Birkill has taken over as Chair of the Housing Cooperative.

My thanks go to all our Board sub-committee members for volunteering their time to our cause. In particular Dean Bowley, David Bridges, Greg Carey, Chris Hall, Neil Kirby, Brian Martin AO, Henry O'Connor AM, Thelma Pye, Barb Smith and Philip Speakman.

I continue to be reassured by the excellent financial management and prudent decisions of the Board, its committees and our executive team.

I thank our Bedford Foundation members for their contribution during the year; a particular thank you to well known media personality Mark Aiston for being MC of the Bedford Big Battle and the Bedford Big BBQ.

I thank our Honorary Life Members, many of whom continue to be actively involved in Bedford's activities.

I thank our Patron, His Excellency Rear Admiral Kevin Scarce AC CSC RANR, Governor of South Australia, for his support of Bedford and South Australians with disability or disadvantage.

I acknowledge and thank the Federal Government for the significant recurrent funding for our supported employment and CareerSystems areas. Without ongoing financial support from the Department of Families, Housing, Community Services and Indigenous Affairs (FaHCSIA) and the Department of Education, Employment and Workplace Relations (DEEWR), we would be unable to deliver our services.

I thank the State Government of South Australia for funding for our day options and accommodation services. Sincere thanks to Minister Rankine for her increased financial support of Balyana from 1 July 2010.

Financially we are in good shape. The new Job Services Australia contract, which was secured by our CareerSystems division at the start of the financial year, delivered slightly ahead of our budgeted financial loss. The regional areas also operated at a significant financial loss, as did our Balyana residential centre. We are confident that we have the correct strategies in place to adequately address these losses in the coming year. Once again, we were impacted by downward movements in the stock market. Of course, our focus is not purely a financial one and the Board accepts that certain levels of investment are necessary in an organisation such as Bedford.

Being able to garner the support of the community is of key importance. During the year we have once again enjoyed positive and helpful coverage in the press, on radio and on television; I thank all the media for their ongoing support of Bedford.

Once again, I thank our Ambassadors, Amanda Blair, for her selfless work in raising the community's understanding and awareness of our good work, and Andrew 'Cosi' Costello for his great work, in particular his hosting of the inaugural Port Lincoln Big BBQ. Sadly, we farewelled Port Adelaide champion Warren Tredrea during the year.

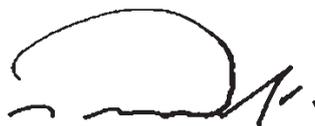
I also acknowledge all the other volunteers who have given their time.

I thank our new Regional Committees for their support during the year. We see these committees as valuable 'eyes and ears' for Bedford in their communities. A particular challenge in regional SA is to move the employment areas toward financial viability; we are confident that this will occur, with support from our communities. The Port Lincoln Big BBQ was a great success, it augers well for an even bigger event in 2011 and beyond!

I sincerely thank all our donors, sponsors, lottery ticket buyers, bingo players and others in supporting our cause.

Finally, I thank our management team. Our Chief Executive, Max Dyason, our executive team and all Bedford staff, continue to move Bedford forward with great purpose, energy and an unwavering focus upon the people we serve.

I feel greatly honoured to have the privilege of being the Chairman of such a wonderful organisation, which is so valuable to South Australia.

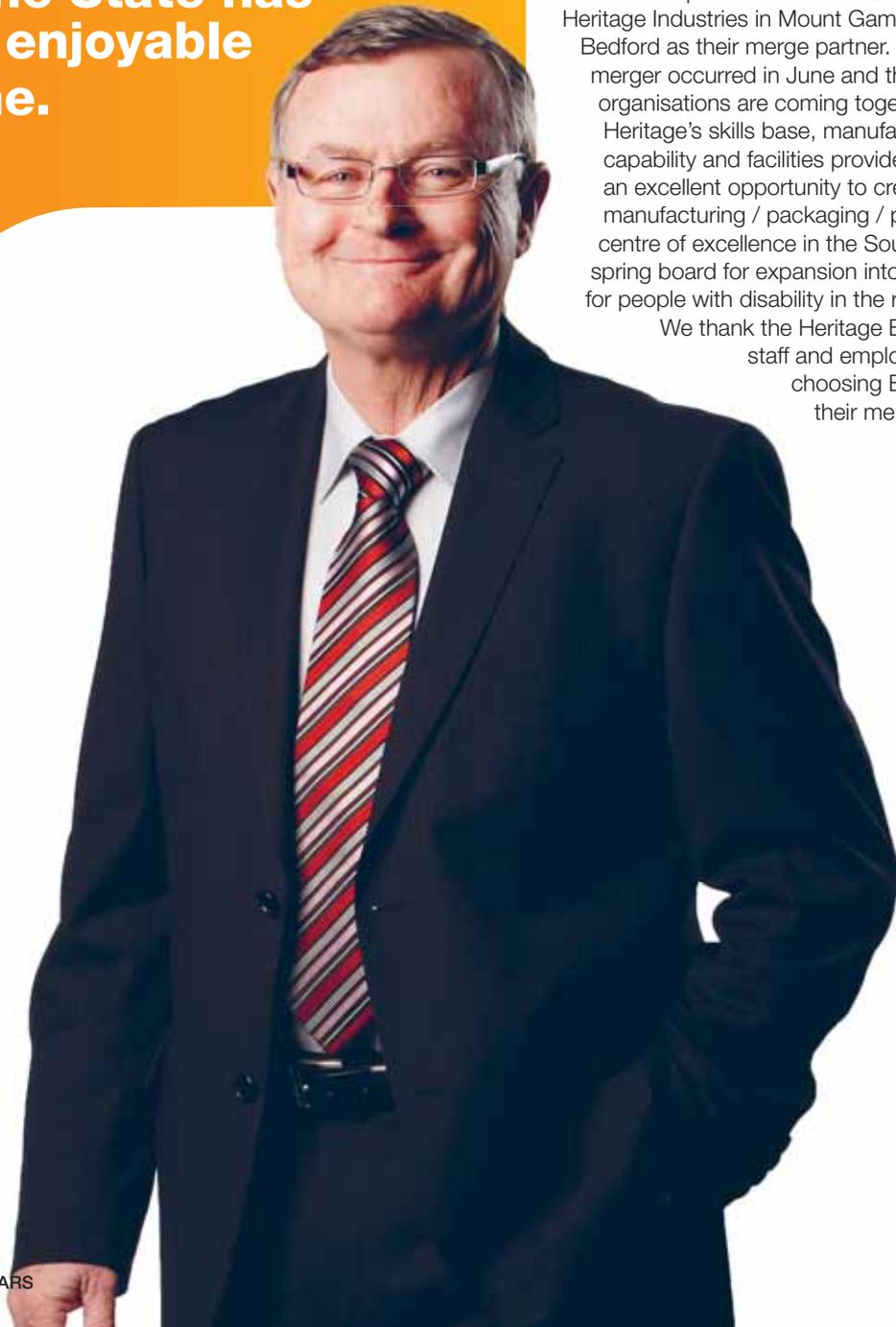


**Colin Dunsford**  
Chairman

## Chief Executive's Report

**It has been an interesting year for Bedford, with much success, many learnings and some sadness.**

**Celebrating our 65th year at a time when our client base has grown so much and we now operate from an unprecedented 24 sites across the State has been an enjoyable milestone.**



However, we were so sad to lose Vice Patron, Honorary Life Member, former Chair and Vice Chair, Tom Simpson, and so many other much loved members of the Bedford family who have helped to make Bedford what it is today. We were also saddened to hear of the passing of Rob Atkins, former Chair of the Bedford Foundation.

This year we recognise Ted Byrt as an Honorary Life Member and welcome Mrs Jill MacFarlane, Mrs Helen Pitt, Mrs Dee Shaw, Mr Alan Somerville and Mrs Joyce Von Stanke, from Heritage Industries, as Honorary Life Members.

Every year I thank all the magnificently dedicated people at Bedford, including our voluntary Board members, our staff, employees, residents, members and clients, all of whom are so important to this family.

Last year I singled out our executive team members. Once again this group has gone above and beyond and committed so much of themselves to keep us moving forward. Seven mergers in four years have created a lot of extra work!

We were so pleased when the Board of Heritage Industries in Mount Gambier chose Bedford as their merge partner. The official merger occurred in June and the two organisations are coming together beautifully. Heritage's skills base, manufacturing capability and facilities provide us with an excellent opportunity to create a manufacturing / packaging / processing centre of excellence in the South East and a spring board for expansion into new activities for people with disability in the region.

We thank the Heritage Board, staff and employees for choosing Bedford as their merge partner.

Our Family Network members continue to add to life at Bedford; in the past year numbers have increased and this group has jumped in to help us when needed and kept the 'organisational eye' on their loved ones.

Similarly, I thank all our volunteers and committee members for their contributions, insights and support, in particular our Occupational Health & Safety, Equal Opportunity, Environmental and Corporate Employee committees. The work and efforts of all committees has helped steer Bedford in the right direction.

I take great heart from the fact that all our safety outcomes improved significantly during the past year and that in every area we have experienced excellent quality outcomes. We welcome the many quality audits which are so important to the organisation. As part of our quality regime, we continued to survey our staff and the people we serve and address any issues of concern. I am pleased that survey results for 2009/10, whilst suggesting improvements, were positive.

People often tell me how surprised they are at the diversity of our activities. I tell them there is a common thread, the people we serve. Our philosophy is based upon a simple yet powerful principle – to ensure that Bedford serves the needs of individuals... so, to meet these needs, a comprehensive organisation is needed – such as the one Bedford is evolving into.

We continue to modernise, enhance and integrate the Bedford model, which sees us providing the broadest range of services and pathways for people with disability or disadvantage.

Bedford has also evolved and increased its community presence. During the past decade, our activities have shifted from being just 5% community based to 68%; whilst also doubling the size of our centre based activities.

Our 'Abilities for All' accredited training programme has similarly evolved, now operating from multiple sites across the State, including at Community and Neighbourhood Houses and Centres Association Inc. We thank the State Government, through the Department of Further Education, Employment, Science and Technology (DFEEST), for funding this initiative. Bedford Training (we are a Registered Training Organisation) is creating wonderful outcomes for the people we serve through our new ICAN (Innovative Community Action Networks) programme for disenfranchised youth, as well as elsewhere.

We are pleased that our CareerSystems team is making excellent progress with the new Job Services Australia contract and were successful with the tender for the new Disability Employment Services programme.

At the time of writing this report, building work was well advanced on a much required new day options centre at Wallaroo. Whilst our day options programmes are community based, the Wallaroo team members tell me that they are all looking forward to having a much larger, brand new centre to enjoy when they are not out and about!

We were delighted when Minister for Disability Jennifer Rankine advised that the State Government will provide additional funding to our Balyana residential centre. For many years Balyana has been a financial drain on Bedford. We thank the State Government for this recognition and financial support. We can now proceed with confidence to determine how best to develop this wonderful home to 86 people with disability.

Further upgrades to our furniture factories and the Millicent laundry, the diversification of our grounds maintenance and landscaping team (APG) into new, related areas, new ideas in hospitality and our growth and partnering in the packaging areas, sees our supported employment activities moving strongly forward. We are also reviewing our Panorama and Lonsdale sites with a view to upgrades.

We sincerely thank Parliamentary Secretary Bill Shorten, who managed to secure a fair indexation increase in our funding for our Australian Disability Enterprises from 1 July.

A financial year without our annual Achievement Awards just did not feel right! The 2010 awards have been moved to International Day of People with Disability on 3 December and we are all looking forward to our belated celebration and the 42nd year of Holden sponsorship!

I thank the many people who continued to support our fundraising activities. The Big BBQ was our biggest fundraiser yet and, once again, Faye Packham and Lessa Siegele raised valuable funds for our cause with the quilting programme.

We sincerely thank those generous individuals who have left a lasting legacy to Bedford through their bequests; these funds will be used to provide further opportunities for the people we support.

We maintain our focus on the people we serve. This has been the strength of this wonderful organisation, which continues to inspire me. I am sure that I have gained so much more from my almost 10 years here than I have given to Bedford.

Thank you for taking time to read this report and for your ongoing support.

Best Regards,



**Max Dyason**  
Chief Executive

# Bedford Board of Directors



## Colin Dunsford, Chairman

Chair - Ernst & Young South Australia

**Bedford Committees:** Chair, Corporate Governance, Remuneration, Investment

**Other:** Chairman, Independent Gaming Corporation; Fellow, Institute of Chartered Accountants in Australia; Chairman, Leaders Institute of South Australia; Board Member, Aboriginal Foundation of South Australia; Member, Finance Committee at University of Adelaide; Australian Institute of Company Directors; Bachelor of Economics



## Ray Grigg, Deputy Chairman

Consultant, Chairman & Non-Executive Director

**Bedford Committees:** Audit & Risk Management, Corporate Governance, Investment, Remuneration, Regional Advisory Committee, South East

**Other:** Vice President, RAA South Australia, Australian Automobile Association - AAA; Fellow, Society of Automotive Engineers, International and Australasia; Australian Institute of Company Directors; Australian Institute of Management



## John Birkill OAM JP

Retired CEO, Masonic Homes Inc

**Bedford Committees:** Audit & Risk Management; Residential & Property, Regional Advisory Committee, Northern Region

**Other:** Chair, Bedford Housing Association; Fellow, Australian Institute of Management, Australian Institute of Company Directors; Board Member, The Mary Potter Foundation



## Elizabeth Clare

Consultant

**Bedford Committees:** Chair, Residential & Property; Government Policy; Regional Advisory Committee, Port Lincoln

**Other:** Associate Fellow, Australian Institute of Management; Graduate Member, Australian Institute of Company Directors; Member, Prominent Alumni University of South Australia; Graduate Diploma in Communications (Public Relations); Graduate Certificate in Management



## Teresa Colliver JP

Company Secretary/CFO, Adtrans Group Limited

**Bedford Committees:** Chair, Audit & Risk Management; Investment

**Other:** Fellow, CPA Australia; Bachelor of Business (Accountancy)



## Greg Connor JP

General Manager, Employers Mutual SA

**Bedford Committees:** Government Policy, Service Excellence

**Other:** Senior Fellow, Financial Services Institute of Australia; Fellow, Australian Institute of Company Directors, Australian Institute of Management; Board Member, National Pharmacies; Graduate Diploma in Business Administration; Bachelor of Education

The Bedford Board is made up of a team of business, education and community leaders who are committed to the principles of corporate governance in terms of responsibility, self-regulation, prudent management of funds and commitment to best practice in all areas.



**Dr Verity Bottroff**

Associate Professor, Disability and Community Inclusion, School of Medicine, Flinders University

**Bedford Committees:** Chair, Service Excellence; Government Policy

**Other:** Board Member, Disability and Rehabilitation Professionals Association, Professional Practice Autism SA; Member, Executive Committee of Grandparents For Grandchildren SA Inc.



**Andy Ford**

Director, Woods Bagot Pty Ltd

**Bedford Committees:** Residential & Property

**Other:** Director, South Australian Motor Sport Board; Member, Property Council of Australia SA Chapter, Australian Institute of Architects, Design Institute of Australia; Bachelor of Architecture



**Stephen Hains**

City Manager, City of Salisbury

**Bedford Committees:** Residential & Property

**Other:** President, Alumni Flinders University of SA; Chair, Clare and Gilbert Valley Development Assessment Panel; Deputy Chair, Environment Protection Authority; Member, Resources Committee, Flinders University SA, Australian Institute of Company Directors, International City Management Association; Foundation Member, Leaders Institute of SA; Fellow, University of SA, Local Government Managers Australia; Fellow and Past President, Australian Planning Institute; Master of Philosophy in Urban Design and Regional Planning; Bachelor of Arts (Hons - Economics)



**Richard Hockney**

State General Manager, Westpac

**Bedford Committees:** Chair, Foundation

**Other:** Regional Councillor, FINSIA & CEDA; Council Member, PAC; Treasurer, Adelaide Festival Centre Foundation; Investment Committee Member, Adelaide Football Club; Advanced Management Programme, Harvard Business School; Graduate Diploma in Applied Finance & Investment; Bachelor of Business

**We continue to modernise, enhance and integrate the Bedford model, which sees us providing the broadest range of services and pathways for people with disability or disadvantage.**

## Bedford Executive Team

The Executive Team is responsible for the daily running of the organisation and in helping the Bedford Board determine Bedford's future direction and activities.



**Max Dyason**  
Chief Executive

Fellow, CPA Australia; Board Member and State Chair, NDS; Bachelor of Economics



**Steve Jones**  
Chief Operating Officer

Master of Business Administration; Member, Urban Development Institute of Australia (SA)



**Sam Abbott**  
General Manager,  
Marketing & Fundraising

Member, Fundraising Institute Australia; Associate Member, Australian Institute of Marketing; Graduate Diploma in Marketing; Bachelor of Arts in European Business Administration



**Andrew Boeyen**  
Chief Financial Officer

Fellow, CPA Australia, Financial Services Institute of Australasia; Graduate Diploma in Applied Finance & Investment; Bachelor of Economics



**Gino Bria**  
Manager, Property  
Development & Assets  
Services

Associate Diploma in Business Management; Real Estate Certificate



**Phil Farrow**  
General Manager, Government  
& Sector Relations

Chair, NDS SA Employment Services Committee, NDS Occupational Health & Safety Committee; Fellow, Australian Human Resources Institute; Member, NDS National ADE Committee, NDS SA Accommodation, Respite and Social Participation Committee, SACOSS Policy Council; Associate Diploma in Personnel and Industrial Relations; Diploma of Quality Auditing; Graduate Diploma in Further Education



**Gordon Griff**  
National Business  
Development Manager

Member, Institute of Hospitality in Healthcare; Graduate Certificate in Business Management



**Sally Powell**  
General Manager,  
Human Services

Member, NDS SA Ageing and Disability Committee, Business SA Workforce Development Advisory Group; Graduate Diploma in Human Resource Management; Bachelor of Arts in Psychology

# Bedford Foundation



**Richard Hockney, Chairman**

**State General Manager, Westpac**

Regional Councillor, FINSIA & CEDA; Council Member, PAC; Treasurer, Adelaide Festival Centre Foundation; Investment Committee Member, Adelaide Football Club; Advanced Management Programme, Harvard Business School; Graduate Diploma in Applied Finance & Investment; Bachelor of Business



**Mark Aiston**

**National Sports Presenter, Network Ten Adelaide**

Radio Host, DMG Network, Five AA; Director, mediainsider



**Marc Allgrove**

**Chief Executive Officer, Chapel Hill Wines**

Deputy Chair, Contemporary Collectors Art Gallery of SA; Board Member, McLaren Vale Wine Grape Tourism Association, Fleurieu Art Prize; Member, Future Leaders Committee WFA, South Australian Wine Industry Association Executive Committee; Bachelor of Economics



**Yvonne Clark**

**Deputy Director – Development, University of South Australia**

Member, University of South Australia Foundation, Sansom Pharmacy Fund Advisory Group; Graduate Member of Australian Institute of Company Directors; Master of Marketing



**Sascha Detmold Cox**

**Group Marketing Manager, Detmold Group**

Director, Detmold Group; Board Member, Mind Australia, Starlight Foundation SA; Bachelor of Business (Marketing)



**Sam Hayes**

**Managing Director, Lindsay Park Stud**

Member, Young Presidents Organisation Inc.; Bachelor of Agricultural Business



**Paulette Kolarz**

**Director, PK Bespoke Human Resources**

Chair, Urban Myth Youth Arts; Member, SA Business Development Council, Industrial Relations Advisory Committee, Salvation Army; 2008 Telstra Business Women, 2008 SA PricewaterhouseCoopers Young Business Women, 2008 SA Hudson Private and Corporate Award Winner; Associate Diploma in Human Resources & Industrial Relations; Bachelor of Management



**Andrew O'Connor**

**Managing Director, A G O'Connor Pty Ltd**

Director, Guidera O'Connor Pty Ltd, SMAC Technologies Pty Ltd, AMCA Australia Limited; National President, Air Conditioning and Mechanical Contractors Association of Australia; Member, The Institution of Engineers Australia, Chartered Professional Engineers; Master of Business Administration, Bachelor of Engineering



**Darren Thomas**

**Chief Executive Officer, T & R Group**

Board Member, T&R Murray Bridge, Lobethal Australia, Lobethal Food Processors, T&R Cattle Co., T&R WA, First Tuesday Racing; Committee Member, Australian Meat Industry; Council Member, Helping Hand Aged Care; Member, SAROA, SA Beef Industry Ministerial Advisory Board, Australian Institute of Company Directors, Chief Executive Officer Institute; Master of Business Administration, Bachelor of Accounting

The Bedford Foundation is committed to raising much needed funds to help deliver Bedford's programmes for people with disability or disadvantage.

**Thank you for helping us create a brighter future. We simply could not provide such a diverse range of services for over 3,000 people with disability or disadvantage without the generous support of the South Australian community.**

### **Wayne McGrath**

Wayne joined Bedford's day options programme in Adelaide in 2009. He especially enjoys singing, music, chair yoga and Zumba. Wayne and his friends enjoyed taking part in the Bedford Backyard BBQ, held to raise funds for the Bedford Foundation.



# Community Support

The Bedford Foundation raises vital funds to ensure each member of the Bedford family is given the opportunity to fulfil their potential and achieve their dreams.

## Fundraising Events

Events form an essential part of the Bedford Foundation's fundraising and awareness programme. More than 600 guests packed the Adelaide Oval Pavilion for the Bedford Big BBQ in March, with Bunnings winning the prize for best dressed beachwear table for the second year running. We thank NAB, City Holden, Optus, Holco, Lion Nathan, Network Ten, Chapel Hill, Rory O'Neill and The Good Guys - Edwardstown for their generous support.

In April we took the Bedford Big BBQ to Port Lincoln. More than 100 guests supported our first fundraiser in regional South Australia, hosted by Andrew 'Cosi' Costello and sponsored by NAB plus local businesses Kemp Real Estate and Forbes Furniture.

The inaugural Bedford Big Battle was hosted by Mark Aiston in October. 350 members of Adelaide's business community tested their sporting prowess in a fun, high-tech format. We thank Chapel Hill, Macquarie Private Wealth, NAB, Cogita and MPS for their kind support.

The Bedford Backyard BBQ was another first of its kind, giving people a fun and flexible opportunity to support the Bedford Foundation from the comfort of their own office, home or the beach.

Our first movie fundraiser was held in June, where a primarily female audience supported the Bedford Foundation by attending our Sex and the City 2 movie night!

## Community Support

The Bedford Foundation lottery is held four times a year, offering supporters a great chance of winning fantastic prizes. In addition to raising vital funds, these lotteries provide meaningful employment for our team of couriers who deliver tickets across metropolitan Adelaide.

We continue to receive generous responses to our fundraising appeals. In April, Bedford employee Tammie Alchin sent supporters a handwritten note to share how Bedford's literacy and numeracy training programme has helped her become more independent.

In December we held our second Bedford Open Week, offering a 'behind the scenes' tour. It was a great opportunity for our supporters to meet and share the stories of the people Bedford supports. The event will continue on a bi-annual basis; however we are always delighted to show visitors around our Panorama site.

Bedford Bingo continues to offer patrons 'eyes down' fun every Thursday, Friday and Saturday evening at Panorama. Our Ambassador Andrew 'Cosi' Costello has been a regular celebrity host in addition to providing valuable support at the Big BBQ in Port Lincoln and our International Day of People with Disability celebrations.

We also thank our ambassador Amanda Blair for continuing to create awareness about Bedford in the community through her role on her FIVEaa radio show.

*Below: Tammie Alchin works in Bedford's packaging team at Panorama. Improving her literacy and numeracy skills through Bedford's life skills programme has changed Tammie's life.*



Life Skills Training



Team Bedford takes on the Tour Down Under

*Above: Team Bedford members Ted Byrt, Chris Clarke, Chantelle Dolphin, Graeme Kerkin, Josh Howie and Nick Pettersen*

## Team Bedford

Enthusiastic members of the community used their sporting prowess for a good cause with 209 people joining Team Bedford for the Sunday Mail City-Bay fun run in September. Team members walked or ran up to 12km's - achieving their own goals while also helping Bedford provide opportunities for people with disability to accomplish theirs.

For the first time, Team Bedford entered a team in the Mutual Community Challenge Tour as part of the Santos Tour Down Under, cycling 35km's from Milang to Goolwa to raise funds for a side-by-side bicycle for our Day Options programme.

## Celebrating Achievement

Our graduation ceremony for the 'Abilities for All' training programme was extra special this year as it celebrated extending the programme from Bedford's supported employment areas into the wider community. The February ceremony saw 128 proud participants graduate with Certificate I in Business.

## Partnerships in Action

We are indebted to our corporate partners, who offer invaluable support through in-kind services, donations of goods, auction items for events, event sponsorship and volunteer days. This support is central to our ability to continue creating a brighter future for people with disability or disadvantage.

We thank The Good Guys - Edwardstown for their fantastic support of our 'Let's Cook' programme and NAB for sponsoring the Bedford Big BBQ's and Backyard BBQ.

Cameron Interstate's 'Bedford truck' set off on its maiden voyage this year - our partners at Cameron kindly allowed us to use one of their trucks as advertising space.

*Below: Bedford employee Peter Tsatsaronis, AUFC player Nigel Boogaard, Bedford employee Nicholas Urbon and AUFC player Sergio van Dijk*



**I n partnership with  
Adelaide United**



**Bedford Foundation Lottery**

*Above: Kevin Dent works in Bedford's fundraising team, delivering Bedford Foundation lottery tickets all over Adelaide. Kevin recently celebrated an amazing 40 years as part of the Bedford family.*

Delfin Lend Lease staff volunteered for the day in September. Over 50 volunteers joined the Bedford team at Panorama, spending the day landscaping our residential area at Balyana and offering a helping hand in our packaging, furniture, hospitality and day options areas. BBQ's continued to play a key feature in our fundraising programme, as we joined forces with our partners Bunnings, City Holden and The Good Guys – Edwardstown to hold fundraising sausage sizzles. We also thank Holco for their wonderful sausages.

This year we have been excited to forge new partnerships with South Australian confectioner Haighs, Graham's jewellers and Adelaide United soccer team and look forward to working together to achieve exciting outcomes.

### **Gifts that Keep Giving**

Legacies are a lasting gift, offering support to Bedford well into the future. We are most grateful for the gifts we have received in the past year which enable us to fund our wide range of programmes.

### **What's Next?**

2009/10 was a record year for Bedford with more fundraising events than ever before held across South Australia. The next twelve months are set to be even bigger, with 65 year anniversary celebrations, more regional fundraisers, new challenges for Team Bedford and new opportunities for our supporters and corporate partners to help create a brighter future.

**Thank you for your support –  
we couldn't do it without you.**

**Bedford provides employment and training for people with disability or disadvantage through its various Australian Disability Enterprises (ADE's) or in community based employment through CareerSystems. Life skills education is offered through its Day Options programme and key residential services in metropolitan and regional communities.**



### **Nathan McKenzie**

Since joining Bedford's catering and hospitality team in 2009, Nathan has made fantastic progress improving his skills. Nathan especially enjoys baking pastries and sweet treats – like these delicious Anzac biscuits.



  
Bedford  
Hospitality

# Training for Life

Bedford is a Registered Training Organisation (RTO), providing all members of the Bedford family the opportunity to develop their skills through our wide range of training programmes.

Over the past year, employees in our Australian Disability Enterprises (ADE's) took part in over 1,000 hours of training every month in life skills and OHS programmes such as interpersonal skills, literacy, numeracy, money management and pedestrian safety.

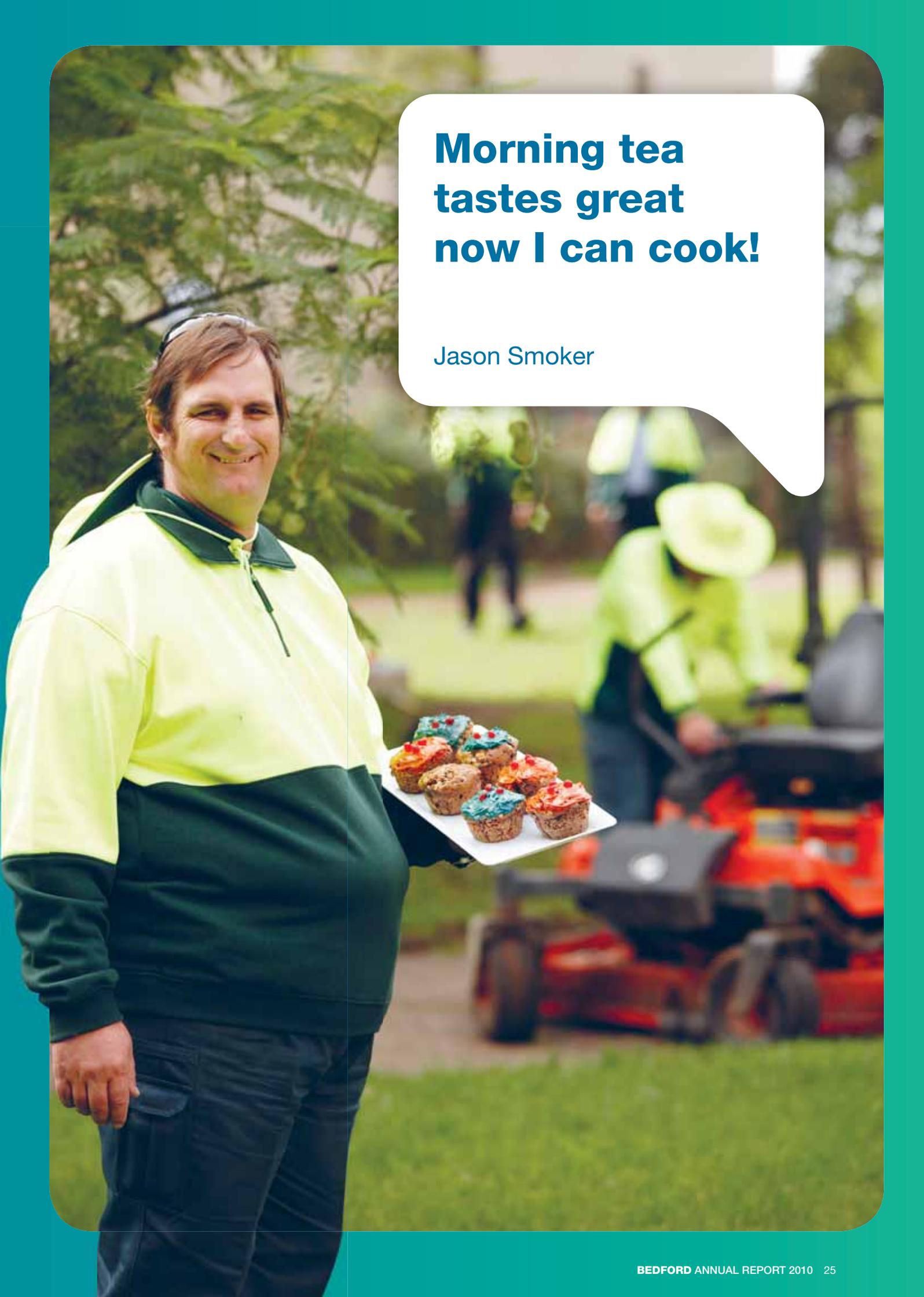
Our training team continue to work with local high schools, offering work ready programmes to allow students to develop skills to ease the transition from school to work.

Our Learner's Permit course had a fantastic 100% pass rate over the past year. This fun, flexible and interactive course is proving itself as an important component of our life skills programme.

Bedford fosters a strong culture of learning and professional development. Over the past year, support staff continued to take part in accredited and non-accredited training. Courses included OHS&W, Disability Services, Frontline Management and Mandatory Notification.

## Jason Smoker

Jason works for APG, Bedford's horticultural and landscaping division and lives in community based housing through Bedford's 'Homes for 100' programme. Since taking part in Bedford's Let's Cook programme, Jason has developed an impressive baking repertoire!

A man with brown hair, wearing a high-visibility yellow and green polo shirt and dark trousers, is smiling and holding a white tray of several muffins. He is standing on a golf course. In the background, other people in high-visibility clothing are visible, along with a red and black maintenance vehicle. The scene is outdoors with green grass and trees.

## **Morning tea tastes great now I can cook!**

Jason Smoker

# Community Services

Bedford has long been dedicated to providing training and education to people with disability or disadvantage and extending our training into the wider community was a natural progression.

## Creating Pathways to Employment

'Abilities for All' is Australia's inaugural state wide programme that provides nationally accredited training to people with disability or disadvantage. The programme was extended in 2009 to be run in collaboration with the Government of South Australia through the Department of Further Education, Employment, Science and Technology (DFEEST) and the Community and Neighbourhood Houses and Centres Association (CANH) from community centres across the State.

It is the only programme of its kind to ensure South Australians with disability or disadvantage have access to preparation courses to help find and hold down a job through training, one-on-one mentoring, counseling and ongoing support.

The programme continues to deliver exceptional outcomes, with 128 members of the community graduating from the programme with Business Certificate I at a ceremony in February.

Bedford is also delivering tailored accredited and non-accredited training programmes such as business administration, employability, retail and hospitality to job seekers from numerous Job Service providers, including CareerSystems.

## Supporting South Australia's Youth

One of the most exciting developments for our training team this year has been extending our service offering to include alternative education pathways for young people.

For the first time, Bedford is providing disengaged young South Australians with a vital link between secondary education and employment through the ICAN (Innovative Community Action Networks) initiative – led by the Department of Education and Children's Services (DECS).

The programme is designed to find solutions to issues preventing young people from completing their education. Bedford currently provides work experience, training and employment to more than 70 people between the ages of 12 and 19, helping them determine their strengths, barriers and effectively re-engage with their communities.

Bedford has developed flexible learning pathways to meet the individual needs of young people with multiple, complex barriers to learning thus ensuring a pathway through education, training and employment is not only available but achievable.

## Jessica Stone

Jessica took part in Bedford's 'Abilities for All' accredited training programme at Taperoo Community Centre, where she received a Statement of Attainment for completing three modules of Business Certificate I. Jessica is now enjoying volunteering at the Animal Welfare League.

**I learnt new  
skills and made  
new friends.**

Jessica Stone



# We volunteer at Wallaroo Library.

Nigel Freer & Cindy Taylor



# Community Access and Life Skills

Bedford's Day Options programmes offer leisure, recreation and developmental activities to meet the needs of almost 100 people with moderate to high support needs from five sites across the State.

All five programmes have an emphasis on members accessing their local communities and high quality standards. We encourage members to become more independent by gaining life and social skills in caring and supportive environments. Over the past year our Adelaide programme achieved the State Government Award level for service excellence, with our remaining sites achieving Certificate level.

## ADELAIDE

Members have enjoyed getting out on the water and learning new skills in surf lessons run by Surf South Australia.

Community and cultural activities continue to play a big part in Adelaide's Day Options programme. Members displayed national flags to recognise World Harmony Day, celebrated Chinese New Year with lantern making and a traditional feast and enjoyed an Australia Day BBQ and games in the park.

Bedford's transition to supported employment programme continues to offer members opportunities to take part in work experience in our packaging and cleaning areas, learning valuable hands-on work skills.

Members and support staff have been developing their sign language skills; referencing pictorial cards showing basic signs when they are out and about.

The team continued their extensive community volunteering programme with activities including delivering shredded paper to a nearby pet shop and making Anzac Day posies for the local hospital.

*Left: Members of Bedford's Day Options programme in Wallaroo volunteer at the library as part of their community access programme, where members transfer books between local libraries.*



## MILLICENT

Our Millicent programme centres around day activities in the South East, including live music sessions at the Margaret Street Activity Centre in Mount Gambier, where members sing, dance, play bingo and enjoy socialising with Disability SA members.

Day activities in the local area over the past year also included fishing, cinema, library trips, lunches and taking part in the Special Olympics Torch Run. A real highlight for the team was returning as triumphant winners from the Abilities for All bowling competition in Hamilton, Victoria.

Members continue to give back to their local community through collecting cans and bottles from local businesses as part of their recycling programme and joining the local senior citizens group to play cards and indoor bowls.

## PORT LINCOLN

Our Port Lincoln members have been focusing on health and wellbeing, taking part in daily fitness sessions in addition to regular gymnastics, swimming and aquasize classes. Members receive certificates for beating their personal goals in lap swimming and developing water skills.

Money and music have also been a focus, with the team developing money handling and shopping skills; and having fun taking part in the music appreciation programme. Members learn to recognise different instruments by the sounds they make plus enjoy dancing and singing sessions.

The team plays an active role in the Port Lincoln community, delivering eggs from Bedford Farm to Mathew Flinders nursing home.



## PORT PIRIE

Members celebrated the success of another fantastic Christmas production, which this year had a disco theme. Lots of members of the public have congratulated members for a wonderful performance.

Members continue to enjoy swimming sessions which focus on swimming technique and movement in the water, plus out and about activities, fishing, shopping, health, fitness and cooking programmes.

## WALLAROO

Our Wallaroo Day Options team is looking forward to the completion of a new centre which will include a sensory room, covered outside areas, a large open plan area for day activities plus a new kitchen and dining facilities. The new much larger centre is due for completion in December 2010.

Members are enjoying many new programmes, including providing a library transfer service for the local council, learning about basic food handling and taking part in scrapbooking.

The community gardening programme has grown to include environmental awareness, with members propagating native plants to assist in landscaping the new centre.

Members continue to be involved in varied community access programmes; Chat 'n' Chew lunches, library trips, beach ball games, shopping and banking. Members have also enjoyed four overnight camps in Port Vincent and eight 'Social Saturday' day trips thanks to DSA funding. The Coopers Brewery Foundation also generously funded 'Broadening Horizons', providing overnight camps and days out for 26 members.

**Above:** Jessica Menzies and her friends at Adelaide's Day Options programme enjoy a Bedford Backyard BBQ.

**I moved into  
my own home.**

Lauren Packham



# Skills for Independent Living

Bedford offers a range of supported and community based housing options to meet the diverse needs of 150 people with disability both at Balyana - our supported residential centre in Clapham - and in community based housing.

'Let's Cook' continues as a successful life skills training programme, with residents being taught a range of simple meals and encouraged to share their learning with their housemates. So far almost 40 residents at Balyana have taken part thanks to generous support from The Good Guys - Edwardstown.

An activity room was refurbished at Balyana thanks to John Holland and Coleman Rail. Residents are enjoying using this area for recreational activities or to simply relax and socialise.

Balyana's recreation programme has been extended to address the needs of older residents and those with limited mobility and now includes a range of craft activities and day trips.

In the coming year, we will provide more housing for people with disability on Bedford and Disability SA's waiting lists through our 'Homes for 100' programme, a joint initiative between Bedford and the South Australian Government.

The programme will ensure that people with disability across the State will have additional secure, appropriately designed housing options. Nine homes have been completed so far, with all 15 residents enjoying developing independent living skills. All properties in the programme are expected to be completed by June 2011, with 20 percent of homes planned in regional South Australia.

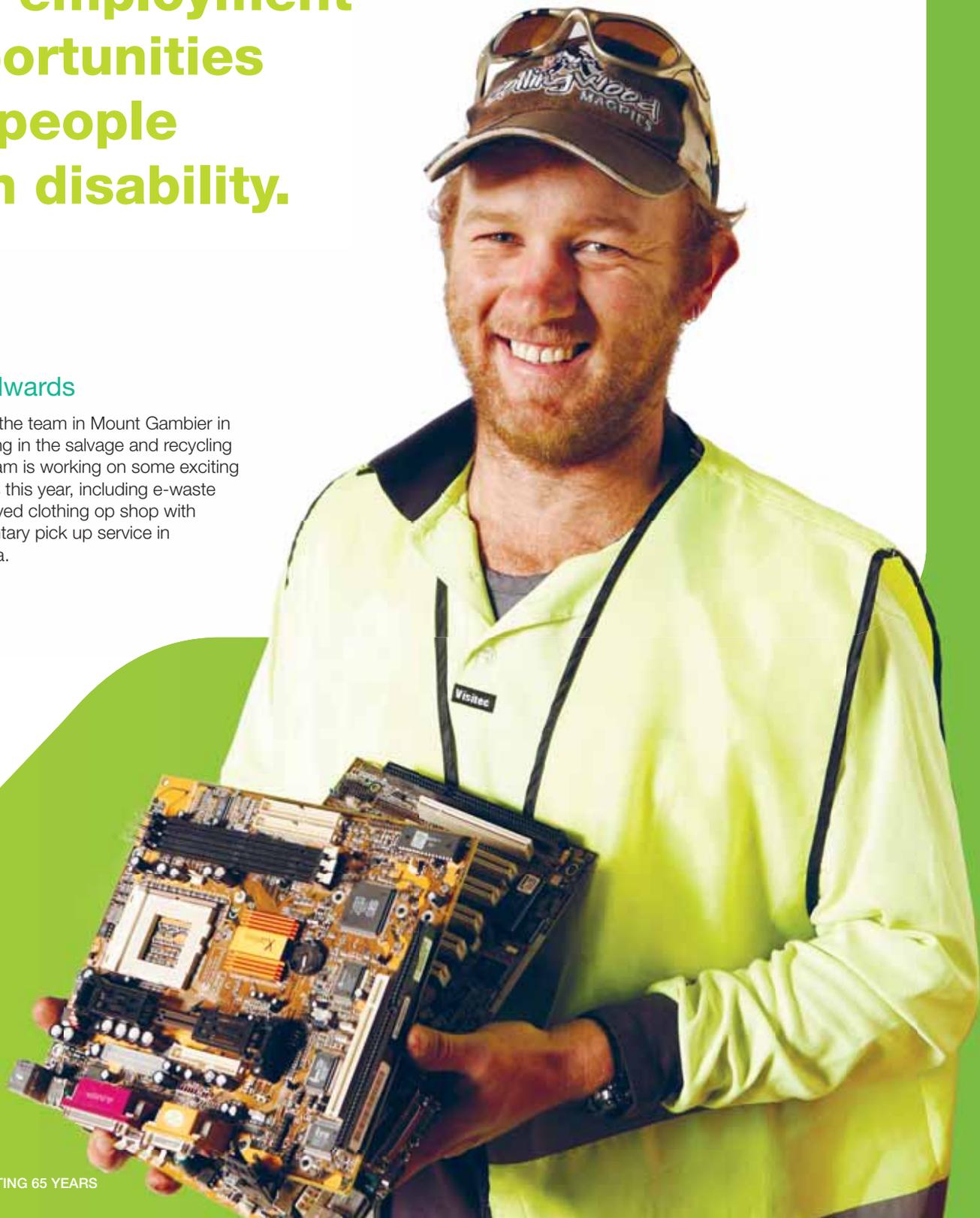
## Lauren Packham

Lauren works in Bedford's cleaning team at Panorama. In 2007 Lauren moved out of her family home into Balyana, Bedford's supported residential centre. This year, Bedford helped Lauren move into a home of her own in the community. Lauren is pictured here with her proud mum Faye.

# Bedford operates Australian Disability Enterprises (ADE's) across South Australia, providing a diverse range of meaningful training and employment opportunities for people with disability.

## Peter Edwards

Peter joined the team in Mount Gambier in 2009, working in the salvage and recycling area. The team is working on some exciting new projects this year, including e-waste and a pre-loved clothing op shop with a complimentary pick up service in the local area.



# Diverse Employment Opportunities

## ADELAIDE

### APG

Bedford employs 160 people with disability at APG, our grounds maintenance and horticultural division, which provides a full range of services for housing developers and local councils.

An integrated approach to team structure, with supported employees working alongside support staff and CareerSystems clients has proven successful, with all members of the team trained to use APG's constantly expanding fleet of earthmoving and landscaping equipment.

A major focus for APG has been developing its landscaping division, with the team now constructing major reserves, streetscapes and residential works. APG has begun additional landscaping work for local councils, in addition to a major development project which includes planting 260,000 trees.

APG continues its positive working relationship with local councils, with the team retaining its verge cutting contract for a second year in addition to grounds maintenance and landscaping of major housing developments.

### Furniture

Our furniture team offers meaningful and challenging employment and training opportunities to over 70 people with disability who gain skills in our furniture making and distribution areas.

Bedford is one of Australia's largest manufacturers of melamine ready-to-assemble furniture, supplying customers across the country from our Panorama factories and distribution centre. Our contact cutting team cuts components to size for other furniture manufacturers, wardrobe and kitchen fitters.

The furniture team has experienced strong sales growth in the ready-to-assemble storage range during the year - a direct result of high quality standards and exceptional customer service.

This year saw significant investments in upgrading our furniture factory, allowing us to continue to produce quality products for distribution across Australia, improving safety and increasing efficiency. The new state of the art factory will ensure we meet our customers' needs in the future and can continue to offer training and employment opportunities in this area.

New product development has been an important focus over the past year, with three exciting new lines developed.



### Catering, Hospitality and Balyana Conference Centre

Bedford's hospitality team, which offers employment and training to 37 people with disability, has built an outstanding reputation catering for corporate and private events. From our kitchens in Clapham and Panorama, the team provides catering services all over Adelaide in addition to catering for Bedford meetings, events and running a subsidised cafeteria at our Panorama site.

The hospitality team also runs Balyana Conference Centre in the Adelaide foothills, offering clients a complete functions and catering service.

In May Bedford began running Entwich cafe in conjunction with Enterprise House Function Centre in Unley, an exciting new initiative allowing us to showcase our range of fresh produce to a wider audience.

The team serves a range of morning tea and lunch options including homemade cakes, sandwiches, pastries, salads, soups and hot take away meals.

### Packaging

Bedford provides a complete packaging service to an impressive mix of companies across Australia. Our packaging area provides employment and training opportunities to more people with disability than any of our other business areas, with 325 employees at our major operations in Panorama and Pooraka alone. We also work in partnership with other disability enterprises across Australia.

Our successful packaging model has been extended to Kadina, Mount Gambier and Port Lincoln, allowing us to offer increasingly diverse work opportunities to even more people across regional South Australia.

Many of our packaging contracts are now in their tenth year or more – testimony to our high quality standards and the capabilities of people with disability. However, 2009/10 was the biggest and busiest year to date for the packaging team, who packaged over three million units during the year – an amazing 40 percent increase on 2008/09.

We received HACCP food safety accreditation this year - a recognised endorsement of food safety excellence. Food packaging work has continued to expand in our dedicated clean room facilities at Panorama, with the team packaging confectionary, chocolate and nut products.

*Above: Scott Altschwager joined Bedford's Day Options programme in Millicent in 2005 and now also works part time in the commercial laundry.*



## PORT LINCOLN

Our Port Lincoln team continues to offer valuable work and training opportunities in contract cleaning, egg farming, grounds maintenance and landscaping. Over the past two years, employee numbers have increased significantly.

Our Port Lincoln team is introducing a more diverse range of jobs, recently winning their first permanent packaging contract. Employees are enjoying learning new skills packing eskies to distribute local kingfish around the world.

The grounds maintenance team is kept busy with a number of new contracts, including maintaining two local fuel depots. New work cleaning luxury rental units for a major property group and continuing work for a local real estate agent is testimony to increasing quality levels in the cleaning team.

The Port Lincoln team also runs Bedford Farm, which has 4,000 happy hens laying 2,800 eggs per day, distributed around Port Lincoln. Bedford Farm offers nine people with disability employment opportunities in egg production and chicken husbandry. Egg production is up on the previous year and egg sales in the local area remain strong.

**Above Left:** Gary Whitty works in Bedford's furniture team in Adelaide and is the Deputy OHS Representative.

**Above Right:** Amanda Shattell works in Bedford's catering and hospitality team.

**Below Right:** Geoff Varney works at Bedford Egg Farm, Port Lincoln.

## PORT PIRIE AND KADINA

Our Port Pirie and Kadina teams offer a range of quality services including contract cleaning, grounds maintenance, light assembly and packaging, which provide a range of training and employment options for over 40 people with disability in the region.

This year saw the landscaping and grounds maintenance team secure work in new locations, including landscaping a regional hospital.

Cleaning work continues for many local businesses, with the team taking great pride in ensuring the Port Pirie foreshore playground looks great.

New product development has been a key feature of the year, with several new initiatives creating additional hands-on skills development opportunities for our employees. The team at Port Pirie has commenced work manufacturing a range of school furniture and a packaging contract has commenced manufacturing and packing cake decorating components.

A selection of activity kits have also been created, comprising a range of easy to assemble wood DIY kits aimed at children provides additional hands on work for the team at Kadina.



## SOUTH EAST

Three mergers in as many years means we now provide work, training and day options opportunities for over 110 people with disability from three sites in the South East.

We welcomed Mount Gambier based disability organisation Heritage Industries into the Bedford family following a merger in June, making Bedford better placed to service the region in terms of employment, training and recreational opportunities.

Known for its production of pine pallets, wooden wine boxes and contract timber moulding, Heritage will become a key production hub for Bedford. Employees will be able to transfer between our three sites to provide more diverse employment opportunities that cater for the individual skill sets of our people - establishing career pathways.

The team based at Eucalypt Drive, Mount Gambier continued to offer cleaning, grounds maintenance and packaging businesses to the local community. Employees at this site also have the opportunity to develop skills in the salvage and recycling yard or plant nursery.

The team was awarded the Blue Lake Water Wise Business of the Year. More than 1.8 million litres of water are caught each year, with 800,000 litres used in our everyday operations and the remaining 1 million litres going to the Blue Lake aquifer for use by the greater community.

Exciting developments have taken place in our recycling areas this year. A move into e-waste and e-cycling has been a natural progression for our salvage area, taking advantage of increased community awareness of recycling obsolete computer components.

Firewood packaging continues to provide valuable employment opportunities, with a significant increase in the amount produced during the entire year.

Our Millicent team offers a range of services to the local community including a commercial laundry for local hotels and restaurants, public laundromat, cleaning and grounds maintenance services.

Our commercial laundry area remains very busy, with an average of 6,500kg of linen handled each month! We gained four new commercial laundry customers this year outside of the immediate area - two in Mount Gambier and two in Robe. Support staff have taken part in extensive training, including Certificate IV in Horticulture, Arboriculture qualifications and a Bachelor of Social Work.

*Above Left: Mark Hobbs works in the cleaning team at Port Pirie.*

*Above Right: James Looby works in our commercial laundry in Millicent.*

# CareerSystems is helping me find my dream job.



## Levi Adams

The CareerSystems team in Mount Barker are working with Levi to help find the right job for him. Levi has a background in laboring and is keen to find work in the building industry.

**CareerSystems is changing the face of Bedford, ensuring pathways are available between supported and community based employment and enabling us to offer training to a wider audience than ever before.**



# Right Jobs. Right People.

CareerSystems is Bedford's employment services arm, supporting people with disability or disadvantage in community based employment.



CareerSystems offers comprehensive solutions for job seekers and employers across the State, providing job placement services, work experience, training and support across multiple industries including hospitality, horticulture, community services, small business, retail and manufacturing.

CareerSystems currently supports over 2,000 people in Federal Government employment programmes including Job Services Australia (JSA) and Disability Employment Services (DES).

CareerSystems provides services across South Australia from its 15 sites, the majority of these are metropolitan based, but services are also provided in the Murraylands, Port Pirie, Kadina, Gawler and the Adelaide Hills.



## Sandra Pedroza

After a break from the workforce following the birth of her daughter, Sandra was nervous about looking for a job. The CareerSystems team at Modbury supported Sandra in her return to work, helping her secure her role as a Personal Finance Officer at Cash Converters in Adelaide.



The CareerSystems team is making impressive progress with the new Job Services Australia contract and we continue to deliver the new Disability Employment Services - Employment Support Service programme.

Over the past year alone, CareerSystems has successfully placed over 650 clients in community based employment in addition to providing individual training and support to over 3,500 people.

Its linkage with the employment and training areas of Bedford is proving to help the organisation provide a broadly integrated range of employment and training services for South Australians with disability or disadvantage.



## Kimberley Waters

With help from CareerSystems, Kimberley found what was the perfect job for her as a retail assistant at Rheinland Bakery. Kimberley has shown so much promise that she is now undertaking a 12 month management traineeship to further develop her skills.

# Corporate Governance Statement

The Bedford Board is committed to the principles of corporate governance in terms of responsibility, self-regulation, prudent management of funds and commitment to 'best practice' in all areas.

The Board's commitment to good governance is evidenced through the Bedford Industries Inc. Corporate Governance Charter. This Charter is to be read in conjunction with the 'Rules of Bedford Group Inc.' which state the legal capacity and powers of Bedford as an incorporated body.

The Corporate Governance Charter details the various roles and responsibilities of the Bedford Board and Senior Management, as well as a Code of Conduct which is to be observed by all Officers of Bedford. The Committee of The Bedford Foundation also adheres to the standards prescribed in the Charter.

The Board consists of up to ten elected members, all of whom are non-executive and volunteer their services. Members are elected to provide an appropriate mix of skills and experience and retire according to the Rules of the Association.

The Board is responsible for setting strategic direction for the organisation, accepting budgets and monitoring achievement of objectives and goals.

Responsibility for the daily running of the association is delegated to the Chief Executive, who reports directly and regularly to the Board.

Subcommittees assist the Board to perform its duties. Membership of these subcommittees is reviewed annually and upon retirement of Directors. The memberships shown on pages 14-15 of this Report reflect those at 30 June 2010.

The subcommittees include Corporate Governance, Remuneration, Audit & Risk Management, Investment, Residential & Property, Service Excellence and Government Policy. Board Members represent an integral part of each of these committees, with the remaining members comprising past Board Members, representatives of Bedford Management and external representatives as and when required.

The Corporate Governance Committee ensures that internal and external relationships are effectively managed and that sound governance principles are applied to all facets of Bedford's operations.

#### Functions of this Committee include:

- Considering and recommending changes to Board membership in line with the Rules of the Association, ensuring an effective and appropriate mix of skills
- Establishing and monitoring of procedures to protect the organisation's ethical standards

The Remuneration Committee's role is to oversee and approve the organisation's remuneration policies and practices.

The Audit & Risk Management Committee's role is to work with external auditors to monitor and review internal controls and the reliability of financial information and to investigate aspects of significant business risk.

#### This includes:

- Reviewing corporate policies relating to compliance with laws and regulations, including occupational health, safety and welfare, ethics, conflicts of interest and the investigation and prevention of misconduct and fraud
- Requiring the internal audit function to report, in writing, on a view of corporate governance and any significant findings
- Corporate control and an understanding of key financial reporting areas and systems of internal control
- Regular communication with external auditors
- An effective risk management programme, including maintenance of adequate insurances

The Investment Committee's role is to invest and manage funds, in line with established policies and guidelines, to secure Bedford's operations for future generations of people with a disability or disadvantage.

The Residential & Property Committee's role is to recommend property holdings that maximise the economic, employment and accommodation goals of the organisation. Three members of this Committee also act as Bedford's representatives on the 'Homes for 100' programme committee.

The Service Excellence Committee aims to ensure that Bedford continually improves its services to people with a disability or disadvantage, support staff employed by the organisation and external stakeholders.

The Government Policy Committee ensures that Bedford takes account of Government's overall objectives when developing the organisation's strategic direction, programmes and services.

Our Regional Advisory Committees ensure Bedford is engaged in its communities.

## Ethical Standard

Bedford is committed to maintaining the highest ethical standards. The Board and Management also demonstrate a strong commitment to the health and safety of employees and the wider community as well as social equity, quality and environmentally sound work practices. All Board members, staff and employees of the Association are expected to act, at all times, with the utmost integrity to enhance the reputation and performance of the organisation.

## Environmental Policy Statement

Bedford cares for the environment and strives for continual improvement in environmental practices. The Environmental Committee meets regularly to ensure that the organisation is aware of and compliant with legislative requirements and its ethical responsibilities in this area.

## Privacy Policy Statement

Bedford values support from the community and is committed to ensuring the privacy of the personal information that is entrusted to the organisation. The respect for privacy forms part of the ongoing trust the organisation wishes to maintain with stakeholders.

## **Concise Financial Report** for the year ended 30 June 2010

The financial statements and other specific disclosures is an extract of, and have been derived from, the Bedford Group Incorporated (formerly known as Bedford Industries) full financial report for the financial year. Other information included in the concise financial report is consistent with the Association's full financial report.

The concise financial report does not, and cannot be expected to, provide as full an understanding of the financial performance, financial position and financing and investing activities of the Association as the full financial report.

Further financial information can be obtained from the full financial report. The financial report is available, free of charge, on request from the Association.

## REVENUE FROM ALL SOURCES

	2006 (\$'000s)	2007 (\$'000s)	2008 (\$'000s)	2009 (\$'000s)	2010 (\$'000s)
Sales	15,999	19,041	23,895	25,385	31,815
Fundraising & Investments	5,252	6,009	5,371	5,796	5,340
Fee for Service - Government Grants	5,532	5,441	10,608	10,534	12,210
<b>Total</b>	<b>26,783</b>	<b>30,491</b>	<b>39,874</b>	<b>41,715</b>	<b>49,365</b>

### COMMENTARY ON BEDFORD'S FINANCIAL STATEMENTS FOR 2010

Continuing the expansion of the previous three years, Bedford merged with Heritage Industries on 30 June 2010. A one-off gain of \$3,734,209 was recorded in the accounts to reflect Bedford's consolidation of Heritage's net assets.

To better assist the interpretation of the financial accounts, the following details are provided.

#### STATEMENT OF COMPREHENSIVE INCOME

Additional volume in the furniture and contract cutting businesses produced the increase in revenue from the sale of goods. These increased sales followed the investment by Bedford into new production equipment which was installed in the financial year.

Revenue from the rendering of services increased by \$2,858,734 from the prior year. Bedford's commitment to regional South Australia saw an increase in revenue during the year, while an expansion in training and development programmes also generated additional funds. Other factors contributing to this increase was the move into landscaping by Adelaide Property & Gardens (APG), while the largest increase was attributable to an individual packaging contract with a large customer.

Bequest revenue included a further receipt from an estate yet to be finalised, while Bedford benefited from the generosity of a number of other individuals.

The commencement of the Job Services Australia (JSA) contract with CareerSystems on 1 July 2009 brought with it new challenges as our open employment programme grew significantly in capacity and opportunities. This programme resulted in a strong increase in Fee for Service Government Funding. Along with this, our Day Options services continued to develop, and in total the year on year increase for funding was \$1,675,690.

As noted above, the effect of bringing the net assets of a sixth merge partner in three years, Heritage Industries, into Bedford's books on 30 June 2010 was a gain of \$3,734,209. Heritage Industries had a strong balance sheet including substantial holdings of land, investments and cash. All were included in Bedford's Statement of Financial Position at fair value.

In line with the increased volume, expenses on raw materials and consumables increased year-on-year.

The increase in staffing costs are associated with the full year impact of the JSA contract and the general expansion of Bedford's operations and activities.

The scheduling throughout the year of Bedford fundraising, marketing and employee events facilitated a saving in the other expenses section of the statement. As the July 2010 celebration for Bedford's 65th anniversary substituted regular corporate events, and the decision to align Awards Day with International Day of People with Disability in December meant the 2009/10 financial year did not include these events.

The growing asset base of Bedford has brought with it increased depreciation which is reflected in the accounts. In addition the upgrades to the furniture factory have further contributed to this increase. The increased number of sites from which Bedford now operates - specifically the leased CareerSystems sites - has also increased occupancy costs in the year.

While financial income showed some consistency with the prior year, the make up was substantially different. Dividends, imputation credits and interest received were lower than in 2009, however these were largely offset with increased capital gains. The dividend and interest reduction were due to funds being removed from the portfolio to finance Bedford's capital investment programme.

The relative stability in global markets (in comparison to prior years) has seen only a minor financial asset impairment. This is reflected in the lower year on year financial expenses.

Bedford's other comprehensive income details the change in the fair value of equities available for sale. The 2009/10 year saw a significant recovery in the share market with Bedford's holdings showing a corresponding improvement. Notwithstanding the general improvement, certain investments in Bedford's portfolio decreased in value requiring an impairment adjustment. The net effect of these adjustments are shown in other comprehensive income.

#### **STATEMENT OF FINANCIAL POSITION**

The consolidation of Heritage at 30 June improved Bedford's cash holdings on the final day of the year. This is reflected in the increased cash holdings in the Statement of Financial Position.

As noted above, upon the merge Heritage had a strong balance sheet. The land and buildings consolidated into Bedford's accounts contributed \$1,670,000 to this class of asset. Additionally the plant on consolidation increased our holding by \$514,000. The property, plant and vehicles year on year increase of \$6,044,300 can further be attributed to the completion of the Furniture factory upgrade at Panorama, capital improvement projects on the regional facilities, and further investment in the Homes for 100 Project.

The increase in trade and other payables of \$1,030,741 over the year was contributed to by the provision for the site upgrade at Heritage and the timing of cashflows.

The provision for employee benefits has increased due to the increased number of staff employed by Bedford, the number of employees who have qualified for inclusion in the long service leave provision calculation, and upon merger Bedford assumed the outstanding leave provisions of Heritage personnel. It should be noted that Bedford's long service leave policy dictates the commencement of provisions well before staff and employees are entitled to those amounts.

To take advantage of interest rate differentials Bedford elected to acquire the new furniture factory equipment under a finance lease. The effect of this is shown in the Statement of Financial Position.

As noted above, reserves have increased due to the change in the fair value of equities available for sale.

#### **STATEMENT OF CHANGES IN EQUITY**

This statement details the impact to Bedford's net asset position of movements in the share market.

#### **STATEMENT OF CASHFLOWS**

Cash on hand increased by \$1,236,412 during the year.

The merge with Heritage saw cash of \$1,081,822 introduced into the organisation as a one-off event.

Dividends, imputation credits and interest received were lower than the levels experienced in the previous year, as noted above. Bedford's capital programme saw the investment portfolio diluted to fund a variety of projects.

## Statement of Comprehensive Income

	Note	2010	2009
		\$	\$
<b>CONTINUING OPERATIONS</b>			
Revenue from sale of goods		12,214,205	11,362,452
Revenue from rendering of services		15,659,209	12,800,476
Revenue from fundraising and lotteries		2,484,516	2,746,785
Revenue from bequests		973,806	1,125,068
<b>Total revenue</b>		<b>31,331,736</b>	28,034,781
<b>OTHER INCOME</b>			
Gain on sale of property, plant and vehicles		33,749	59,183
Fee for Service - Federal and State grants		12,209,525	10,533,835
Gain on business acquisitions		3,734,209	269,740
Other income		173,191	893,210
<b>Total other income</b>		<b>16,150,674</b>	11,755,968
<b>EXPENSES</b>			
Materials and consumables used		(11,181,247)	(9,499,639)
Staff and employee expenses		(22,158,004)	(19,879,300)
Depreciation expense		(2,366,316)	(1,983,032)
Distribution expense		(1,603,982)	(1,553,434)
Occupancy, IT, building and plant maintenance		(3,698,888)	(3,297,233)
Other expenses		(4,455,216)	(5,102,237)
<b>Total expenses</b>		<b>(45,463,653)</b>	(41,314,875)
<b>Results from operating activities</b>		<b>2,018,757</b>	(1,524,124)
Financial income		1,881,301	1,923,833
Financial expenses		(276,880)	(1,378,969)
Net financial income		1,604,421	544,864
<b>Surplus/(Deficit) for the year</b>		<b>3,623,178</b>	(979,260)
Other Comprehensive Income			
Change in fair value of equity securities available-for-sale		1,093,314	(1,600,519)
<b>Other comprehensive income for the period</b>		<b>1,093,314</b>	(1,600,519)
<b>Total comprehensive income for the period</b>		<b>4,716,492</b>	(2,579,779)

The statement of comprehensive income is to be read in conjunction with the notes to the financial statements set out on page 50.

## Statement of Financial Position

	2010	2009
	\$	\$
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	2,612,442	1,376,030
Trade and other receivables	4,143,554	3,955,813
Inventories	1,618,960	1,661,496
Financial assets	3,030,562	3,106,697
<b>Total current assets</b>	<b>11,405,518</b>	10,100,036
<b>Non-current assets</b>		
Financial assets	18,154,430	18,007,718
Property, plant and vehicles	21,313,313	15,269,013
<b>Total non-current assets</b>	<b>39,467,743</b>	33,276,731
<b>Total assets</b>	<b>50,873,261</b>	43,376,767
<b>LIABILITIES</b>		
<b>Current liabilities</b>		
Trade and other payables	4,286,210	3,255,469
Employee benefits	1,826,372	1,360,766
Lease liability	346,671	127,742
<b>Total current liabilities</b>	<b>6,459,253</b>	4,743,977
<b>Non-current liabilities</b>		
Employee benefits	1,727,408	1,506,358
Lease liability	1,073,973	230,298
<b>Total non-current liabilities</b>	<b>2,801,381</b>	1,736,656
<b>Total liabilities</b>	<b>9,260,634</b>	6,480,633
<b>Net assets</b>	<b>41,612,627</b>	36,896,134
<b>EQUITY</b>		
<b>Association funds</b>		
Reserves	2,427,173	1,333,860
Accumulated funds	39,185,454	35,562,274
<b>Total equity</b>	<b>41,612,627</b>	36,896,134

The statement of financial position is to be read in conjunction with the notes to the financial statements set out on page 50.

## Statement of changes in equity

	Fair Value Reserve	Bedford Foundation Housing Reserve	Accumulated Funds	Total Equity
	\$	\$	\$	\$
<b>Balance as at 1 July 2008</b>	2,934,379	173,006	36,368,528	39,475,913
<b>Total Comprehensive income for the period</b>				
(Deficit) for the year			(979,260)	(979,260)
<i>Other comprehensive income</i>				
Transfer to/(from) Accumulated Funds		(173,006)	173,006	
Increase/(Decrease) in fair value during the year	(3,299,671)			(3,299,671)
Disposal of equities	321,916			321,916
Impairment of equities	1,377,236			1,377,236
<b>Balance as at 30 June 2009</b>	<b>1,333,860</b>		<b>35,562,274</b>	<b>36,896,134</b>
<b>Balance as at 1 July 2009</b>	1,333,860		35,562,274	36,896,134
<b>Total Comprehensive income for the period</b>				
Surplus for the year			3,623,178	3,623,178
<i>Other comprehensive income</i>				
Increase/(Decrease) in fair value during the year	675,003			675,003
Disposal of equities	204,207			204,207
Impairment of equities	214,103			214,103
<b>Balance as at 30 June 2010</b>	<b>2,427,173</b>		<b>39,185,454</b>	<b>41,612,627</b>

The statement of changes in equity is to be read in conjunction with the notes to the financial statements set out on page 50

## Statement of cash flows

	2010	2009
	\$	\$
<b>Cash flows from operating activities</b>		
Cash receipts in the course of trading operations	<b>30,906,415</b>	29,620,192
Cash payments in the course of trading operations	<b>(43,763,075)</b>	(43,668,617)
Net cash available/(used) in the course of trading operations	<b>(12,856,660)</b>	(14,048,425)
Fee for Service - Federal and State grants	<b>13,430,478</b>	11,587,218
Net contributions from fundraising activities	<b>762,548</b>	1,071,641
Bequests	<b>973,806</b>	1,125,068
<b>Net cash from/(used in) operating activities</b>	<b>2,310,172</b>	(264,498)
<b>Cash flows from investing activities</b>		
Dividends received	<b>886,878</b>	1,260,419
Interest received	<b>212,026</b>	308,485
Imputation credits received	<b>338,729</b>	468,958
Net proceeds on business combination	<b>1,081,822</b>	23,823
Proceeds from sale of shares/redemption of financial assets	<b>3,480,722</b>	7,670,560
Proceeds from sale of property, plant and vehicles	<b>620,765</b>	685,616
Payments for property, plant and vehicles	<b>(5,773,665)</b>	(4,851,481)
Acquisition of financial assets	<b>(1,652,124)</b>	(5,632,577)
<b>Net cash from/(used in) investing activities</b>	<b>(804,848)</b>	(66,198)
<b>Cash flows from financing activities</b>		
Finance lease payments	<b>(206,135)</b>	(29,116)
Interest paid	<b>(62,777)</b>	(1,733)
<b>Net cash from/(used in) financing activities</b>	<b>(268,912)</b>	(30,850)
Net increase/(decrease) in cash and cash equivalents	<b>1,236,412</b>	(361,546)
Cash and cash equivalents at 1 July	<b>1,376,030</b>	1,737,576
<b>Cash and cash equivalents at 30 June</b>	<b>2,612,442</b>	1,376,030

The statement of cash flows is to be read in conjunction with the notes to the financial statements set out on page 50

## Notes to the financial statements

### 1. BASIS OF PREPARATION OF CONCISE FINANCIAL REPORT

The concise financial report has been prepared in accordance with the Associations Incorporation Act 1985, and Accounting Standard AASB 1039 *Concise Financial Reports*. The financial statements and specific disclosures required by AASB 1039 have been derived from the Association's full financial report for the financial year. Other information included in the concise financial report is consistent with the Association's full financial report. The concise financial report does not, and cannot be expected to, provide as full an understanding of the financial performance, financial position and financing and investing activities of the Association as the full financial report.

The financial report is prepared on the historical cost basis except that financial instruments classified as available-for-sale are stated at their fair value.

A full description of the accounting policies adopted by the Association may be found in the Association's full financial report.

The presentation currency is Australian dollars.

### 2. COMPARATIVE FIGURES

Where necessary, comparative information has been reclassified to achieve consistency in disclosure with current financial year figures.

### 3. RESTATEMENT OF 2009

The Association entered into an Agreement (the State Government Homes for 100 Facilitation Agreement) which sees the South Australian Housing Trust (SAHT) grant property to the Association. The Agreement stipulates that the SAHT may reacquire these properties at any future date. In 2009, this right to repurchase at market value was recognised as an option in the Association's accounts. During the current financial year, management has revised its accounting policy related to the Homes for 100 Agreement. The revised accounting policy reflects a more representative position of Bedford's position in relation to the Agreement with SAHT.

In the 30 June 2010 financial statements, the Association has restated the 30 June 2009 comparative to include the effect of the change in accounting policy. There is no effect on the reported deficit for the year ending 30 June 2009 or an effect of the reported net assets as at 30 June 2009. The effect of the adjustment is shown below.

	<b>30 June 2009 Restated</b>	<b>Adjustment</b>	<b>30 June 2009 previously reported</b>
	\$	\$	\$
<b>Statement of Financial Position</b>			
Property, plant and vehicles	15,269,013	(2,083,551)	17,352,564
Financial Liability - Option	0	2,083,551	(2,083,551)
<b>Statement of Comprehensive Income</b>			
Federal and State capital funding	0	330,120	(330,120)
Financial expenses	1,378,969	(330,120)	1,709,089

## **STATEMENT BY THE BOARD**

In the opinion of the Board of Bedford Group Incorporated (formerly known as Bedford Industries Incorporated) the attached concise financial report for the financial year ended 30 June 2010 set out on pages 43 to 50 :

- (a) has been derived from or is consistent with the full financial report for the financial year; and
- (b) complies with Australian Accounting Standard AASB 1039 "Concise Financial Reports".

Dated at Adelaide this 30 day of September 2010

Signed in accordance with a resolution of the Board.



C W Dunsford



T J Colliver



## **Independent auditor's report to the members of Bedford Group Incorporated**

### **Report on the concise financial report**

The accompanying concise financial report of Bedford Group Incorporated (previously known as Bedford Industries Incorporated) (the Association) comprises the statement of financial position as at 30 June 2010, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended and related note 1 to 3 derived from the audited financial report of Bedford Group Incorporated for the year ended 30 June 2010 and the discussion and analysis. The concise financial report does not contain all the disclosures required by Australian Accounting Standards.

#### *Directors' responsibility for the concise financial report*

The directors of the Association are responsible for the preparation and presentation of the concise financial report in accordance with Australian Accounting Standard AASB 1039 *Concise Financial Reports* and the *Associations Act 1985*, as amended. This responsibility includes establishing and maintaining internal controls relevant to the preparation of the concise financial report; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### *Auditor's responsibility*

Our responsibility is to express an opinion on the concise financial report based on our audit procedures. We have conducted an independent audit in accordance with Australian Auditing Standards, of the financial report of Bedford Group Incorporated for the year ended 30 June 2010. Our audit report on the financial report for the year was signed on 30 September 2010 and was not subject to any modification. The Australian Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report for the year is free of material misstatement.

Our procedures in respect of the concise financial report include testing that the information in the concise financial report is derived from, and is consistent with, the financial report for the year, and examination on a test basis, of evidence supporting the amounts, discussion and analysis, and other disclosures which were not directly derived from the financial report for the year. These procedures have been undertaken to form an opinion whether, in all material respects, the concise financial report complies with Australian Accounting Standard AASB 1039 *Concise Financial Reports* and whether the discussion and analysis complies with the requirements laid down in Australian Accounting Standard AASB 1039 *Concise Financial Reports*. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Auditor's opinion*

In our opinion, the concise financial report, including the discussion and analysis, of Bedford Group Incorporated for the year ended 30 June 2010 complies with Australian Accounting Standard AASB 1039 *Concise Financial Reports*.

*KPMG*

KPMG

Paul Cenko  
*Partner*

Adelaide

30 September 2010

**NAB extend our congratulations to Bedford on another great year of inspirational service to the South Australian community. We are encouraged by the passion and commitment of the people at Bedford. Their absolute dedication to improving people's lives is inspirational. As part of the South Australian community, NAB is proud to be involved with an organisation that provides a brighter future for people with disability or disadvantage.**



**THANK YOU**

Adelaide Entertainment Centre  
Adelaide Football Club  
Adelaide Hills Magazine  
Adelaide Shores  
Adelaide United Football Club  
Adelaide 36ers  
Adventure Kayaking SA  
AHA (Australian Hotels Association)  
Andy Ford  
Angelakis Bros  
ANZ Staff Foundation  
Art & Frame  
Atelier Aurum Gold & Silversmith  
Austereo  
Australian Executor Trustees  
Avoca Hotel  
Balear Marketing Services  
BankSA & Staff Charitable Fund  
Bluescope Distribution  
BoxSAlicious  
BridgeClimb Sydney  
Brod Dyke  
Bunnings  
Burnside Rotary Club  
Capri Theatre  
Captain Christies  
Caroma Dorf  
Casella Wines

CHH  
Chapel Hill Wines  
Charlesworth Nuts  
City Holden  
City of Port Lincoln Community Fund  
Clean Advice  
Clipsal  
Cogita  
Community Benefit SA  
Contours Melrose Park  
Coopers  
Coopers Brewery Foundation  
Coriole  
Cornes Toyota  
d'Arenberg  
Dennis Wines  
Department of Families, Housing, Community Services and Indigenous Affairs (FaHCSIA)  
Dominant  
Edible Blooms  
FCM Travel Solutions  
Fernwood Fitness  
Fish Recruiting  
FIVEaa  
Foodland  
Frames & Finishes  
Freedom Marion

Gemtree  
Google  
Gordon Griff  
Grahams Jewellers  
Great Southern Rail  
Groovy Grape Getaways  
Haigh's  
Hardys Wine Co.  
Holco  
Hume  
Hyatt Regency Adelaide  
IML Australia  
IRIS (Inclusive Recreation, Inclusive Sport)  
Jetset Norwood  
John Birkill  
Joulz  
Kangarilla Road  
Karmabunny  
Kensington Financial Services  
Kmart Kurralta Park  
Kooyonga Golf Club  
Lakes Resort Mt Gambier  
Langmeil Winery  
Lion Nathan  
Llyod Family  
Macquarie Private Wealth  
Maggie Beer

Matthew J Hale Jeweller & Silversmith  
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Network Ten  
Next Generation  
Nippy's  
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Optus Business  
Palace Nova Eastend Cinemas  
Paxton  
Penny's Hill  
Port Pirie Regional Council  
Printak  
Rachel's Model  
Management & Training  
Ray Grigg

Redbacks  
Reece Irrigation  
Robern Menz  
Royal Adelaide Golf Club  
SACA  
SA Life  
Sandra Paterson Photography  
Shingleback  
T & R Group  
T & S Group  
Taboo Haircutters  
Tennis SA  
Terry White Chemist-Castle Plaza  
The Asmead Family  
The Cancer Council  
Nippy's  
The Edge  
The Essence Fine Food  
The Frame Connection  
The Good Guys - Edwardstown  
The Highway Hotel  
The Spice Kitchen  
Tintara  
Toro Australia  
Western Tree & Stump Removals  
Westfield Marion  
Westpac  
Yellow Corporation  
Zoos SA



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CareerSystems  
Furniture  
Grounds Maintenance  
Hospitality  
Packaging  
Support Services

**Gawler**  
CareerSystems

**Kadina**  
CareerSystems  
Cleaning  
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Day Options  
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