



Creating a brighter
future for people
with a disability.



Bedford2006

Annual Report



Employment • Recreational and Day Activities • Vocational Training
Life Skills • Community Housing • Support Services

Bedford Industries Inc 615 Goodwood Road Panorama SA 5041 PO Box 18 Melrose Park SA 5039
T. +61 8 8275 0211 F. +61 8 8277 0229 E. bedford@bedfordgroup.com.au W. www.bedfordgroup.com.au

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NAJI HADCHITY has been working at Bedford for three years where he 'does everything in the Packaging Department'. Outside of work he likes to hang out at home, watch television and really likes basketball and running. For Naji, the best thing about working at Bedford is simply 'everything'.



Bedford's Heart and Soul

Mission

To provide opportunities and support for people with a disability to achieve their goals and fulfil their potential.

Vision

Leading the way in services for people with a disability.

Core Values

People

Respect each individual and their right to choose and participate.

Teamwork

Work collaboratively and share information.

Relationships

Develop and nurture relationships.

Innovation

Pursue new ideas.

Achievement

Celebrate success.

2005-06 HIGHLIGHTS

Training and Employment

- Increased employment levels, with the total supported workforce growing to 610
- Bedford Community Access (BCA) day options service opened on March 1, supporting 20 members as at June 30
- Increased training participation, with 337 people involved in accredited training programmes
- DFEEST/TAFE partnership strengthened toward a sector initiative
- Improved safety outcomes

Work Placement

- 29 people with a disability assisted to gain open employment
- Companies providing employment opportunities increased to 23 across Adelaide
- 53 people provided with work experience opportunities

Housing

- Balyana provides accommodation to 80 people with a disability and supports another 47 people in the community
- \$5 million State Government Grant secured and Bedford Foundation relaunched to raise funds for more community housing

Adelaide Property & Gardens

- Major new contracts won, including Transfield Services
- Expansion of services to include fencing, new home landscaping and revegetation
- Partnering with Disability Services in regional South Australia

Balyana Hospitality

- Major customer, Business SA, extends agreement for a further 12 months
- Bedford Cafeteria provides over 600 meals daily
- The Star Café at Novita Children's Services expands to offer external catering

Bedford Packaging Services

- Successful introduction of transitional model from BCA
- Employment opportunities increase to 297 people with a disability
- Distribution expanded in New South Wales and Victoria
- Partnerships established with other Disability Services

Bedford Furniture

- RTA furniture sales steady, despite stiff competition from overseas imports
- Distribution Services grows significantly
- Contract Cutting sales increase
- 10 employees complete Certificate III in Furnishings

Quality

- All employment areas maintain their focus on quality and again satisfy the requirements of the ISO 9001:2000 International Standards
- Requirements of the Disability Service Standards met

PATRON'S MESSAGE



I extend my congratulations to Bedford on another year of inspirational service to the South Australian community.

My relationship with Bedford spans almost 35 years and I remain as encouraged by the passion and commitment of the people at Bedford as I did as a volunteer many years ago. While the day to day operations continue to evolve and expand, the core values of Bedford remain the same – respect, dignity and absolute dedication to improving the lives of people with a disability.

My participation in the 2006 Annual Achievement Awards was once again a heart warming experience. It is truly a special occasion and an opportunity to recognise the incredible contribution people with a disability

make, both to Bedford and to the wider community. The event also highlights the sense of optimism and independence created by Bedford's training, employment and residential programmes.

I am very pleased to hear of Bedford's two initiatives, the opening of Bedford Community Access and the start of the 'Homes for 100' project. These are further examples of Bedford working to address the lack of services and opportunities for people with a disability in our community and I wish them well with both endeavours.

There are many people who play an important role in ensuring the success of this wonderful organisation – staff, volunteers, family members, carers, customers and donors. To each of these groups, and to Bedford's employees, congratulations on another remarkable year of achievement.

I am proud to be the Patron of an organisation that continues to offer a brighter future for people with a disability. I wish Bedford, its staff and particularly its employees, members and residents, continued success.

A handwritten signature in black ink, reading "Marjorie Jackson-Nelson". The signature is written in a cursive, flowing style.

Marjorie Jackson-Nelson AC, CVO, MBE
GOVERNOR OF SOUTH AUSTRALIA

Vice Patrons

Mr F F Fairthorne
Mr R D Hill-Ling AO
Mr K T Jenkins AO
Mr M A Kinnaird AO
Mr R B Lewis AM
The Hon R G Matheson QC AC
Mr J A Uhrig AC

CHAIRMAN'S FOREWORD



It is my pleasure to present the 2006 Bedford Annual Report.

Reflecting on my second year as Chairman, it has been extremely heartening to witness the continued growth and success of this wonderful organisation. The scale and scope of employment opportunities provided by Bedford continues to expand; our training programmes are amongst the most innovative and emulated in Australia; the range and number of accommodation options we provide continues to grow; and our service now extends to a new group of people – those with severe and multiple disabilities and high support needs. Most importantly, I know that Bedford continues to make a real difference in the daily lives of over 750 South Australians with a disability.

I would like to thank my fellow Directors for their ongoing commitment to Bedford and commend their passion and dedication to this organisation. A warm welcome is extended to our new Board members, Professor Verity Bottroff and John Birkill OAM, who bring with them a wealth of knowledge and experience in the disability and not-for-profit sectors. Each of the Bedford Board members voluntarily contributes their expertise, skills and knowledge to help Bedford navigate its strategic course and enhance its operational activities. Individually they are also involved in a number of Board sub-committees which facilitate a detailed focus in key areas.

We farewell and thank Roger Meeks and Helen Edwards for their respective contributions and congratulate Dr Neil Kirby on becoming an Honorary Life Member after a remarkable 20 years involvement with Bedford.

The Bedford Foundation Board membership was finalised this year and we were pleased to welcome Johanna Churchill; Sascha Detmold Cox; John-Paul Drake; Brett Duncanson; Simon Gerard; Sam Hayes; Richard Hockney; Paulette Kolarz; John James; Andrew O'Connor; Darren Thomas; with Robert Atkins as Chairman of this dedicated and energetic group of people.

In February, the State Government announced a \$5 million assistance package for our 'Homes for 100' programme. This will be matched by \$5 million from The Bedford Foundation, aided significantly by the generous bequest from the Estate of the late Mrs Marjory Norman Edwards, received last year. This vital injection of funds by the State Government demonstrates a shared commitment to addressing the urgent need for community based, supported accommodation for people with a disability and will enable Bedford to embark with confidence upon this significant undertaking. The Federal Government also continued to support us through recurrent funding, policy direction and capital grants to help enhance our employment activities.

In the latter part of this year, considerable effort has been invested by the Executive Team in their review of Bedford's Strategic Plan. The result is a plan that reflects our role in an evolving disability services environment and positions us to adapt and lead the sector going forward. I would like to take this opportunity to recognise the impressive contribution made by our Executive Managers in their varied and challenging roles.

The launch of our new Butterfly logo followed an intensive review of our branding and positioning strategy. The contemporary new logo has been designed to more faithfully reflect the ethos and aspirations of Bedford, with the butterfly representing the personal growth and fulfilment that everyone involved with Bedford experiences.

I look forward to the challenges of 2007 and beyond. Amongst them will be a major expansion of our community based housing programme through the 'Homes for 100' project and adapting to the changing employment environment resulting from the Government's 'Welfare to Work' agenda.

I am delighted to acknowledge our tireless Patron, the Governor of South Australia, Her Excellency Majorie Jackson-Nelson AC, CVO, MBE. Her Excellency's participation in our Annual Awards Day is enormously important to the nominees, employees and guests and we truly appreciate her ongoing support.

Bedford is grateful for the ongoing support of its loyal donors, lottery buyers and our volunteers who, through their generosity, help Bedford continue to improve and develop its services for people with a disability. We also recognise the contribution made by our corporate sponsors and media partners who support our fundraising events and help us raise our profile in the community.

We thank Bedford's customers for choosing to buy our products and use our services, helping us provide real training and employment opportunities to the people with a disability we employ.

I thank our Chief Executive, Max Dyason, and his staff who go above and beyond their defined roles to achieve the best possible outcomes for the people we serve. And finally, it is with a sense of wonder and admiration I express my gratitude to our employees, whose personal stories, commitment and passion for life and work continues to remind us of our purpose at Bedford and provides a source of ongoing inspiration to us all.

A handwritten signature in black ink, appearing to read 'Colin Dunsford'.

Colin Dunsford
Chairman

CHIEF EXECUTIVE'S REPORT



The year proved to be interesting and challenging, with many positive outcomes, more growth, innovation, a new service type and increasing demand for all our services. Satisfying the unmet need for disability services is our immediate challenge, as well as the need to adapt to the changing landscape as a result of new Government directions at both State and Federal levels.

A big personal thank you goes to our capable, caring staff and volunteers, whose support makes our achievements possible. This includes our voluntary Board of Directors and other sub-committee members, as well as our Family Network, a group which continues to help keep us in touch with our cause. My thanks and congratulations also go to our employees, residents and members for their efforts and commitment to the organisation. All our people, working together, create the magic of Bedford.

Bedford now embraces well over 900 people, with 610 employees participating in supported or open employment and training activities, 20 people in our new day options centre, 127 residents and 181 support staff. Yet our waiting lists continue to grow, with many individuals still seeking employment, residential or training opportunities, so the challenge is still ahead of us.

The merge with the employment and day option arms of the Diocesan Association for Intellectually Disabled Persons Inc saw 42 people joining Bedford and our return to the day options arena. Bedford Community Access was officially opened on March 1st by the Minister for Disability, Hon Jay Weatherill MP, who also provided funding in support of the merge. My thanks go to the Boards and Management of both organisations for working so co-operatively for the benefit of people with a disability. Bedford Community Access is the final link in our learning pathways approach to skills acquisition. We now provide the full range of opportunities from day options through to a broad range of vocational and training activities, including employment beyond Bedford.

Our ongoing growth forced us to move the Annual Achievement Awards Day celebration away from the Panorama site for the first time, to the Adelaide Convention Centre, where 1,400 people applauded the achievements and capabilities of Bedford's employees. For the 38th year, Holden sponsored this event, a remarkable commitment to people with a disability by South Australia's largest manufacturer.

Our 2006 'Big BBQ' at the Adelaide Oval was our largest ever, a sellout, and it raised valuable funds in support of Bedford Community Access. Our thanks go to Chris Dittmar for volunteering as our MC for the day and to the National Australia Bank for once again being our major sponsor.

We have continued our focus on quality, retaining our various disability accreditations as well as continuing to satisfy the requirements of the ISO9001:2000 Quality Standard. Our ongoing commitment to excellence in employment conditions and wages equity saw our Enterprise Bargaining Agreement once again gaining the endorsement of the State Industrial Commission.

Quality and adaptation are both critical success factors to any organisation.

Adelaide Property & Gardens has developed a partnership with Transfield which sees us maintaining a number of South Australian Defence Force sites and therefore employing more people with a

disability. I am also pleased to advise that, whilst still focusing on its traditional work, APG is growing its landscaping activities and moving into revegetation, tree removal, fencing and cleaning, creating more variety for its 156 employees and 'spreading its eggs' in a business and employment sense.

The new furniture factory is now all but complete. This state-of-the-art facility is already providing valuable training activities, improving our production capacity and further enhancing our safety standards.

Packaging has continued to grow and diversify with more customers, both local and national, using our services, more work occurring in the community and an increasing work variety for its employees.

We have continued with our accredited training programme in the employment areas, thanks to the support of the State Government through DFEEST and TAFE. We look forward to developing this exciting initiative and helping to lead the sector in upgrading the skills of employees with a disability in other employment services.

I thank all Bedford Committee participants, in particular the Safety and Equal Opportunity Committees, which continue to provide significant focus to these key areas.

Our housing programme has been creating more community living opportunities and our Balyana Residential Centre is now able to demonstrate its capability to provide residents with the skills needed to live more independently. We now support 20 more people in community based accommodation than we did last year. We look forward to working closely with the State Government as our 'Homes for 100' initiative gains further momentum in the coming year.

Over the past year, Bedford has continued to inspire me as it encourages everyone to be the very best they can be. I continue to see daily examples of achievements, both large and small, which demonstrate that Bedford is a wonderful organisation and one of which I feel very privileged to be the Chief Executive.

Thank you for your support.

Regards

A handwritten signature in black ink that reads "Max Dyason". The signature is written in a cursive style with a horizontal line underneath.

Max Dyason
Chief Executive

BOARD OF DIRECTORS



Colin Dunsford *Chairman*
Partner, Ernst & Young
Committee Memberships: Chair, Corporate Governance; Investment
Other: Board Member, Adelaide Festival of Arts; Chairman, Independent Gaming Corporation; Fellow, Institute of Chartered Accountants in Australia; Member, Australian Institute of Company Directors, Institute of Internal Auditors; Bachelor of Economics.



Ted Byrt *Deputy Chairman*
Senior Partner, Norman Waterhouse Lawyers
Committee Memberships: Corporate Governance; Residential & Property
Other: Chair, Bedford Housing Association; Board Member, Business SA, Port Adelaide Football Club Ltd, Papyrus Australia Ltd, Advoc Asia Pty Ltd, Aircon Design Today Pty Ltd, Australian Pulse Traders Pty Ltd; Member, Law Society of South Australia and the Law Council of Australia (admitted to practice law in SA, NSW and all Federal Courts of Australia); Bachelor of Laws (LLB).



John Birkill, OAM
Retired CEO, Masonic Homes Inc
Partner Radda Vineyards
Committee Memberships: Audit & Risk Management, Residential & Property
Other: Board Member, The Mary Potter Foundation; FAIM, FAICD.



Verity Bottroff
Associate Professor and Head of Department of Disability Studies, Flinders University School of Medicine
Committee Memberships: Chair, Service Excellence
Other: Chair, Professional Advisory Committee of the Australian Advisory Board on Autism Spectrum Disorders; Vice-President, Autism SA; Board Member, Career Systems, Disability and Rehabilitation Professionals Association.



Elizabeth Clare
Executive Director, The Mary Potter Foundation Inc.
Committee Memberships: Chair, Residential & Property; Service Excellence
Other: Member, Disability Transitional Advisory Group to Minister Weatherill; Graduate Member, Australian Institute of Company Directors; Associate Fellow, Australian Institute of Management; Graduate Diploma Communications (Public Relations), Graduate Certificate in Management.



David Fuller
Retired Chairman & Managing Director, Clemenger BBDO (Adelaide) Pty Ltd
Committee Memberships: Residential & Property; Investment
Other: Board Member, Solstice Media.

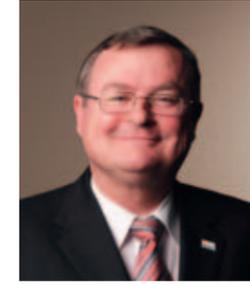


Kathy Gramp
Chief Financial Officer & Company Secretary, Austereo Group Limited
Committee Memberships: Chair, Audit & Risk Management; Investment
Other: Director, Austereo Group Australian Joint Ventures; Board Member, SA Fire & Emergency Services Commission (SAFECOM) and Chair SAFECOM Audit Committee; Member, Chartered Accountants Women's Advisory Group; Fellow, Institute of Chartered Accountants in Australia, Institute of Chartered Secretaries Australia; Graduate, Institute of Company Directors, Bachelor of Arts in Accountancy.



Ray Grigg
Chairman, Central Northern Adelaide Health Service Inc, SA Government High Level Automotive Advisory Group
Committee Memberships: Audit & Risk Management
Other: Director, Adtrans Group of Companies, Royal Automobile Association of South Australia (RAA), Futuris Corporation Ltd, Futuris Automotive Group Ltd; President, Florey Medical Research Foundation (University of Adelaide); Fellow, Society of Automotive Engineers International/Society of Automotive Engineers Australasia, Australian Institute of Company Directors, Australian Institute of Management.

EXECUTIVE TEAM



Max Dyason
Chief Executive Officer
 Fellow, CPA Australia; Member, ACROD SA State Committee; Bachelor of Economics.



Andrew Boeyen
General Manager Finance and Administration
 Fellow, Financial Services Institute of Australasia; Member, CPA Australia; Bachelor of Economics, Graduate Diploma of Applied Finance & Investment.



Phil Farrow
General Manager Government and Sector Relations
 Chair, ACROD SA Employment Services Committee, ACROD National Business Services Committee; Associate Diploma Personnel and Industrial Relations, Graduate Diploma Further Education.



Gordon Griff
National Sales Manager
 Member, Institute of Hospitality in Healthcare; Graduate Certificate in Business Management.



Steve Jones
General Manager Operations
 Master of Business Administration.



Jane Miller
General Manager Marketing and Fundraising
 Member, Australian Marketing Institute, UK Institute of Marketing; Bachelor of Marketing.



Sally Powell
General Manager Human Resources
 Business SA representative for Industry SSABSA; Member, Curriculum and Assessment Policy Committee and the Education and Training Advisory Group, Business SA; Bachelor of Arts (Psychology), Graduate Diploma Human Resource Management.

FOUNDATION BOARD



Robert Atkins *Chairman*
Chief Executive Officer,
Harris Scarfe Australia
Pty Ltd
Other: Board Member, Heart
 Foundation – SA Division,
 St Peters Council of Governors,
 Business SA, Harris Scarfe
 Australia Pty Ltd, Allens Pty Ltd;
 Councillor, Australian Business
 Arts Foundation; Bachelor of
 Laws (LLB).



Johanna Churchill
Partner,
Norman Waterhouse
Lawyers
Other: Deputy Chair, Siblings
 Australia Inc; Board Member,
 Community Access Services of SA
 Inc; Graduate Member, Australian
 Institute of Company Directors;
 Senior Associate, Financial
 Services Institute of Australasia;
 Member, Leading Women at
 FINSIA Committee, Law Society
 of Australia, Law Council of
 Australia (Business Law Section),
 Tax Institute of Australia; Bachelor
 of Economics (BEc); Bachelor
 of Laws (LLB); Master of Laws
 (LLM), Graduate Diploma of Legal
 Practice (GDLP).



Sascha Detmold Cox
General Manager,
Paper-Pak Aust & NZ;
Other: Director, Detmold
 Packaging Group; Member,
 Advisory Committee of
 South Australian Red Cross,
 Entrepreneurs Organisation;
 Bachelor of Business (Marketing).



Brett Duncanson
Managing Director,
Macweld Industries Pty Ltd
Other: Board Member, Port
 Adelaide Football Club, Adelaide
 Training & Employment Centre;
 Chairman, Adelaide Technical
 College, Adelaide South
 Governance Committee.



Simon Gerard
Managing Director,
Gerard Lighting Pty Ltd
Other: Board Member, Helping
 Hand Aged Care; Member,
 Young Presidents' Organisation;
 Bachelor of Management,
 Associate Diploma in Business.



Sam Hayes
Managing Director,
Lindsay Park Stud
Other: Chairman, First Tuesday
 Racing; Vice-President, South
 Australian Racehorse Owners
 Association; Bachelor of
 Agricultural Business.



John James
Chief Executive Officer,
Port Adelaide Football Club
Other: Member, Australian
 Institute of Company Directors,
 Financial Services Institute of
 Australasia; Master of Business
 Administration.



Paulette Kolarz
General Manager,
Corporate Affairs/
Organisation Development,
Harris Scarfe Australia
Pty Ltd
Other: Committee Member,
 Salvation Army; 2005 & 2006
 Telstra SA Young Business
 Women's Award - Finalist, 2006
 Telstra SA International Private
 & Corporate Sector Award
 - Finalist; Bachelor of Management
 (Honours), Associate Diploma
 HR/IR.



Andrew O'Connor
Managing Director,
A.G. O'Connor Pty Ltd
Other: Director, Guidera O'Connor
 Pty Ltd, Aircon Design Today
 Pty Ltd, AMCA Australia Limited;
 National Vice President, Air
 Conditioning and Mechanical
 Contractors Association of
 Australia; Member, The Institution
 of Engineers Australia, Chartered
 Professional Engineers; Bachelor
 of Engineering, Master of Business
 Administration.



Darren Thomas
Chief Executive Officer,
T&R Group Pty Ltd
Other: Board Member, T&R
 Murray Bridge, Lobethal Australia,
 Lobethal Food Processors, T&R
 Cattle Co., T&R WA, First Tuesday
 Racing; Member, Helping Hand
 Aged Care; SAROA; Australian
 Meat Industry Council (various
 Committees), SA Beef Industry
 Ministerial Advisory Board,
 Australian Institute of Company
 Directors, CEO Institute; Bachelor
 of Accounting Post Graduate,
 Master of Business Administration.



Richard Hockney
State General Manager,
Business & Premium
Banking SA & NT,
National Australia Bank
Other: Fellow and Regional
 Councillor, Financial Services
 Institute of Australasia; Trustee,
 CEDA; Chairman, Yachad
 Scholarship Fund; Committee
 Member, PAOCA; Vice Chairman,
 PAOC Cricket Club; Member,
 Australian Institute of Company
 Directors; Bachelor of Business,
 Major in Marketing, Graduate
 Diploma, Applied Finance
 & Investment, Advanced
 Management Programme,
 Harvard Business School.

The Bedford Foundation is committed to raising much needed funds to deliver Bedford's programmes for people with a disability. Its first challenge is to support Bedford's 'Homes for 100' project and address the urgent need for community based housing options for people with a disability.

NICHOLAS URBON has been with Bedford for 20 years. He works in the Qantas room where he sorts and packs cutlery for flights. He prefers this area of Packaging because it is 'faster and quicker'. Outside of work Nicholas is an avid Ten Pin Bowler and has recently competed in the National Championships.



Bedford People

Our aim is to ensure that people with a disability are provided with the work and life skills needed for independence. Through on-job and accredited training programmes, real workplace employment opportunities and life skills training, our employees, residents and members are able to achieve their goals and fulfil their potential.

TRAINING & EMPLOYMENT



Barrie Axford (rear) Josh White (front)



Michael Sweet

Bedford created employment and training opportunities for an additional 57 people with a disability during the past year, bringing total staff, member and employee numbers to 811, including 630 people with a disability. Bedford's scope for training and employment services was expanded, cementing our position as a leader within the disability sector.

Bedford maintains its commitment to providing transitional pathways to its employees, with appropriate, recognised training and the provision of opportunities for workplace development. We focus on the transitions from school to work, from non-vocational to vocational activities and from supported employment to open employment.

The accredited training programme continues to grow, with plans underway for over 120 successful participants to take part in the largest TAFE graduation for people with a disability in Australia. The accredited training programme delivers positive outcomes for both parties. Graduates not only gain transferable skills and nationally recognised qualifications which provide a bridge to open employment, but also grow in confidence and are justifiably proud of their achievement. For Bedford, the programme promotes the development of a more highly skilled and flexible workforce, leading to improved quality standards and greater levels of productivity.

During 2006, work started on the development of a proposed sector-wide accredited training programme. This will see Bedford operate as the lead agency to co-ordinate, promote and support other disability service providers in a similar accredited training programme for their employees.

Bedford increased the provision of personal development and life skills training in 2006. This included the launch of externally run courses covering health and wellbeing, home safety and personal safety issues. Bedford also continued to deliver courses covering hygiene, food safety, personal presentation and interpersonal skills. Twenty-seven people with a disability completed a driving course funded by Adult Community Education and 79 people completed a language, literacy and numeracy course funded by the Federal Government.

LAURA ANDERSON has been working at Bedford for 12 years and currently works in the Cleaning Department at Panorama. Through Bedford she has completed a Certificate II in Small Business (Asset Maintenance). Laura's favourite elements of working at Bedford are 'the people, the food and having lots of friends'.



BEDFORD WORK PLACEMENT



A training session taking place in Panorama Packaging



Daniel Maddern



Bradley Nancarrow
– Cornucopia Fine Foods



Karen Stead – Harris Scarfe

The Job Ready Programme, a 10-week course designed to help people with a disability who are new to the workplace, was expanded and led to employment for an additional 14 people with a disability at the Pooraka and Lonsdale sites.

In March 2006, we opened Bedford Community Access, a day options service providing recreational activities and life skills development for people with high support needs. A State Government grant enabled Bedford to undertake a merger with the Diocesan Association for Intellectually Disabled Persons Incorporated (DAIDP) and incorporate the service into its portfolio. A transitional committee was created to manage the process and undertake significant consultation with the DAIDP Board and members' families. The successful transition to Bedford has been a smooth and rewarding process.

With the backing of Adelaide's corporate sector, Bedford took its Awards Day celebrations offsite for the first time in 2006. Having outgrown the Bedford dining room, Awards Day took place at the Adelaide Convention Centre in May. An audience of 1,400 people shared in the excitement as 62 people received awards recognising their hard work, commitment and achievements.

Bedford continued its commitment to quality, with the development and implementation of further continuous improvement and quality systems strategies. Audits of our compliance with the ISO 9001:2000 Quality Standard and Disability Service Standards were successfully completed and the Department of Employment and the Workplace Relations monitoring visit to Bedford Work Placement sites generated very positive feedback.

During the past year, Bedford finalised the transition from the Block Funding model to the Federal Government's new Case Based Funding arrangements. Bedford's second Enterprise Agreement was highly successful, with the introduction of important enhancements to workplace conditions, including increased employee wages and greater provisions for paid maternity leave. The process and content of the Bedford EBA was commended and identified as a best practice model by the South Australian Industrial Relations Commission.

Bedford Work Placement continued to play an important role, helping people with a disability to secure and maintain employment in the open job market. By matching a range of employers and job options to people's skills and interests, Bedford Work Placement secured 82 meaningful work experience and employment opportunities for people during the past year.

As well as providing a comprehensive service to job seekers, Bedford supported employers with services that included disability awareness training for staff, advice on workplace modifications and financial incentives, information on traineeships, apprenticeships and the supported wage system.

During the year, 29 employment and 53 work experience placements were made successfully in community workplaces. The value of Bedford's accredited training partnership with TAFE was evident, with the majority of the employees moving into open employment after having undertaken these studies.

Bedford's Work Placement success is dependent on the support of many local businesses that recognise the valuable contribution people with a disability can make to the workforce. The 2006 Awards Day celebrations recognised 19 employees and their employers for their achievements during the year. We congratulate all Bedford Work Placement participants and extend our gratitude to the following employers for the opportunities afforded to people with a disability:

[Banana Blue](#)
[Brighton Florist](#)
[Buses 'R' Us](#)
[Cathedral Motor Company](#)
[Coles Supermarkets – Kurralta Park, Park Holme, St Peters, Noarlunga](#)
[Cornucopia Fine Foods](#)
[Festival Hire](#)
[Foodbank SA](#)
[Harris Scarfe](#)
[Hindmarsh Motor Company](#)
[Kreate a Pave](#)
[Leo's Can and Bottle Collection](#)
[Mt Lofty Sand and Metal](#)
[Only Top Cars](#)
[Pop Ocean Services](#)
[Prestige Mouldings](#)
[Regency Park TAFE](#)
[Repatriation Hospital](#)
[St John Ambulance](#)
[Snack Attack](#)
[Southern Garden Supplies & Landscaping](#)
[Spot On Detailing](#)
[Woolworths – Mitcham](#)



ROBYN HARRIS (front) works in the Caroma area of Packaging and 'really likes it because the area is expanding'. She is an active employee representative of the Corporate Employee Committee. Robyn describes her enjoyment of Bedford as 'meeting new and different people'. (Pictured with Nicholas Urbon)

BEDFORD HOUSING



Christina Maier



Andre Rex

Balyana Residential Centre continues to operate at full capacity, offering a pleasant home to 80 people with a disability. As well as accommodation, the centre provides training and support, empowering people with the skills and knowledge to live more independent lives. Accommodation facilities include a motel complex, a respite facility and eight onsite shared houses.

During the past year, Balyana continued to run its recreation programme and introduced a supervised gym facility for residents. In another initiative, a Work for the Dole project started in June 2006 with aims to repaint all of Balyana's motel-style rooms and construct a pergola for the use of residents. Balyana also successfully passed the State Government's 2006 Service Excellence Framework Audit.

The Bedford Housing Co-operative continues to work closely with the South Australian Housing Co-operative (SACHA) and currently provides homes and assistance for 28 people.

Bedford started the Community Housing Programme in January 2006 and now supports 19 people with a disability living as independent residents in community based accommodation. This programme seeks to address a substantial area of unmet need, with over 100 people expressing a desire to live in an independent community setting. As a result, Bedford and the State Government have established the 'Homes for 100' partnership to address the demand for suitable, supported accommodation for people with a disability.

In February 2006, the State Government committed \$5 million to the 'Homes for 100' project, which will be added to the generous \$3.2 million bequest from the Edwards Estate received last year. The Bedford Foundation Board has been set the challenge of raising the remaining \$1.8 million needed to create a \$10 million project fund, which will be used to create homes to house the first 100 people on our growing waiting list.



ANDREW WALLER (rear) has been with Bedford for 6 years and currently works in Packaging. Outside of work he is an accomplished swimmer and has been involved in State Trials and the Special Olympics.

ASHLEY COBBLEDICK (front) has over 25 years experience at Bedford, where he is currently involved in packing business cards in Packaging. Ashley describes working at Bedford as 'a good job, as there's lots of different things to do.'

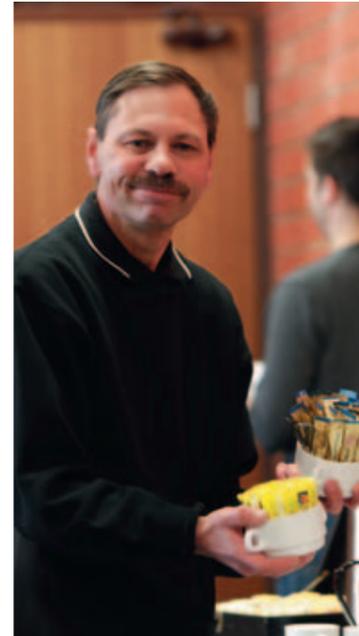
Bedford Products and Services

Through our business operations, people with a disability have the opportunity to learn vocational and life skills, make new friends and experience gainful employment. We provide quality products and services to a range of local and national customers, showcasing the capabilities and hard work of people with a disability while fostering self worth and a real sense of achievement.

BALYANA CONFERENCE CENTRE



Julie Ouston



David Lane

Balyana Conference Centre maintained consistent growth in 2006, benefiting from strong relationships with key government clients and the expansion of its regular customer base. Departments such as Primary Industries, Families and Communities, Correctional Services, Administrative and Information Services and Education and Children's Services have again proven to be valuable and regular patrons. Major client, Business SA, committed to another year and has increased projected requirements, testimony to the high service level provided by the centre.

The centre retained its strong on-job training focus. Combined with accredited TAFE training, tailored on-job training provides the practical experience and guidance required to maintain high service levels and employee satisfaction. Bedford Hospitality also organised numerous offsite visits to training and commercial facilities, enabling employees to experience varied work scenarios and gain insight into open employment options.

The Bedford Hospitality team excelled in function activities during the year, with a number of successful weddings, engagements and birthday celebrations furthering the centre's capability and reputation. Customer feedback provided evidence of high satisfaction levels as a result of Bedford Hospitality's commitment to great service, quality and value-for-money offerings.

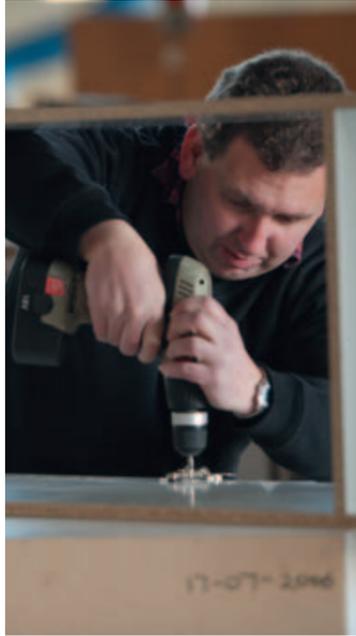
Bedford's Cafeteria provided over 600 meals per day to an expanding staff and employee base and met an increased demand for onsite event catering and conference support at the Panorama site. Catering services were also reinstated to the Bedford Bingo evening sessions. Employee involvement in these varied activities ensures they gain broad and valuable experience in all aspects of hospitality services.

The successful relationship with Novita Children's Services continued during the year, with Star Café employees undertaking more onsite food preparation and diversifying the product range on offer. There was also strong growth in on and offsite catering provided by the Star Café. We appreciate and value Novita's ongoing support.

BELINDA MACKAY has been with Bedford for 3 years. She currently works in Hospitality, at the Cafeteria where her duties include customer service, operating the cash register and food preparation. Belinda really enjoys working and hopes to find open employment in a similar role.



BEDFORD FURNITURE



Michael Reed



Chris Squires (supervisor), left and Aaron St John, right

Providing employment to 55 people with a disability, Bedford Furniture, which incorporates Bedford Contract Cutting and Bedford Distribution Services, maintained a steady course during the past year.

The Ready to Assemble (RTA) melamine furniture and Contract Cutting businesses continue to form the core of the division's operations. Contract Cutting sales increased over the previous year through growth in the customer base, as well as increased sales to existing major customers. Sales of the RTA furniture range were steady in the face of stiff overseas competition.

Following the sale of the Sou-Wester and Rolapak Timber brands in 2005, the factory underwent a significant revamp, resulting in greater efficiency, less manual handling and more relevant training outcomes. All employees of Sou-Wester and Rolapak activities were absorbed into other business areas, ensuring no loss of jobs.

Bedford Furniture continued to work closely with its key customers to bring relevant products to the marketplace, resulting in an expansion of the storage range and a plan for further diversification into new market sectors.

Distribution Services gained momentum, increasing the number of deliveries and improving customer service levels. Growth in this area has provided new training and employment opportunities for people with a disability and has proved to be an important service adjunct for other business units.

In addition to on-job training, we were proud to see 10 Bedford Furniture employees complete their Certificate III in Furnishings.

ADELAIDE PROPERTY & GARDENS



Cameron Hall



Andrew Bradshaw

Adelaide Property & Gardens (APG) has successfully positioned itself as a professional, high quality commercial landscaping and grounds maintenance operation. APG serves an increasing number of local councils and businesses, including the Mawson Lakes Development, SA Housing Trust, Transfield Services, Balfours and the cities of Campbelltown, Mitcham, Salisbury and Onkaparinga. APG also incorporates Bedford's maintenance and cleaning operations.

APG won an impressive number of new contracts during the year, with employment numbers increasing to 186 people, including 156 people with a disability.

As a sub-contractor to Transfield, APG was awarded part of a major contract to maintain numerous Department of Defence sites across South Australia for an initial period of five years. The contract created an additional six positions for people with a disability at APG's Pooraka depot, with the possibility of further positions as the contract becomes fully operational. To fulfil requirements in regional areas, APG partnered with disability services in Port Augusta, Port Pirie, Victor Harbor and Mount Gambier.

The past year also saw significant growth of the SA Housing Trust contract, with APG undertaking a major landscaping upgrade usually awarded to separate sub-contractors.

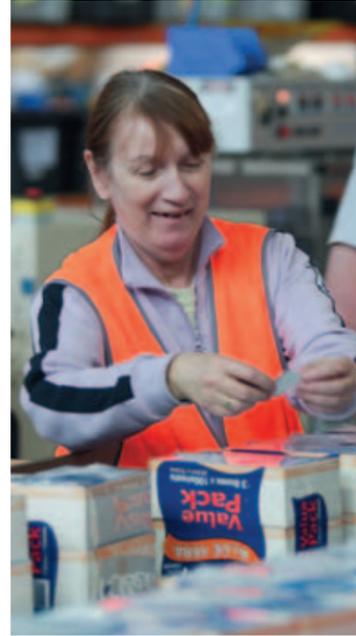
APG's southern depot started work on a major new housing sub-division at Aldinga Beach. The contract began with provision of general maintenance and has grown to include a considerable component of landscaping on new home sites. APG South has also erected hundreds of kilometres of fencing over the past year, a new activity providing excellent skills development and work diversity for employees.

The development of the Job Ready Programme has been particularly rewarding, with APG North recruiting six employees and APG South gaining eight new employees through the initiative. The programme has also received a Government research grant to examine ways in which it can be extended and promoted.

PACKAGING SERVICES



Gemma Partridge



Janet Howie

Bedford Packaging Services experienced significant growth during the past year, providing 22 additional jobs for people with a disability, building on what is already the largest workforce within Bedford.

A commitment to quality and customer service helped Bedford Packaging Services achieve preferred supplier status with four of its major clients and win a number of new business contracts with major local and national businesses, including Qantas, Caroma and Kimberly-Clark Australia.

The introduction of new machinery enabled efficient management of the increased volumes associated with these new contracts, as well as providing opportunities for employees to train on new, industry standard equipment.

An expansion into food and pharmaceutical goods packaging at the purpose built clean room facility at our Pooraka site has also resulted in additional work for the division.

An expanding client base has enabled Bedford Packaging Services to partner with disability organisations in other states and regions to deliver products across Victoria, New South Wales and regional South Australia. This has provided an opportunity for Bedford to share its best practice ethos with other organisations in the sector.

As part of the merger with Diocesan Association for Intellectually Disabled Persons Incorporated (DAIDP) in early 2006, Bedford Packaging Services absorbed the 27 employees of its Community Vocational Services arm, and continues to service the customers and contracts acquired through the amalgamation.

Bedford Packaging Services is also providing a learning and development pathway for members of Bedford Community Access, a number of whom have made the transition from the day options programme to part-time employment in the Packaging area.

MICHAEL SLOGGETT (front) has enjoyed working at APG South for 8 years and is currently involved in the grass cutting on Anzac Highway, where he 'really enjoys working in the outdoors'. In his spare time Michael enjoys indoor cricket and recently represented Australia in a Test cricket match in South Africa, through AUSRAPID.

ADAM BENTLEY (rear) has worked for APG South for 8 years and is currently enjoying fencing in the Belair and Onkaparinga areas. Adam describes the most enjoyable aspect of working at Bedford as 'working outdoors in the fresh air'.





LELLO SACCOIA has been with Bedford for 25 years. He currently works in Stores, collating and wrapping pallets of boxes, picking orders and driving the forklift. Outside of work he likes to go tenpin bowling, watch movies and enjoys socialising with friends. For Lello, the best thing about working at Bedford is 'the people! - people you can have a laugh with'.

Community Support

It is through the goodwill and support of the South Australian community that Bedford continues to prosper. The generous assistance of our donors, lottery supporters, corporate partners and volunteers enables us to provide an increasing range of services to a growing number of people with a disability.

FUNDRAISING

Bedford's fundraising activities continue to generate essential income to support the organisation's numerous and varied programmes for people with a disability.

The Bedford lotteries are the mainstay of our fundraising programme and provide valuable training opportunities for people with a disability who help process and deliver tickets to our supporters. The summer lottery, featuring one of the last Australian built Holden Monaros, was particularly successful.

Bedford's events, including the Big BBQ, City to Bay and the 60th Anniversary Dinner, were well attended and raised much needed funds to support projects, including the formation of Bedford Community Access, a new day options programme for people with severe and multiple disabilities and high support needs.

Our donors generosity was again reinforced with each of the 2005/6 appeals generating pleasing results. Bedford was also fortunate to receive funding from a number of Trusts and Foundations during the year. A grant from the Australian Hotels Association funded a new cool room for the canteen which serves over 600 meals a day to a hungry workforce.

With the support of our new Foundation Board, Bedford was chosen as the official charity for the 2006 Clipsal 500 Adelaide. A team of volunteers tramped the hot and dusty track collecting almost \$20,000 in donations from the enormous crowd.

Sunday Mail columnist and ex radio announcer, Amanda Blair, joined Bedford as its first celebrity

ambassador. Amanda was due to give birth to her second child shortly after accepting her new role and was unable to join us for this year's Big BBQ, but we look forward to having her on board and involved in our profile raising activities.

Bedford's media partnership with Network Ten flourished this year, with the station donating thousands of dollars worth of air time and providing auction items and celebrity support for events. Jane Riley was an enormously popular guest at the 'International Day of People with a Disability' celebrations in December.

Bedford has been the fortunate recipient of a great deal of corporate support again this year. Our generous partners include:

- City Holden
- Clipsal 500
- EPAC Salary Solutions
- GM Holden Ltd
- Hafele
- Jardine Lloyd Thompson
- Kensington Financial Services
- Mawson Lakes Development
- Harris Scarfe
- NAB
- Optus
- Port Adelaide Football Club
- The Packaging Company
- Yellow Corporation

A number of other organisations, including Motiv Design, Ochre Digital, Printak, Jamshop, Imagination, Multivision, Austereo, Coca-Cola Amatil, Holco and Morton's Bakery also provided in-kind support.

Bedford Bingo launched a Thursday night session in 2005, bringing the total to three sessions a week. Drawing crowds of up to 200 people, the only non-smoking bingo venue in metropolitan Adelaide continues to generate valuable income for Bedford and provide patrons with an inexpensive and enjoyable night out.

In an increasingly competitive environment, Bedford is fortunate to retain the support of many generous individuals and organisations. We thank all our wonderful supporters, volunteers and sponsors without whom we would not be able to make such a difference in the lives of people with a disability.

KEN NOTTAGE (left) has been working in the Fundraising Department for 20 years, where he helps with mailouts, faxing, mail distribution and general tasks. Ken can't nominate one thing he enjoys in his role as he 'loves everything about Bedford'.

KYM MACKENZIE (centre) has been with Bedford for 27 years. He is one of our vital couriers, delivering lottery tickets to our many buyers. In his spare time, Kym is heavily involved in acting and was recently nominated for an award for his lead role in a short film.

ELIZABETH WIRTZ (right) has enjoyed working at Bedford for 32 years, helping file lottery tickets in the Fundraising Department as well as sending faxes and sorting donation mail. Lizzy enjoys going out for hotel meals and playing with her pet cats outside of work hours.



CORPORATE GOVERNANCE

The Bedford Industries Board is committed to the principles of corporate governance in terms of responsibility, self-regulation, prudent management of funds and commitment to 'best practice' in all areas.

The Board's commitment to good governance is evidenced through the Bedford Industries Incorporated Corporate Governance Charter. This Charter is to be read in conjunction with the 'Rules of Bedford Industries Inc' which state the legal capacity and powers of Bedford as an incorporated body.

The Corporate Governance Charter details the various roles and responsibilities of the Bedford Board and Senior Management, as well as a Code of Conduct which is to be observed by all Officers of Bedford. The Board of The Bedford Foundation also adhere to the standards prescribed in the Charter.

The Board consists of up to 10 elected members, all of whom are non-executive and volunteer their services. Members are elected to provide an appropriate mix of skills and experience and retire according to the Rules of the Association.

The Board is responsible for setting strategic direction for the organisation, accepting budgets and monitoring achievement of objectives and goals. Responsibility for the daily running of the association is delegated to the Chief Executive, who reports directly and regularly to the Board.

Sub-committees assist the Board to perform its duties. Membership of these sub-committees is reviewed annually and upon retirement of Directors. The memberships shown on Page 8 of this Report reflect those at 30 June 2006. The sub-committees include Corporate Governance, Audit & Risk Management, Investment, Residential & Property and Service Excellence. Board Members represent an integral part of each of these committees, with the remaining members comprising past Board members, representatives of Bedford Management, and external representatives as and when required.

The **Corporate Governance Committee** ensures that internal and external relationships are effectively managed and that sound governance principles are applied to all facets of Bedford's operations. Functions of this Committee include:

- Considering and recommending changes to Board membership in line with the Rules of the Association, ensuring an effective and appropriate mix of skills
- Establishing and monitoring of procedures to protect the organisation's ethical standards
- Overseeing and approving the organisation's remuneration policies and practices for executives

Bedford has developed a Corporate Governance Charter which incorporates a Code of Conduct, of which all staff are aware. All Officers of Bedford are expected to operate within the guidelines of this Charter at all times.

The **Audit & Risk Management Committee's** role is to work with the external auditors to monitor and review internal controls and the reliability of financial information, and to investigate aspects of significant business risk.

This includes:

- Reviewing corporate policies relating to compliance with laws and regulations, including occupational health, safety and welfare, ethics, conflicts of interest and the investigation and prevention of misconduct and fraud
- Requiring the internal audit function to report, in writing, on a view of corporate governance and any significant findings
- Corporate control and an understanding of key financial reporting areas and systems of internal control
- Regular communication with external auditors
- An effective risk management programme, including maintenance of adequate insurances

The **Investment Committee's** role is to invest funds, in line with established policies and guidelines, to secure Bedford's operations for future generations of people with a disability.

The **Residential & Property Committee's** role is to recommend property holdings that maximise the economic, employment and accommodation goals of the organisation.

The **Service Excellence Committee** aims to ensure that Bedford continually improves its services to people with a disability, staff employed by the organisation and external stakeholders.

Ethical standards

Bedford is committed to maintaining the highest ethical standards. The Board and Management also demonstrate a strong commitment to the health and safety of employees and the wider community as well as social equity, quality and environmentally sound work practices. All Board members, staff and employees of the Association are expected to act, at all times, with the utmost integrity to enhance the reputation and performance of the organisation.

Environmental Policy Statement

Bedford cares for the environment and strives for continual improvement in environmental practices. The Environmental Committee meets regularly to ensure that the organisation is aware of and compliant with legislative requirements and its ethical responsibilities in this area.

Privacy Policy Statement

Bedford values support from the community and is committed to ensuring the privacy of the personal information that is entrusted to the organisation. The respect for privacy forms part of the ongoing trust the organisation wishes to maintain with stakeholders.

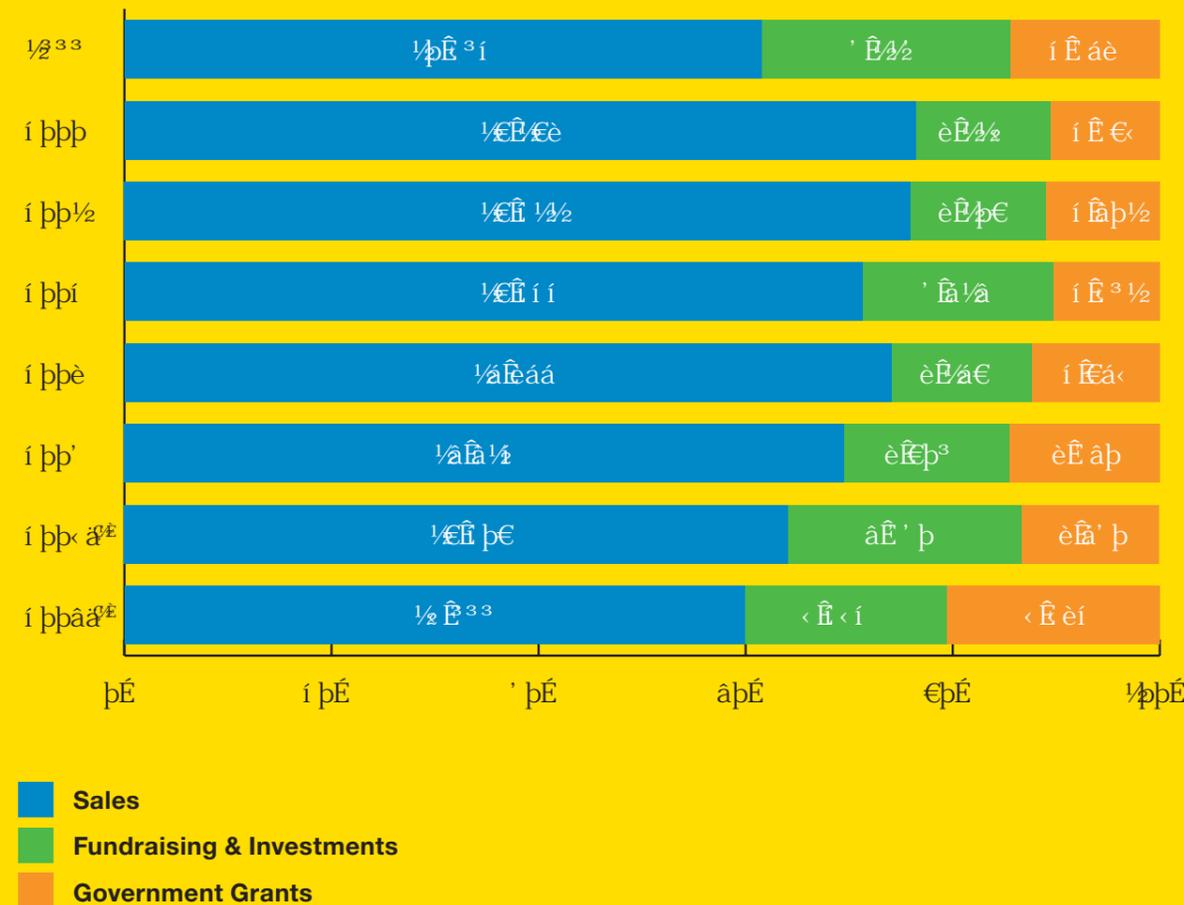
Concise Financial Report for the Year Ended June 30 2006

The financial statements and other specific disclosures are an extract of, and have been derived from, the Bedford Industries full financial report for the financial year. Other information included in the concise financial report is consistent with the Association's full financial report.

The concise financial report does not and cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the Association as the full financial report.

SUMMARY

Revenue from all Sources (\$ millions)



(1) 2005 and 2006 have been prepared in accordance with AIFRS, all prior years have been prepared in accordance with AGAAP.

SUMMARY

Income Statement

Revenue from the business units, fundraising and bequests for the 12 months ended 30 June 2006 was \$17,837,887, a decrease of \$3,501,814 on the previous year. This was primarily due to a large bequest received and the sale of Rolapak and South Western Manufacturing in the previous financial year. Revenue from rendering of services increased primarily due to new contracts in the grounds maintenance and packaging businesses.

Other income for the 12 months ended 30 June 2006 was \$5,758,995, an increase of \$1,022,721 on the previous year. The main component was Federal and State Government funding received for the purchase of specified plant and equipment, while the transition from Block Funding to Case Based Funding also saw income increase in the year ended 30 June 2006.

Statement of Recognised Income and Expense

The Association has a diverse portfolio of financial assets ranging from cash at call to interest bearing or dividend yielding securities. Bedford Industries has a Fair Value Reserve which includes the net change in the fair value of available-for-sale financial assets.

The effect of measuring available-for-sale equity securities at fair value was to increase the Fair Value Reserve by \$1,065,524 for the year ended 30 June 2006 and \$1,433,004 for the previous financial year.

Balance Sheet

Total assets as at 30 June 2006 increased by \$4,108,889 to \$41,332,897 while total liabilities remained relatively constant at \$4,073,087. As at balance date, the ratio of total assets to total liabilities was 10.2:1 (2005: 9.2:1).

As at balance date, the ratio of current assets to current liabilities was 3.2:1 (2005: 3.6:1). The decrease in the current ratio for the year ended 30 June 2006 was due to the investment of cash financial assets into non-current equity securities.

Net assets of \$37,259,810 are up \$4,072,212 on the previous year.

Statement of Cash Flows

Unspent but committed funds received from the Federal Government for capital expenditure saw overall cash on hand increase by \$403,353. These funds will be spent in the coming year.

INCOME STATEMENT

	2006	2005
	\$	\$
REVENUE		
Revenue from sale of goods	7,707,350	9,876,417
Revenue from rendering of services	8,064,243	7,334,797
Revenue from fundraising and lotteries	1,973,571	1,884,556
Revenue from bequests	92,723	2,243,931
Total revenue	17,837,887	21,339,701
OTHER INCOME		
Gain on sale of property, plant and vehicles	82,850	967,869
Federal and State grants	4,674,861	3,739,929
Federal and State capital funding (Note 3)	857,100	0
Other income	144,184	28,476
Total other income	5,758,995	4,736,274
EXPENSES		
Raw materials and consumables used	(7,162,518)	(8,042,447)
Changes in inventories of finished goods and WIP	190,740	(377,666)
Staff and employee expenses	(10,082,404)	(10,037,572)
Depreciation expense	(1,261,854)	(1,033,559)
Other expenses	(5,433,216)	(4,515,478)
Total expenses	(23,749,252)	(24,006,722)
Results from operating activities	(152,370)	2,069,253
Financial income	3,186,014	2,311,935
Financial expenses	(26,956)	(27,652)
Net financial income	3,159,058	2,284,283
Profit for the year	3,006,688	4,353,536

The income statement is to be read in conjunction with the notes to the financial statements set out on pages 40 to 42.

STATEMENT OF RECOGNISED INCOME AND EXPENSE

	2006	2005
	\$	\$
Change in fair value of equity securities available-for-sale	1,065,524	1,433,004
Net income recognised directly in equity	1,065,524	1,433,004
Profit for the period	3,006,688	4,353,536
Total recognised income and expense for the period	4,072,212	5,786,540

The statement of recognised income and expense is to be read in conjunction with the notes to the financial statements set out on pages 40 to 42.

BALANCE SHEET

	2006 \$	2005 \$
ASSETS		
Current assets		
Cash and cash equivalents	2,093,768	1,690,415
Trade and other receivables	3,055,646	3,581,562
Inventories	997,504	892,928
Financial assets	4,541,166	6,082,230
Total current assets	10,688,084	12,247,135
Non-current assets		
Financial assets	20,144,378	15,694,120
Property, plant and vehicles	10,500,435	9,282,753
Total non-current assets	30,644,813	24,976,873
Total assets	41,332,897	37,224,008
LIABILITIES		
Current liabilities		
Trade and other payables	2,292,794	2,397,112
Provisions	957,952	953,237
Lease liability	82,766	77,608
Total current liabilities	3,333,512	3,427,957
Non-current liabilities		
Provisions	709,870	510,974
Lease liability	29,705	97,479
Total non-current liabilities	739,575	608,453
Total liabilities	4,073,087	4,036,410
Net assets	37,259,810	33,187,598
EQUITY		
Association funds		
Reserves	4,238,811	22,231,250
Accumulated funds	33,020,999	10,956,348
Total equity (Note 4)	37,259,810	33,187,598

The balance sheet is to be read in conjunction with the notes to the financial statements set out on pages 40 to 42.

STATEMENT OF CASH FLOWS

	2006 \$	2005 \$
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash receipts in the course of trading operations	17,639,148	19,665,964
Cash payments in the course of trading operations	(22,547,484)	(23,459,155)
Net cash available/(used) in the course of trading operations	(4,908,336)	(3,793,191)
Federal and State Government grants	4,393,795	3,927,920
Net contributions from fundraising activities	627,037	539,445
Bequests	92,723	2,243,931
Net cash from operating activities	205,219	2,918,105
CASH FLOWS FROM INVESTING ACTIVITIES		
Dividends received	1,611,076	2,201,589
Interest received	390,689	281,870
Imputation credits received	875,536	320,096
Net proceeds on business combination	172,545	0
Proceeds from sale of shares/redemption financial assets	6,162,606	331,281
Proceeds from sale of property, plant and vehicles	329,770	1,146,556
Payments for property, plant and vehicles	(2,645,575)	(1,450,907)
Acquisition of financial assets	(7,435,643)	(6,140,879)
Net cash from investing activities	(538,996)	(3,310,394)
CASH FLOWS FROM FINANCING ACTIVITIES		
Finance lease payments	(93,014)	(80,820)
Federal and State capital funding	857,100	0
Interest paid	(26,956)	(27,652)
Net cash from financing activities	737,130	(108,472)
Net increase/(decrease) in cash and cash equivalents	403,353	(500,761)
Effect of exchange rate fluctuations on the balances of cash held in foreign currencies	0	(6,948)
Cash and cash equivalents at 1 July	1,690,415	2,198,124
Cash and cash equivalents at 30 June	2,093,768	1,690,415

The statement of cash flows is to be read in conjunction with the notes to the financial statements set out on pages 40 to 42.

NOTES TO THE FINANCIAL STATEMENTS

1. BASIS OF PREPARATION OF CONCISE FINANCIAL REPORT

The concise financial report has been prepared in accordance with the Associations Incorporation Act 1985, and Accounting Standard AASB 1039 *Concise Financial Reports*. The financial statements and specific disclosures required by AASB 1039 have been derived from the Association's full financial report for the financial year. Other information included in the concise financial report is consistent with the Association's full financial report. The concise financial report does not, and cannot be expected to, provide as full an understanding of the financial performance, financial position and financing and investing activities of the Association as the full financial report.

The financial report is prepared on the historical cost basis except that financial assets classified as available-for-sale are stated at their fair value. Property, plant and vehicles are stated at the lower of carrying amount and fair value less costs to sell.

A full description of the accounting policies adopted by the Association may be found in the Association's full financial report.

The presentation currency is Australian dollars.

2. COMPARATIVE FIGURES

Where necessary, comparative information has been reclassified to achieve consistency in disclosure with current financial year figures.

3. FEDERAL AND STATE CAPITAL FUNDING

The Association received Federal Government Capital Funding of \$777,100 and State Government Capital Funding of \$80,000 to be used solely for the purchase of specified plant and equipment. These purchases were made or committed to in the 2005-06 financial period.

4. EXPLANATION OF TRANSITION TO AUSTRALIAN EQUIVALENTS TO IFRS

These are the Association's first financial statements prepared in accordance with AIFRS. The policies set out in the significant accounting policies section of the Association's full financial report have been applied in preparing the financial statements for the financial year ended 30 June 2006, the comparative information presented in these financial statements for the year ended 30 June 2005 and in the preparation of an opening AIFRS balance sheet at 1 July 2004 (the Association's date of transition).

In preparing its opening AIFRS balance sheet, the Association has adjusted amounts reported previously in financial statements prepared in accordance with its old basis of accounting (previous GAAP). An explanation of how the transition from previous GAAP to AIFRS has affected the Association's financial position, financial performance and cash flow is set out in the following tables and the notes that accompany the tables.

4. EXPLANATION OF TRANSITION TO AUSTRALIAN EQUIVALENTS TO IFRS (CONTINUED)

RECONCILIATION OF EQUITY						
	Previous AGAAP	Effect of transition to AIFRS	AIFRS	Previous AGAAP	Effect of transition to AIFRS	AIFRS
	1 July 2004			30 June 2005		
ASSETS						
Current assets						
Cash and cash equivalents	2,198,124		2,198,124	1,690,415		1,690,415
Trade and other receivables ^(b)	2,440,963	12,034	2,452,997	3,573,028	8,534	3,581,562
Inventories	1,562,380		1,562,380	892,928		892,928
Financial assets	2,969,597		2,969,597	6,082,230		6,082,230
Total current assets	9,171,064	12,034	9,183,098	12,238,601	8,534	12,247,135
Non-current assets						
Financial assets ^(a)	10,937,389	1,733,450	12,670,839	12,527,666	3,166,454	15,694,120
Property, plant and vehicles	9,423,359		9,423,359	9,282,753		9,282,753
Total non-current assets	20,360,748	1,733,450	22,094,198	21,810,419	3,166,454	24,976,873
Total assets	29,531,812	1,745,484	31,277,296	34,049,020	3,174,988	37,224,008
LIABILITIES						
Current liabilities						
Trade and other payables	2,278,620		2,278,620	2,397,112		2,397,112
Provisions	913,340		913,340	953,237		953,237
Lease liability	61,321		61,321	77,608		77,608
Total current liabilities	3,253,281	0	3,253,281	3,427,957	0	3,427,957
Non-current liabilities						
Provisions	496,434		496,434	510,974		510,974
Lease liability	126,523		126,523	97,479		97,479
Total non-current liabilities	622,957	0	622,957	608,453	0	608,453
Total liabilities	3,876,238	0	3,876,238	4,036,410	0	4,036,410
Net assets	25,655,574	1,745,484	27,401,058	30,012,610	3,174,988	33,187,598
EQUITY						
Association funds						
Reserves ^(a)	19,220,509	1,733,450	20,953,959	19,064,796	3,166,454	22,231,250
Accumulated funds ^(b)	6,435,065	12,034	6,447,099	10,947,814	8,534	10,956,348
Total equity	25,655,574	1,745,484	27,401,058	30,012,610	3,174,988	33,187,598

4. EXPLANATION OF TRANSITION TO AUSTRALIAN EQUIVALENTS TO IFRS (CONTINUED)

NOTES TO THE RECONCILIATION OF EQUITY

(a) In accordance with AASBs, available-for-sale financial assets have been recognised as assets at fair value. Under previous GAAP, all equity financial assets were recognised at cost.

For the Association, the effect of measuring available-for-sale equity securities at fair value is to increase non-current financial assets and fair value reserve by \$1,733,450 at 1 July 2004 and \$1,433,004 (to \$3,166,454) at 30 June 2005.

(b) In accordance with IFRS, the carrying amount of trade and other receivables has been reviewed at each balance sheet date for impairment. The effect is to increase trade and other receivables by \$12,034 at 1 July 2004 and \$8,534 at 30 June 2005, with a net profit impact of \$3,500.

RECONCILIATION OF PROFIT FOR 2005			
	Previous AGAAP	Effect of transition to AIFRS	AIFRS
REVENUE			
Revenue from sale of goods	9,876,417		9,876,417
Revenue from rendering of services	7,334,797		7,334,797
Revenue from fundraising and lotteries	1,884,556		1,884,556
Revenue from bequests	2,243,931		2,243,931
Total revenue	21,339,701	0	21,339,701
OTHER INCOME			
Gain on sale of property, plant and vehicles	967,869		967,869
Federal and State grants	3,739,929		3,739,929
Federal and State capital funding	0		0
Other income	28,476		28,476
Total other income	4,736,274	0	4,736,274
EXPENSES			
Raw materials and consumables used	(8,042,447)		(8,042,447)
Changes in inventories of finished goods and WIP	(377,666)		(377,666)
Staff and employee expenses	(10,037,572)		(10,037,572)
Depreciation expense	(1,033,559)		(1,033,559)
Other expenses	(4,511,978)	(3,500)	(4,515,478)
Total expenses ^(b)	(24,003,222)	(3,500)	(24,006,722)
Results from operating activities	2,072,753	(3,500)	2,069,253
Financial income	2,311,935		2,311,935
Financial expenses	(27,652)		(27,652)
Net financial income	2,284,283	0	2,284,283
Profit for the year	4,357,036	(3,500)	4,353,536

BOARD STATEMENT

In the opinion of the Board of Bedford Industries Incorporated:

- a the concise financial statements set out on the previous pages are drawn up so as to present fairly the results and cash flows for the financial year ended 30 June 2006 and the state of affairs at 30 June 2006 of the Association;
- b as at the date of this statement there are reasonable grounds to believe that the Association will be able to pay its debts as and when they fall due; and
- c the concise financial statements are an abridged form of the Association's general purpose financial statements that have been made out in accordance with applicable Australian Accounting Standards and other professional reporting requirements.

In accordance with section 35(5) of the Associations Incorporation Act, 1985 (as amended), the Board hereby states that since the end of the previous financial year, no officer of the Association, or a firm of which an officer is a member, or a body corporate in which an officer has a substantial financial interest, has received or become entitled to receive a benefit, either directly or indirectly, from the Association as a result of a contract between the officer, firm or body corporate and the Association, except as disclosed in the general purpose financial statements.

The Board also states that no officer of the Association has, except as stated below, received directly or indirectly from the Association any payment or other benefit of a pecuniary value.

The term 'officer' includes Board Members who receive no remuneration, and managers who take part in the day-to-day management of the Association and receive remuneration in the normal course of their employment which is not subject to any specific contract or condition.

Dated at Adelaide this 27th day of September 2006

Signed in accordance with a resolution of the Board.



C W Dunsford



K J Gramp



Independent audit report on concise financial report to the members of Bedford Industries Incorporated

Scope

We have audited the concise financial report of Bedford Industries Incorporated ("the Association") for the financial year ended 30 June 2006, consisting of the income statement, statement of recognised income and expense, balance sheet, statement of cash flows, accompanying notes 1 to 4, and the accompanying discussion and analysis on the income statement, statement of recognised income and expense, balance sheet, statement of cash flows and statement by the board, set out on pages 34 to 43. The Association's directors are responsible for the concise financial report.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance whether the concise financial report is free of material misstatement.

We have also performed an independent audit of the full financial report of the Association for the year ended 30 June 2006. Our audit report on the full financial report was signed on 27 September 2006 and was not subject to any qualification.

Our procedures in respect of the audit of the concise financial report included testing that the information in the concise financial report is consistent with the full financial report and examination, on a test basis, of evidence supporting the amounts, discussion and analysis, and other disclosures which were not directly derived from the financial report. These procedures have been undertaken to form an opinion whether, in all material respects, the concise financial report is presented fairly in accordance with Australian Accounting Standard AASB 1039 "Concise Financial Reports".

The audit opinion expressed in this report has been formed on the above basis.

Audit Opinion

In our opinion the concise financial report of Bedford Industries Incorporated for the year ended 30 June 2006 complies with the Australian Accounting Standard AASB 1039 "Concise Financial Reports".

KPMG

I K Footer

Partner

Adelaide, 27 September 2006

KPMG, an Australian partnership, is part of the MPMG International network.
KPMG International is a Swiss cooperative.

Acknowledgements

Adelaide Convention Centre

AMP Foundation

Austereo

City of Mitcham

City Holden

Clipsal 500

Coca-Cola Amatil

Coopers Brewery

EPAC Salary Solutions

Epicure Catering

GM Holden Ltd

Hafele

Hardy Wine Company

Harris Scarfe

Holco

Imagination

Jamshop

Jardine Lloyd Thompson

Kensington Financial Services

Lyreco

Mawson Lakes Development

Morton's Bakery

Motiv Design

Multivision

NAB

Network Ten

Nippy's Fruit Juices

Norwood Jetset

Ochre Digital

Optus

Port Adelaide Football Club

Printak

Rotary Club of Mitcham

Qantas

South Australian Cricket Association

The Packaging Company

Yellow Corporation

Honorary Life Members

Ms A Bolkus

Mr B L Cornish OAM

Mr E V Cox

Mr M D Downer

Mr J F Dunkley

Mr F F Fairthorne

Mr R D Hill-Ling AO

Mr K T Jenkins AO

Dr N H Kirby

Mr M A Kinnaird AO

Mr R B Lewis AM

Mr B P Martin AO

Miss J L Martin

The Hon R G Matheson QC AM

Mr H D O'Connor AM

Mrs T M Pye

Mr R M Ranford

Mr G L Reimers

Mr R H Rischbieth

Mr T B Simpson

Mr L T Sykes AM

Mr J A Uhrig AC

Mrs B E Worley AM